Herald international Tribune.

NATO Set to Toughen Role in Bosnia

UN Agrees to Rules That Make Punitive Air Strikes Deadlier

By Joseph Fitchett International Herald Tribune

THE HAGUE - NATO and UN offi-

cials were in agreement Friday on tough guidelines for punitive air strikes in Bosnia, saying they would occur more swiftly, without detailed warning and be directed against several targets.

The new tactics were sought by the United States and other NATO governments irritated by United Nations rules that signaled the combatants exactly where and when to expect any attack, thus exposing the NATO pilots to greater risks of

being shot down.

Summing up the new rules, a NATO official said, "Now the UN understands that if you call us for help, we're going to do it our way.'

But he acknowledged that his "if," referring to the requirement for UN approval of any air strike, remained a big question mark about the North Atlantic Treaty Organization's military action in Bosnia. The new rules will not in themselves alter the apparent UN reluctance to make

greater use of air strikes, especially for the purpose of enforcing the exclusion zones around Sarajevo and other Bosnian cities where tanks and artillery are barred.

But several NATO officials expressed hope that the UN secretary-general, Bu-tros Butros Ghali, in letting his aides accept the tougher plans, was signaling a

readiness to authorize air strikes to back up the Security Council resolution on exclusion zones.

This option, which is the only aspect of air power in Bosnia affected by the accord, involves a double-key system of approval by both NATO's local commander and by the UN chain of command under Mr.

Butros Ghali. "Now we'll have to see what Butros tells his representative in Bosnia and what he

Serbs threaten to shell Sarajevo if Bosnian forces pursue their offensive. Page 2.

tells the generals commanding the UN peacekeeping forces there," a senior NATO diplomat said. "But we've got sharper teeth if the UN wants to bite." The test could come quickly. Lieutenant General Michael Rose, the top UN commander, warned Bosnian Serbs on Friday that they could expect "punishment" if they proceeded with a threatened shelling of Sarajevo. His reluctance to authorize ground attacks by NATO planes has irri-

tated Washington, which sees air power as a way of increasing the credibility of Western pressure on the Bosnian Serbs. While only partly easing that diplomatic tension, the new rules were seen as a signif-

icant improvement by NATO officials. "The new agreement gives us a basis for more robust, more effective use of air pow-

er to push the peace process and reduces the ability of the Bosnian Serbs to drive a wedge between NATO and the UN," according to Robert Hunter, the U.S. ambassador to NATO.

NATO's secretary-general, Willy Claes, giving his first public speech in his post, described it as "an important step" that showed growing UN recognition that NATO, while seeking to help enforce international decisions, operates as a "sover-eign organization" that has its own views about how to do a military job.

Both men made their comments in The Hague, where they had addressed a meeting of Atlantic Treaty Associations from NATO's 16 member nations.

Late Friday in Brussels, NATO ambassadors, apparently pleased with UN con-cessions made late Thursday in New York, approved the accord.

Significantly, officials said, both Britain and France, despite their concern to avoid escalation that might jeopardize their troops on the ground as UN peacekeepers, joined the United States in backing the tougher accord.

Under its terms, NATO commanders in Bosnia can send planes against several targets, probably three or four, that have some connection to any heavy weapon that appears in a prohibited zone or fires on a

See NATO, Page 4



By Clyde Haberman
New York Times Service

JERUSALEM — Despite public attempts to put a bright face on President Bill Clinton's diplomatic mission to Damascus, Israeli officials said Friday that they had heard nothing new to suggest that they were closer to peace with the Syrians.

The dour assessment was also reflected in the Israeli press, which described the results of Mr. Clinton's several hours in Syria on Thursday as meager to the point

"Pretty depressing," a commentary in the newspaper Ha'aretz said, singling out the failure of President Hafez Assad to condemn terrorism publicly, even though Mr. Clinton said that the Syrian leader had done so earlier in private.

"It's not very much, not very much at all," an official close to Prime Minister

On balance, the remarks Friday were far gloomier than those offered by Israeli leaders on Thursday, when they had put a positive spin on Mr. Clinton's trip. Then, they said nothing to contradict Mr. Clinton's conclusion that he had nudged the two countries closer to each other and that Syria's leaders "understand that it is time to make peace.

But Mr. Rabin sounded glum in a interview published Friday in the newspaper Yedioth Ahronoth. "I am not certain what the Syrians see in peace," be said. "It isn't certain when they are prepared to normalize relations with us, if at all."

Still, Israeli officials did not write off the Clinton trip as a failure. Given Mr. Assad's cautious style, they said, they had not expected a genuine breakthrough, espe-cially in a week when the Middle East spotlight was not on Damascus but on the

peace treaty signed two days ago by Israel and Jordan along their desert border.

Some officials agreed with Mr. Clinton's evaluation that progress had been made on the core issues dividing the countries: Isra-el's insistence on full, normal relations with the Syrians and Syria's demand that it first get back the entire Golan Heights, lost to the Israelis in the 1967 war.

Mr. Clinton said that Mr. Assad had made offers in their private discussions that pointed to progress, and some senior officials here agreed. But they declined to say what the proposals were, adding that they fell short of a breakthrough.

Basic questions include what exactly Mr. Assad's definition of peace is, how far and how fast is Mr. Rabin prepared to withdraw from the Golan Heights and what security arrangements - perhaps in-

See ISRAEL, Page 4

President Raises GI Hopes of Going Home

By Ann Devroy Washington Post Service

Bill Clinton gave restless American sol-diers a broad hint Friday that they would be home from the Gulf for Christmas as he ended his four-day Middle East tour with one foot in international politics and one in domestic politics.

Standing on a platform resting on two battle tanks in a mini-military theme park ton performed what has become a comder-in-chief ritual after a succes military action.

He saluted the troops and touted the success of the operation, in this case driving Iraqi troops back behind the 32d paral-

But what the men and women of the 24th Infantry Mechanized Division wanted was not a salute, but a message that they

Kiosk

VIOLENCE AT PRAGUE RALLY — A policeman arresting an anarchist

after clashes between skinheads and anarchists erupted during a rally Friday of the rightist Republican Party marking the Czech National Day.

Page 10. Crassword

Washington Cuts Off Aid to Gambia

constructed as the set-for-a-day, Mr. Clin- would soon be going home and redress for a pay grievance.

Mr. Clinton's brief stop here to highlight the Gulf success - timed to be carried live on the morning television shows in the United States — included a healthy dollop of presidential self-promotion in the foreign policy arena, an area where the president had not been held in high regard.

He cited the signing of the peace agreement between Jordan and Israel that he witnessed and said he was honored by the role America had played in that and in "restoring President Aristide and democracy in Haiti, in helping to make real progress toward an end to the violent con-flict in Northern Ireland, in helping South Africa's democracy to succeed, in building

Clinton aides have long said that improving his own standing with the public before the midterm elections would help Mr. Clinton be less of an issue for Republicans to run against, and with the heavy diplomatic lifting of this visit behind him, domestic politics have now begun to take center stage.

ton faces eight straight days of campaigning out of Washington. The made-for-TV event here was one

sign of the renewed election eering. A Patriot missile battery stood next to a Bradley Fighting Vehicle in the desert sand. Artfully draped camouflage netting hid White House communications gear.

over the desert as the soldiers assembled to hear their work in the Gulf saluted as "the steel in the sword of American diploma-

Another sign of approaching elections was Mr. Clinton's last statement from Sau-di Arabia before he left for a flight home.

a new partnership with Russia ...

After less than two days' rest from a grueling, six-country marathon, Mr. Clin-

The president's helicopter swooped low

Mr. Clinton touted new government fig-

See CLINTON, Page 4



Solzhenitsyn Speaks Out But Russia's Deputies Shrug Him Off

By Steven Erlanger New York Times Service

MOSCOW — In a searing, sometimes caustic lecture to Russia's Parliament, the writer and historian Alexander I. Solzhenitsyn appealed Friday to those in power to worry less about their privileges and care more about the suffering of ordinary citizens, confused by so much

In his thin, reedy voice, standing at a podium bearing the double-headed czarist eagle, Mr. Solzhenitsyn tried to bring to the deputies the cares and concerns of the people he had met on his long train ride across vast Russia, a trip he took after he returned home in May from 20 years of exile in the United States. "Having visited many of Russia's regions, having met with hundreds of peo-ple and having received thousands of letters," he said, "I have an impression our population is discouraged, that peo-ple are stupefied, in shock from their humiliation and shame because of their weakness. People doubt that the government's policy and reforms are in the interests of the people." Dressed in his trademark, military-

reminded many of a religious figure from an icon, Mr. Solzhenitsyn repeated wellknown themes, but his first official speech had the feeling of an important

He said that freedom had not brought Russia true democracy, only the persis-See RUSSIA, Page 4

U.S. Economy On Track for **Best Growth** In Decade

Inflation Stays Tamed, 3d-Quarter Data Show; Markets Shoot Higher

By Lawrence Malkin

NEW YORK — The U.S. economy is cruising comfortably upward toward its strongest annual performance in a decade, but with a low risk of inflation, the govern-

ment reported Friday.

The news brought cheer to financial markets in Europe and the United States, which found evidence of sustainable growth that would not cause the U.S. Federal Reserve Board to raise interest rates

too abruptly. The Dow Jones industrial average closed 55.51 points higher at 3,930.66, triggering New York Stock Exchange rules

restricting trading guided by computer programs. (Page 12) U.S. Treasury bonds staged their biggest rally in more than two months, and the

dollar made a strong comeback against the yen and Deutsche mark.

While economists said they still expected the U.S. central bank to nudge rates higher in November, a subsequent increase before the year's end may no longer be

The Commerce Department said gross domestic product grew at an annual rate of 3.4 percent in the third quarter, slightly more than expected but lower than the unsustainable 4.1 percent growth rate seen in the spring. Inflation as measured by the so-called implicit price deflator fell to 1.6 percent from the 2.9 percent of the first

With congressional elections less than two weeks away, Laura D'Andrea Tyson, head of the president's Council of Economic Advisers, pointed to the numbers as a "winning combination." But however highly Wall Street may regard such statis-tics, the Clinton administration has been unable to capitalize on them on Main

Other statistics explain why: Mean family income has declined every year since 1991 despite the record number of twoearner families trying to make eads meet, and only 34 percent of Americans believe the economy is in a recovery, with job security a major concern. Wage cost indi-cators are virtually stable, which for workers — and voters — is the flip side of the low inflation that cheers Wall Street's trad-

Economists are nearly unanimously predicting that when the Fed's policy-setting 15, it will step up its anti-inflation campaign another notch by raising its target for the federal funds rate half a percentage point, to 5.25 percent — which means the Fed risks a market upset by disappointing them. The funds rate sets the wholesale cost of bank credit and is expected to help

See GROWTH, Page 4

Synod Offers Nuns Wider but Vague Role

New York Times Service ROME - Responding to appeals from religious women, a synod of Roman Catholic bishops on Friday promised nuns greater, if unspecified, participation in the running of the Roman Catholic Church, but appeared to exclude them from the highest ranks of the male-dominated Vatican bureaucracy.

The synod made its decision after a month of debate in which American clerics in particular pressed for a wider role for what the church calls consecrated women. The debate highlighted a divide between the perceptions of female religious responsibilities in the industrialized North and the developing South.

Some participants said the decision could make a difference for nuns in the developing world but would do little to advance their role in the United States. It did not address the issue of women's ordi-

A synod message published one day before Pope John Paul II was to formally end the gathering Saturday said that "consecrated women should participate more in the church's consultations and decisionmaking, as situations require."

It did not give details, and the cautious wording seemed designed to avoid giving the impression that a new principle was being enshrined.

The synod had been called to discuss the position in the modern world of those men and women who consecrate their lives to religion through vows such as poverty, chastity or obedience: nuns, priests, friars and other members of religious orders. While the future power of nuns had been

the most contentious issue, only 59 of the synod's 348 participants were women, even though women form almost threequarters of all the "consecrated" people in the Roman Catholic Church.

The synod message referred only briefly to the position of nuns, saying, in part, 'their service to God's people and to society in various fields of evangelizing pastoral activity, education, care of the sick, the poor and the abandoned - make visible the motherly face of the Church."

And, at a news conference later, Cardi-nal Eduardo Martinez Somalo, who heads the Vatican department responsible for "consecrated" people, made it clear that some of the top positions in the Curia, as the Vatican's central administration is known, would still be reserved for men since they could be filled only by priests.

Roman Catholic doctrine, strongly reinforced by the Pope, insists that only men may be priests because Jesus chose only men as his apostles. "As far as those positions where sacra-

mental orders are required, the borderline is already marked," the Spanish cardinal said. "I don't think I can respond in a more concrete way because we find ourselves bound by these general principles." The Vatican's various dicasteries - the rough equivalent of government ministries — are headed by cardinals, with a bishops in the No. 2 position and a monsignor as

"There will have to be a gigantic effort to change the culture before women are allowed to hold senior positions in the Curia," said Sister Michelle Olley of the

National Coalition of American Nuns. "You have some countries where women can't do anything and this will help there," said Bishop James Timlin of Scranton, Pennsylvania, referring to the synod's message. You have other countries such as the United states where women are involved in practically everything that does not require the priesthood. This practice is going to spread to other parts of the world

A Son Who Helped His Father Be a 'Pioneer in Death'

By Esther B. Fein New York Times Service

NEW YORK - William F. Meyer Jr. drew his last breaths with his head encased in a plastic bag. It was an inclegant but expedient way to end his life instead of succumbing slowly to the cancer that had begun in his

colon and spread to his lungs. "I happily decided that it was more kind and thoughtful of me to terminate my life before I reached a decadent condition of helplessness," the 88-year-old Mr. Meyer wrote in a letter that he had photocopied, addressed, stamped and left to be mailed to some 80

friends and relatives. The police officers who were summoned to his house in West Hartford, Connecticut, the morning of July 31, 1991, by Mr. Meyer's 65-year-old son, William F. Meyer 3d, concluded that the older man had committed suicide. Late last month, the same officers arrested the son. After a magazine published Mr. Meyer's account of how

he helped his father kill himself, he was charged with second-degree manslaughter. If convicted, he faces 10 place with five thick rubber bands. years in prison. Helping someone to commit suicide is illegal in all 50

states, but few cases are ever prosecuted. Most of the thousands of people who each year, experts say, help friends, relatives or patients end their ailing and troubled lives do not publicize their actions. Mr. Meyer did.

"I was so frustrated that there is still no answer for all these very anguished people who face painful deaths," Mr. Meyer said in an interview at his home in Westport, Connecticut, after his arrest. "They need this issue raised. My father was a leader in life, and by my telling his story he has become a pioneer in death.

First in an interview three years ago with The Westport News, then in other publications, and finally in an article in Connecticut magazine this August, Mr. Meyer recounted how he had watched that night as his father swallowed a dozen prescription painkillers, then helped

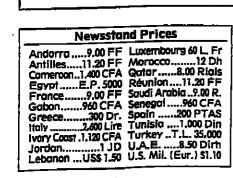
To keep his father from yanking the bag off in a reflex, as he had in his first attempt at ending his life, Mr. Meyer said that he restrained the older man's hands

unil, after a struggle, he slipped into unconsciousness.

"I held his hands back," Mr. Meyer said, according to Connecticut magazine. "He kept reaching up. He kept trying to take the bag off. Like when someone's drowning, you know how they struggle? They throw their arms up because they're going down for the third time. It's because you're losing oxygen and you're gasping for breath. You fight to stay alive. He struggled for about

five minutes. James E. Thomas, the state attorney in Hartford, said he would not comment on whether his office chose to prosecute Mr. Meyer because he admitted that he had

See SUICIDE, Page 4



WASHINGTON (AP) - The United

States cut off aid to Gambia's military rulers on Friday and called on them to

restore democratic civilian rule within 12

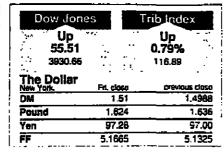
A State Department spokesman, Da-

vid Johnson, said that Gambia had en-

joyed 29 years of "uninterrupted demo-

cratic rule" until military officers

overthrew the government of Sir Dawda Kairaba Jawara three months ago.



Mr. Johnson added that in the year that ended Sept. 30, U.S. aid to Gambia

U.S. and Canada Switch Time

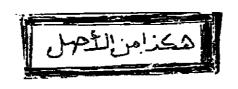
Standard time returns to most parts of

Page 21.

the United States and Canada on Sun-

day. Clocks will be turned back at 2 A.M.

had amounted to \$10.9 million.



Home Sweet Home for Yeltsin Remains a Deep Dark Secret

By Margaret Shapiro

Washington Post Service

MOSCOW — The president of the United States lives in the White House. The queen of England lives in Buckingham Palace. The president of Russia lives in ... Well, good

You might think that in a democratic society, the residence of the top elected leader would be no mystery. But it is a measure of how old ways persist that this simple question where does President Boris N. Yeltsin actually rest his head? -- is treated as something akin to a state secret.

Two weeks of telephone calls to press secre-taries and other officials, countless faxes and even an exploratory mission to a likely location failed to settle the matter.

Serbs Warn Bosnia

Not to Press Attack

By Roger Cohen ZAGREB, Croatia — A Bos-

nian Serbian commander on

Friday threatened to resume the

shelling of Sarajevo if Bosnian government forces pursue an

offensive in northwestern Bos-

nia that has brought their most

decisive victory against the

Serbs in the 31-month-old war.

the Serbian commander in the

Sarajevo area, said he would order the shelling of "selected targets" in Sarajevo in the event

of new attacks by what he called "Muslim fanatics."

broke through Serbian lines

surrounding the government-controlled Bihac pocket and

has led to the capture of about

150 square kilometers (58

square miles) of territory.

stalled Friday as soldiers sought

to consolidate the new front

line and bring up logistical sup-port, United Nations military

But, as over 7,000 Serbian

refugees continued to flee

southward and eastward, there

was no sign of any Bosnian Ser-

bian attempt to retake the lost

United States introduced a res-

olution in the Security Council

to lift the arms embargo on Bos-nia in six months unless Bosni-

an Serbs agree to end the war, The Associated Press reported.] General Milosevic's threat

came as international media-

tors announced that the foreign

ministers of Croatia and Serb-

dominated Yugoslavia had

agreed to begin a series of meet-

tions between the two coun-

A tenuous truce has held be-

The announcement amount-

tween them since early 1992.

[At the United Nations, the

observers said.

The Bosnian offensive, which

General Dragomir Milosevic,

Mr. Yeltsin, as everyone knows, works at the Kremlin, regularly stays at a government dacha in the leafy countryside outside Moscow and for years lived in a cramped apartment on a noisy downtown shopping street. It was from this apartment, shared with a daughter and her family, that Mr. Yeltsin saw fit to give a homey television interview before a crucial nationwide referendum on his leadership in April 1993.

But whether Mr. Yeltsin and his family have moved to several spacious apartments in a new luxury building on the outskirts of Moscow, as several Russian newspapers have reported, was apparently too delicate a question for officials to answer.

"I'm not denying or confirming anything,"

said the press secretary for Mr. Yeltsin's security service, to whom questions were referred by the Kremlin press office. Mr. Yeltsin's press office had insisted on a fax request for the information and promised to respond to it after consulting with security officials, but

"I am not authorized to discuss this issue with the press," said the head of the department that allocates apartments and dachas for government officials.

l am not going to give you information on who lives in that building or how the apartments were given out." snapped the official who heads the local government office in the Krylatskoye region, where Mr. Yeltsin purportedly now resides.

Locals living near the sand-colored, sixstory apartment building, overshadowed by dingy high-rises, said they had not spotted Mr. Yeltsin or his fast-moving motorcade yet, although his wife, Naina, has been seen shopping at a swank new supermarket in the neighborhood.

They had seen other famous people go into the well-guarded building - which features an imposing and impenetrable steel fence. guard posts, underground parking, lighted tennis court and carefully manicured grounds and playground - but they offered no names.

"It's best not to talk about these things," said a man with a shrug as he worked on a car in the parking lot of the building next door.

WORLD BRIEFS

U.S. and Seoul Set Smaller Maneuvers

SEOUL (Reuters) - The United States and South Knee which agreed last week to cancel their major annual milliar exercise as a gesture to North Korea, announced Friday that smaller, seven-day exercise would be held next month.

A spokesman for the U.S. forces in Korea said the combined field training exercise would involve the majority of the more than 36,000 American troops in South Korea and 650,000 local sold diers. Unlike the annual maneuvers, in which tens of thousands at additional U.S. troops are flown to South Korea, the smallest maneuvers would only involve troops already based in the com

The announcement is expected by observers to anger Commit nist North Korea, which has denounced past joint exercises rehearsals for invasion.

Germany Holds Syrian as Missile Spy

BERLIN (AP) — A Syrian accused of stealing U.S. Patriot
missile secrets for his country's intelligence service has been arrested by German authorities, prosecutors said Friday.

The suspect was identified only as a 43-year-old doctor living in the state of North Rhine-Westphalia. "He had access to the material as a worker for a company engaged in weapons material disposal," said Rolf Hannich, spokesman for the Federal Prosecution's Office in Karlstyle. He would not identify the company tor's Office in Karlsruhe. He would not identify the company of say where the suspect had obtained the material

The man is also accused of taking documents about German mines and a radio receiver from the German Army. Mr. Hannich said it was too early to say how damaging the espionage, which began around 1992, had been to the U.S. and German militaries

U.S. Jail Population Passes 1 Million

WASHINGTON (NYT) — The number of inmates in America's prisons has topped I million for the first time in the nation. history, the Justice Department said, releasing a survey that reflected decades of demands for tougher punishments.

The survey, conducted by the Bureau of Justice Statistics, found that 1,012,851 men and women were in state and federal prisons

The number of inmates has soared in comparison with the nation's population over two decades, the survey said. In Junesthere were 373 people in prison for every 100,000 U.S. residents, 22 record. In 1980, the figure was 139 per 100,000.

5 Die in 5th Day of Somali Clan Strife

MOGADISHU, Somalia (Reuters) — Inter-clan fighting rages in the battered Somali capital for a fifth straight day Friday killing at least five people as factions defied UN calls for peace. Residents said 12 people were also wounded in the lighting between clans that started in a central district and spread along

the "Green Line" dividing Mogadishu.

Major Richard McDonald, chief military spokesman for the UN Operation in Somalia, said there was intense fighting near Mogadishu's port, with both sides firing rifles, heavy machine guns, mortar shells and anti-tank rockets.

France Reaffirms Islamic-Scarf Ban

PARIS (Reuters) - France said on Friday it would strictly enforce a ban prohibiting Muslim girls from wearing Islamic head scarves in secular schools, saying democratic principles were at

A total of 25 students have been expelled from France's state schools, including 17 from a high school in Lille this past week. since the government began a crackdown on religious fundamental talism in schools.

"We will be firm to the end in applying our principles."
Education Minister François Bayrou said in a radio interview.

Paris Probes Phone Taps on Ex-Aide

PARIS (Reuters) - French judicial authorities ordered an investigation on Friday into the bugging of the office telephone of-Gerard Longuet, the industry minister who resigned this month over corruption probes.

The prosecutor's office at Metz, in the Lorraine region, where: Mr. Longuet has his political seat, announced the probe. Mr. Longuet filed a complaint that maintenance technicians had found a microphone the size of a sugar cube inside a floor plug' connecting his personal line at the Lorraine Regional Council office in Metz, said his chief aide Patrick François.

Correction

The People column in Wednesday's issue incorrectly described the Nobel prize-winning writer Derek Walcott as Trinidadian. He is a native of Saint Lucia.

TRAVEL UPDATE

BA Boosts Service to South Africa

JOHANNESBURG (AFP) - British Airways will increase its nonstop flights between Johannesburg and London to nine a week with a new weekend flight starting Nov. 4, the airline said Friday.

The new flight, for nonsmokers only, will leave Heathron airport on Fridays, arriving in South Africa on Saturday more ings, and will depart Johannesburg for London on Saturday.

A station for high-speed TGV trains will open Nov. 13 at Roissy Charles de Gaulle airport near Paris and will offer direct service to various French cities as well as London and Brussels, officialsannounced. They said the station was expected to serve from 300,000 to 450,000 passengers next year.

Scandinavian Airlines System said it would add a daily flight of its Copenhagen-Riga and Copenhagen-Stuttgart routes Monday and resume flying to Zagreb, Croatia, on Nov 5. SAS currently operates two daily flights to Stuttgart and one to Riga from

(AFX) Guards agreed to open the Acropolis to the public on Friday, after a court declared their work stoppage illegal. The Ministry of Culture guards said they would open the site, one of the world's biggest draws for tourists, until Sunday and would decide of

Monday whether to continue the strike. The United States has agreed to let Japan Air Lines start # weekly service next month between Honolulu and Sendai, in northeastern Japan, paving the way for the resumption of aviation talks that have been stalled since August, the Japanese Ministry of Transportation said Japan will in turn lift retaliatory action against Northwest Airlines, allowing it to increase weekly flights

between Osaka and Manila to seven from three. Indian Airlines pilots took mass sick leave on Friday in a union protest that stranded thousands of passengers around India union officials said in New Delhi.



Sarajevans waiting Friday to cross the Brotherhood and Unity bridge linking government and Serbian-held sides of city.

Accord Is Seen on EU Commissioners

By Tom Buerkle

direct encounter between them

federation in Bosnia.

International Herald Tribune
BRUSSELS — Jacques Santer has reached broad agreement on the sharing of jobs in the next European Commission, reducing the risk that a weekend meeting of his new team will erupt in a clash of ings aimed at normalizing relatries, which went to war in 1991. egos, commission officials said

ed to the strongest indication just the tonic for Mr. Santer.

The skills of the Luxembourg prime minister were widely questioned after he was chosen as a last resort to replace Jacques Delors as president of the goal in coming years, and will European Union's executive agency, while the commission itself is under attack from na- structures. tional capitals that want to trim

A decisive outcome would be beginning," said Ritt Bierrebut Mr. Santer wants to abandon the current division benominee who is expected to take charge of environmental

The main question mark ahead of the meeting on Satur-day, which will be held at Luxembourg's Senningen Chateau, involves a dispute over responsibility for Eastern Europe between two incumbents: Leon Brittan, the trade commissioner, and Hans van den Broek, commissioner for foreign politi-

cal affairs.

Republic.

bership for Eastern Europe will be the Union's top strategic influence reforms of EU spending priorities and governing

Brock have shared a leading We need to have a strong role on Eastern Europe so far, presidency earlier this year and tween trade and political mat- Party. ters and organize foreign affairs along geographic boundaries.

trade policy and relations with the Mediterranean and perhaps developed countries like the developing countries in Asia. United States and Japan, but he Karel van Miert of Belgium is has argued vigorously in meet- expected to stay in charge of ings with Mr. Santer to retain competition policy. Martin Eastern Europe, sources close Bangemann will stay at industo him say. Mr. van den Broek, try but may share some responsormer Dutch foreign minissibilities with Edith Cresson, ter. has welcomed the offer of the former French prime minis-

The portfolio is arguably the want to lose control over efforts most important because mem- to forge a common EU foreign EU officials said it was un-

likely the meeting would founder on this dispute. Sir Leon has limited bargaining power, having failed to win any Sir Leon and Mr. van den support outside Britain in his campaign for the commission being tarnished by the anti-EU

Manuel Marin, commissioner for development policy, is Sir Leon has been offered expected to get Latin America, Eastern Europe but does not ter, who is favored for research.

Anger in Italy On EU Choices

ROME — Italy named an economist and a radical politician as its European Union commissioners Friday after an acrimonious dispute that exposed deep tensions in the government.

Prime Minister Silvio Berlusconi made the decision after his cabinet failed to agree in a nine-hour seson that went to midnight

The naming of Mario Monti, 51, chairman of the Bocconi University business school in Milan, was never in doubt. But the appointment of Emma Bonino, 46, a deputy from the Radical Party, was disputed until the last minute. It sparked immediate criticism from within the coalition and from the leftist opposition, which had hoped for one post.

HAPPY 26TH BIRTHDAY LONDON 10-30-94 LOVE ALEX

By James F. Clarity New York Times Service DUBLIN — For the first Don't miss the upcoming Special Report on

PRIVATE BANKING

in the October 31st issue of the newspaper.

Herald Tribune

In Ulster, Old Foes Step Out on New Path

time since sectarian warfare began in Northern Ireland 25 years ago, the political representatives of the outlawed Irish Republican Army sat at a peace table Friday with political leaders from the North and the Irish

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As Gerry Adams, the presipolitical wing, took his place at the castle, the former seat of the Forum for Peace and Rec- British colonial rule. onciliation at Dublin Castle. sitting around him were Roman Catholic and Protestant political leaders who were no longer vilifying him as a cynical the North, which took effect mouthpiece, his colleagues as

murderous IRA henchmen. For the Irish government of Prime Minister Albert Reynolds, the meeting with Mr. Adams was the first formal one in the peace effort Mr. Reynolds has advanced with Prime Minister John Major of Britain, a kind of group-therapy, confidence-building session of former enemies designed to lead to broader and more substantial

talks that would include all par-

ties to the Northern Ireland

080-90000 Honduras-

"It's a historic day," Mr. dent of Sinn Fein, the IRA's Reynolds said as he arrived at

For Mr. Reynolds and many Irish politicians, Mr. Adams was invited as a reward for reaching the IRA cease-fire in

Some officials and analysts here and in the North noted that while the invitation was a reward for ending the killing, it also meant that the IRA had succeeded in bombing and shooting its way to the negotiat-

The presence of Mr. Adams and the IRA at the negotiating table overshadowed, for the moment, serious differences between Dublin and London on how the peace process should move ahead.

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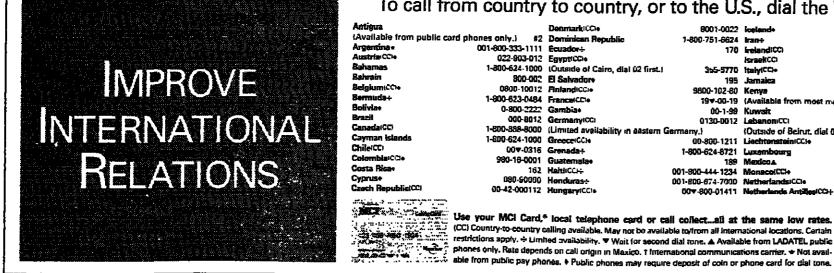
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The two governments are try-ing to work out delicate problems on how to formulate a new political status for Northern Ireland without losing the sup-port of people in Ireland who think the North, a British province, should be part of the Irish Republic, and people in the North and in mainland Britain who think it should remain part of the United Kingdom.

The forum, to meet weekly, is to air all the major problems that are expected ultimately to be dealt with in talks involving the Irish and British govern-ments, and all the political parties from the Republic and the

Among the issues that are still to be discussed are the disarmament of the paramilitaries and the withdrawal of British troops and the establishment of North-South institutions.

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May From P

THE AMERICAS / SOUTH

Republicans Hope the Locals Take the Bait

Washington Post

Washington Post

When George W. Bush's campaign bus rolled to a stop in the town square the other day, but town square the other day, in the crowd to see the Republication of the crowd to see the crowd to in the crowd to see the Republican can candidate for governor. A lifelong Democrat, she typifies that underlies Mr. Bush's sub-stantial challenge to the Demostantial channels to the Cratic incumbent, Ann Richards ards.

stantial challenge to the Democratic incumbent, Ann Richards.

"My parents were Democrats and you just sort of grew up that way," Ms. Ruthven said as Mr. Bush was signing autographs under a warm autumn sum. "My daughter and son are stanch Republicans."

And Ms. Ruthven herself?

She nodded toward Mr. Bush. "I switched parties for him," is esaid.

There are new Republicans like Ms. Ruthven all over the douth, the fruition of the decade-long growth of the party in the region. And, along with

males in the region. And, along with region. And, along with region. And, along with President Bill Clinton's unpopulation in the party in the region. And, along with region and other Democratic incumficult for Covernor Recursion and other Democratic incumbers bents.

Miller, a fixture in state politics, is under sege. In Florida, Governor Lawton Chiles, who has never lost an election, is bateling Jeb Bush, another son of former President George Bush. in Tennessee, Senator Jim Sasser is fighting for his political life, while Representative Jim Gooper, a moderate Democrat, Cooper, a moderate Delivering is now the underdog in his race for the Senate seat once held by Delivering Street Al Gore. for the Science AI Gore.

People who grew up Demo-crats in the South became ac-

offices. These changing habits make people like C. T. (Sonny) Davis possible. A former Democrat, Mr. Davis is now running for justice of the peace here in East Texas, something that not

long ago was unthinkable.
"People split their tickets quicker than a cat can lick his tail," Mr. Davis said. "You see the baseball-cap-and-boots types voting Republican now." Consider the statistics:

 When Texas elected its first Republican governor since Reconstruction in 1978, there were about 90 elected Republicans in the state. Today there are more than 900, although Democrats still have a majority.

• More Republicans took part in the Republican primary for governor in Florida this year than voted in the Democratic primary, and, in two other states, Tennessee and South Carolina, Republican participation was almost at parity with the Democrats.

• Republicans now hold more House seats in the South than they do in their ancestral home, the Midwest, and the number is expected to grow this year. "I hate to be a Marxist about it, but there is a sort of immovable force of history that's making itself felt in this election," said Karl Rove, one of George W. Bush's chief strategists.

Fred Meyer, a former Texas Republican chairman who presided over much of the party's growth in the 1980s, said: "We're moving so far and so fast. Every step makes that next step easier. This could be the year it just goes whoosh."



David J. Phillim: The Associated Pro-

George W. Bush campaigning for governor in Houston with his mother, Barbara Bush.

genuine two-party state, a Re- saw waves of conservative then won the special election as governorship, most of the major constitutional offices in the state and they control the legislature.

The evolution of Texas and other Southern states from oneparty bastions to competitive

inevitable. Democrats still hold and no Democrat has carried the governorship, the lieutenant Texas in a presidential race since.

In the mid-1980s, rural and small-town Texans began to shed their Democratic ties and convert to independents or the Republican Party, encouraged crats in the South became actual lifetime fully beautiful forms of the south became actual lifetime fully beautiful fully beau of Phil Gramm. Mr. Gramm

publican takeover is far from Democrats vote Republican, a Republican, and moved to the Senate two years later.

The breadth of the Republiin presidential campaigns some that Republicans are too optimest with the election of Rohad quit the Democratic Party and the Democratic Party and

can appeal in Texas became apparent in June 1993 when Kay Bailey Hutchison won a special election for the Senate seat vacated by a Democrat, Lloyd Bentsen, when he became Treaby the aggressive salesmanship sury secretary. She not only won 67 percent of the vote but she also carried an astounding

> fact from fantasy.' Pausing for applause and laughter, she con-tinued, "and he lied to my husband and lied about my husband - kept things from him he should not have kept from him.

'No Uncle Tom,' Justice Says

meeting with an invited group of 30 blacks,

including five journalists. Justice Clarence

Thomas of the Supreme Court rejected sug-

gestions that his opinions have hurt blacks or

the second black man to serve on the court,

replied when he was asked about selling out

to whites, according to a report Thursday in

the newspaper Washington Afro-American that was confirmed by several people who were at the meeting Wednesday. "I do not pay

attention to that nonsense. That is one of the

problems we have as black people. We don't

Repeating a vow he has made before to remain on the court in spite of his critics, he

said: "I'm going to be here for 40 years. For

Justices virtually never hold on-the-record

meetings with the press. And Justice Thomas,

appointed in 1991, has been the most media-

shy of all the current justices. He has turned

down interviews and repeated requests for

informal visits by reporters from many publi-

North Ducks Fight With Nancy

FALLS CHURCH, Virginia — Nancy Reagan has attacked Oliver L. North, the

Republican candidate for the U.S. senate

from Virginia, asserting that he "lied to my husband and lied about my husband."

On Friday, Mr. North, a former aide to President Ronald Reagan, ducked the barb,

saying, "My mother told me a long time ago

Much of the Republican establishment has

reluctantly rallied around Mr. North in the

last four months. But Mr. Reagan has made

no comment since a letter in March in which

he said his former National Security Council

aide, then a lieutenant colonel, had made

'false statements" about the Iran-contra af-

fair. "I'm getting pretty steamed about the statements coming from Oliver North," Mr.

Mrs. Reagan was asked about Mr. North

on Thursday night in New York.
"Ollie North. Oh, I'll be happy to tell you about Ollie North," Mrs. Reagan said. "Ollie North has a great deal of trouble separating

never to get into a fight with a lady."

those who don't like it, get over it.

"I am not an Uncle Tom," Justice Thomas.

that he has forgotten his roots.

allow differing views."

WASHINGTON - In an extraordinary

At a White House briefing Friday, Vice President Al Gore delivered another attack on Mr. North. "He is a pathological liar," Mr.

Gore said. "He disgraced himself in his previous job. He cannot help but throw one lie

after another." Mr. North has said he was following orders from his superiors when he orchestrated the plan, revealed in 1986, to supply arms secretly

statistical tie with his Democratic opponent. Senator Charles S. Robb.

Florida Campaign Gets Nastier

WASHINGTON - In the latest low blow in a bitter campaign, Jeb Bush, a Republican. is using the mother of a murdered child to promote his challenge to Governor Lawton Chiles of Florida, a Democrat.

In a television spot that features snapshots of little Elisa Nelson taken before her brutal murder in 1980, her mother, Wendy Nelson, says: "Fourteen years ago, my daughter rode to school on her bicycle. She never came back. Her killer is still on death row and we're still

Willie Horton," the famous ad made in support of George Bush's 1988 presidential camnign, which he won Governor Michael S. Dukakis of Massachusetts, Mr. Horton was a prisoner in Massachusetts who was furloughed and attacked a couple in Maryland.

mother's loss to smear and distort my record on the death penalty," Governor Chiles said. The governor responded with his own ads, charging the Bush campaign with sinking to new depths. "The fact is, her case is in the courts - not on the governor's desk," the ad-

Quote/Unquote

thing you want to do."

amic-Scarl Ba Every Parent's Nightmare Unfolds as Carjacker Takes Children Saldmin arms Section

By Rick Bragg New York Times Service

Comprises from Francis UNION, South Carolina --Susan Smith said she stood in road and screamed, "I love you children in the back seat. So far, pray Mrs. Smith's two little boys home again.

Hundreds of law enforcewith the state of have been searching the highways and deep forests of this rural piece of the state since Tuesday, hoping the carjacker Smith, her two children time. I'll take care of them."

By David Margolick

New York Times Service

LOS ANGELES - Lawyers

had released Alexander, 14 months, and Michael, 3. But as of Friday, investigators still had no solid leads, and the worst crime in recent memory in pastoral, peaceful Union County remained unsolved.
"I pray for him," said Sue

Morris, Mrs. Smith's neighbor, of the carjacker who had become the focus of a frantic, four-state search. "I pray for God to touch his heart and make him let those children

few miles outside Union. Mrs. Smith said a man with a gun jerked open the unlocked

Race Comes to Surface in Simpson Trial

a minority.

of bad faith.

tionnaire.

equivocated.

What has appeared to be the real-life manifestation of every

man, a 71-year old retiree, ex-

Mr. Simpson's principal law-

yers, Robert Shapiro and John-

nie L. Cochran, were quickly

out in the corridors, denounc-

about the tenor of questions

and that they go after certain jurors," Mr. Cochran said. "In

order for this jury to have credi-

bility, it must have people from

all walks of life and from all

In fact, the potential jurors

NYT. Reuters, AP

over the community."

officers hostage at gunpoint at the army's Fort Irwin National

Training Center in California, but they managed to escape

• Trials of the French abortion pill RU-486 have begun in the

United States, the Population Council said. But the organiza-

tion said it would make no general announcement of the sites

unharmed and the man was arrested.

"We are very concerned

ing Mr. Hodgman's conduct.

claimed. "I don't like that.

You're sort of riling me."

strapped into car seats in the back, stopped her car at a traffic signal in Monarch Mills, a

door on the passenger side of her 1990 Mazda and said, "Shut up and drive or I'll kill you." Mrs. Smith, who works for a textile company, told Sheriff's she did not know the man. He Smith's ordered her to drive northeast

ters), then told her to get out. She said she begged him to let parent's nightmare began about her take the children with her, 9 P.M. Tuesday when Mrs. but the man said: "I don't have

I'm on trial or something!" the verse group in which whites are case and then asked if he knew

A few minutes after Mr.

prosecution was harassing

would talk themselves off the

The comments brought an

Mr. Hodgman had pressed

the unidentified prospective ju-

ror to elaborate on a number of

statements he made on his ques-

Tension escalated when Mr. Hodgman questioned the man

on whether he would convict

Mr. Simpson were his guilt

proved beyond a reasonable

doubt, and the man repeatedly

It finally boiled over when

Mr. Hodgman asked the man

whether he had heard any dis-

cussion of polygraphs in the

jury by betraying bias.

action. He maintained that the meaning."

She said she watched in County sheriff, Howard Wells. the road, as the man drove away 20 years, and I've never had a members said Mrs. Smith was work on." sick with grief, asking herself how she could have let the man drive away with her sons.

"She just thought, when she got out of the car, that he'd let her have them," said Dennis Department investigators that Gregory, a cousin of Mrs. Investigators have almost

for about 10 miles (16 kilome- nothing that would lead them to the children. The crime scene vanished down the dark road. "Very rarely do you have a scene to work," said the Union

what a polygraph was.

Cochran spoke, and 12 floors question had not been asked of

below, Mr. Shapiro swung into anyone else and called it "de-

black candidates, hoping they sally - believed that black ju-

angry retort from Mr. Hodg. many of them as possible on the

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man, who accused the defense 12-member panel.

Mr. Cochran said that this

It is widely --- but not univer-

rors will be more sympathetic to Mr. Simpson, and that the de-

fense is anxious to have as

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shock, standing in the middle of "I've been in law enforcement with her children. Later, family case where there is so little to

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to anti-Communist rebels in Nicaragua. In two recent polls, Mr. North was in a

waiting for justice. We won't get it from Lawton Chiles because he's too liberal."

Mr. Chiles called the spot "a repeat of Bush is using the pain and suffering of a

Indeed, the girl's killer, Larry Eugene Mann, has been sentenced to death three times, and because of legal challenges and delays he remains locked up but alive. The appeals courts have stayed or reversed the death sentence on numerous occasions, and Mr. Mann's lawyers have an appeal pending in Pinellas Circuit Court.

Larry Berg, director of the Jesse Unruh Institute of Politics at the University of Southern California, on Michael Huffington, the Republican candidate for California's Senate seat, who has vigorously opposed illegal immigration but who admitted last week having an employed an illegal immigrant in his home for five years: "It suggests that his position on this issue is one fraught with hypocrisy. If you are going to say what he has said for the past six months, this is not some-

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Reagan wrote.

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-Herald Eribune=

all" as a carjacker disappeared the distance with her two Taps on Fall the people of this small textile town in northwestern South Carolina have been unable to

and the second of the second section of the second Table

Tarris States

for O. J. Simpson have accused prosecutors of attempting, PINTE

through needlessly persistent and provocative questioning, to

keep blacks off the jury. Their assertions brought race to the surface of a case in which it has always lurked not far below. The accusations, made in the impromptu news conference to two of Mr. Simpson's

lawyers, followed a testy ex-change between Deputy District Attorney William Hodgman and an elderly black man, one of six candidates screened Thirsday for the Simpson jury. You're pumping me as if round of questioning are a di-المناهد المناهد المناه

- Standard Standard Mr. Away From Politics No. of the least Six alligators, an ignana and other reptiles were confiscated by the police and animal protection officers from a loft to the public of apartment in Brooklyn, New York. The occupant, a lawyer for the city's Department of Environmental Protection, said the ar the apartment had served as an ersatz zoo for neighborhood children, and promised a legal battle to get the beasts back. A disgruntled former U.S. National Guard soldier took two

where women can get the drug because of concerns about potential violence. Sund 2 • The federal government has sned Borden Chemicals & Plastics, saying the company had polluted groundwater around its Geismar, Louisiana, plastic-making plant and

illegally shipped hazardous waste out of the country. The last of four pipelines broken by floodwaters in East Texas has been capped, and federal and state officials say the cleanup of oil and fuel will take two to three more weeks. The cleanup already has cost \$6.2 million.

ing from







Compiled by Our Staff From Disputches RANGOON, Burma - A

leader of the Burmese military junta met Friday with the dissident Daw Aung San Suu Kyi, in the latest indication that her sixth year of house arrest might be her last.

Daw Aung San Suu Kyi, who has been under house arrest since July 1989 and was awarded the Nobel Peace Prize in 1991, met for three hours with Lieutenant General Khin Nyunt, secretary of the ruling council. They first met on Sept.

State television and radio broadcast news of the meeting at the Defense Ministry's guest house in Rangoon. The threeminute television broadcast showed Daw Aung San Suu Kyi being greeted by General Khin Nyunt and the two of them talking cordially.

Also present were the judge advocate general. Brigadier Than Oo, and the inspector general, Brigadier Tin Ave. The talks covered political and economic changes intro-duced by the junta, according to the broadcast report.

The September talks received a guarded welcome from diplomats and dissidents who said it was an important first step on the road to dialogue.

Earlier this year, a senior junta official said Daw Aung San Suu Kyi would remain under house arrest until 1995, at the

Daw Aung San Suu Kyi, the daughter of Burma's independence hero, General Aung San, took part in a 1988 pro-democracy uprising that was put down by the military with the loss of hundreds of lives.

She went on to co-found the National League for Democracy, which took more than 80 by the junta.

The junta has repeatedly offered to free her, but on the condition she leaves the country. She has refused to leave but has said she was willing to discuss anything else with the jun-

A constitutional convention now meeting in Rangoon has included clauses in a draft charter that would bar her from ever becoming Burma's leader.

(AP, Reuters)

NATO: Air Strike Rules

Continued from Page 1

protected city. NATO commanders will no longer be obliged to tell the offenders exactly where they are going to be attacked, even though warnings might be given in some cases to avoid civilian casualties.

By hitting several targets. NATO planes expect to inflict neavier punishment and also avoid being confined to a target signaled in advance. regeticing the new rules,

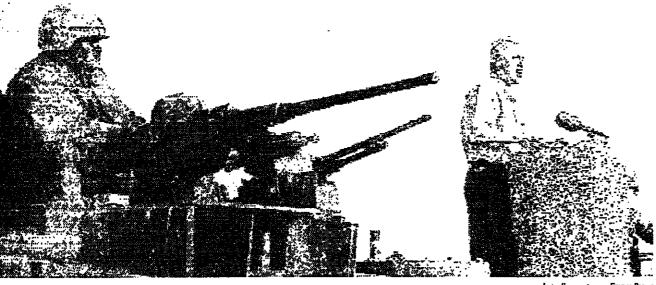
Collinals agreed to consult with UN commanders about what targets should be chosen for punitive action. But the UN advice can be ignored if NATO chooses, officials said.

Unaffected by these changes are two other UN missions as-Unaffected by these changes are two other UN missions assigned to NATO: preventing unauthorized flights over Bosnia and providing close air support to relieve any UN peace-keepers who come under attack.

The price of the benchmark 30-year Treasury bond jumped the dollar followed Wall 51-year Treasury bond jumped 30/32 point, to 94 25/32, shaving the rate to 7.96 percent from ground. In Paris, the CAC-40 index of blue-chip issues jumped 2.56 percent, to Brothers Inc. said he expected

European stock markets and the dollar followed Wall growth. Low inflation." And he said he expected more of the same until the end of the year. But for next year, Cynthia concredit.

But for next year, Cynthia advised in Schrift and Schr



President Bill Clinton addressing American troops in Kuwait on Friday as a gun crew kept watch at the podium.

CLINTON: He Raises Soldiers' Hopes of Going Home for Christmas

ures showing 3.4 percent economic growth as a sign that his economic policies were work-

The State Department said it would be wrong to suggest the presidential stop here political audience.

"In a very real sense, the audience is Saddam Hussein," he

In his speech. Mr. Clinton highlighted the success of pre-

saying it had made deployment for this confrontation with Iraq much faster.

"One of the things that will spokesman, Michael McCurry, go down in the history of this encounter," Mr. Clinton said, "is that you got here in a very was only about the domestic big hurry. And because of that. Iraq got the message in a very

big hurry."
He also delivered a direct message to Iraq, whose border lies about 100 kilometers (60 miles) from here.

positioning military equipment "We will not permit Iraq to the uncertainty was causing a here after the 1991 Gulf War, enhance its capabilities below "morale problem." the 32d parallel," Mr. Clinton

> "We won't permit Baghdad to intimidate the United Nations. That is not our threat. That is our promise."

> Mr. Clinton got a polite reception, at best. And as he spoke, shouts of, "When are we going home, when are we going home?" erupted in the crowd. Captain Steve Boykin of Fort Washington, Maryland, said

ISRAEL: Outlook Gloomy for Peace With the Syrians

volving U.S. forces — will be needed to keep the border qui-

Ha'aretz reported that the Syrian leader had shown Mr. Clinton some flexibility on the issue of the timetable for a pullback of Israeli troops and dis-mantlement of the 33 Israeli settlements built on the Heights

Until now, Syria has given Israel no more than a year for

wants to take five years, moving between Israel and all its immein stages to test Syria's intendiate neighbors.

At no point has he said he plete withdrawal, Syria says, there can be no deal.

And even though the Syrians obviously have lost their power to block other Arab countries from coming to terms with Israel — the treaty with Jordan proves that — they are still pivwithdrawal, but Mr. Rabin otal to a comprehensive peace gretted that lapse.

Some Israelis were sharoly disappointed by the absence of would give up all of the Golan, any public condemnation of Until Israel agrees to a com- terrorism by Mr. Assad, no matter what he may have orivately told Mr. Clinton, particularly after the bombing of a Tel Aviv bus that killed 23 people last week.

Mr. Clinton said at a news conference in Jerusalem on Thursday night that he, too, re-

one more increase in bond furt's DAX index added 1.35 she expected the Fed's rate in-

up from 1.4988 DM Thursday.

Bank Securities advised his cli-

the dollar followed Wall ents: "Bottom line: Solid ground. In Paris, the CAC-40 ground. In Paris, the CAC-40 same until the end of the wear."

day's report. Higher interest rates will eventually cut back the third quarter's 7.9 percent increase in durable goods pur-

percent to 2,040.32.

expects long-term rates to stabi- and to 97.28 yen, up from 97.00 too fast."

Mr. Clinton helped solve

"Don't forget to go Christ-mas shopping." the president said as he ended his short address, a line the troops took to

mean they would be home for

the holidays and erupted in Mr. Clinton's national security adviser. W. Anthony Lake, said later that if Iraq posed no further threat and conditions did not change, the president's hope was that most of the troops sent here this month in Operation Vigilant Warrior

could return home. While no final decision has been made, Mr. Lake said, Mr. Clinton "knows how important Christmas is.

The president also an-nounced to the troops that he had signed an executive order that changes the definition of military field duty to ensure pay parity for the deployed troops. Before his departure. Mr.

Clinton also held quick meetings with Kuwaiti officials and then flew to Saudi Arabia for meetings with King Fahd and

Policy Dilemma Grows for Clinton countrymen be given a chance Chiles feared that a flood of to seek U.S. asylum. Chiles feared that a flood of rafters would spoil his chances By Daniel Williams and Roberto Suro

As Cuba Refugees Linger in Camps,

Washington Post Service

WASHINGTON — Last summer's decision to hold thousands of Cubans indefinitely in camps at Guantánamo Bay and in Panama is becoming a foreign policy, legal and ethical burden for the Clinton adminis-

Although public attention has faded from the 32,000 Cubans held behind barbed wire, the administration has found itself under increasing pressure from two directions.

The well organized anti-Castro Cuban organizations in Miami have gone to the courts to demand that their interned Meanwhile, Fidel Castro's

The Gold-Spouting Volcano

Experts Expect Rush to Stake Claims in Colombia Crater

By Sandra Blakeslee

NEW YORK - Geologists have discov-

ered a volcano in Colombia that is spewing

more than a pound of gold particles each day

into the atmosphere and depositing 45

pounds of the metal a year into the rocks

in this volcano," said Fraser Goff, a geologist at the Los Alamos National Laboratory in

New Mexico. He made the discovery at the

While gold is sometimes found in extinct

volcanoes, the Galeras volcano is venting

commercial amounts of gold from its fiery top, he said. This is the first time scientists

have detected visible gold particles in an ac-

It is not known how much gold the volcano

has produced since it began forming more

than 500,000 years ago, Mr. Golf said. He

presented his findings at the annual meeting

In January 1993, the Galeras voicano

erupted, killing six scientists taking samples

Most of the world's biggest gold deposits, like those found in South Africa, were formed when ancient gold-bearing rocks — ultimate-

ly volcanic in origin — were eroded by streams, causing the gold to be concentrated in alluvial deposits called placers, said Don

Noble, an economic geologist at the Mackay

School of Mines at the University of Nevada

in Reno. But now that these deposits are

of the Geological Society of America in Seat-

Galeras volcano in the Colombian Andes.

"I expect there will be a rush to stake claims

lining its crater.

tive volcano.

from its crater.

being depleted by mining, he added, prospec-

tors are paying more attention to lesser amounts of gold found in extinct volcanoes.

mined." Mr. Noble said. "They would be too:

Magnia released from the earth's interior has many components, he added, including

On the day of the Galeras cruption last year, Mr. Goff was taking fluid samples on

the volcano's flank and escaped injury.

view, he and his colleagues were sampling gas

vents in a deep river canyon west of the

summit. "A guide joked, 'Do you want to look

at some gold?" " he said, and showed them a

and later cut them into wafer-thin slices,

said. "The fragments had tiny visible mag-

"There was gold in it, quite a bit of gold," be

He estimated that the gold vein, near the

Another week later, the volcano quieted

"We started finding different amounts of

and the Goff team went back to the crater to

gold in different samples." Mr. Goff said.

The gases and fluids contained about 40 parts of gold per billion. Some explosion

fragments contained a concentration of about 2.5 grams of gold (0.08 ounces) a ton, equal to that found in some commercial gold mines.

base of the volcano, was at least 10 feet wide.

Its length and depth are not yet known.

continue their research.

Mr. Goff said he picked up a few samples

A week later, he said in a telephone inter-

hot and dangerous."

vein of it.

"I doubt that active volcanoes can be

abrogate the September agreement that halted the rafters' exodus if the Clinton administration admits Cubans into the United States directly from the so-called "safe haven" camps. Havana wants Washington to follow through with its promise that the refugees in the camps must return to Cuba before ap-

plying to come to the United President Bill Clinton made that pledge after breaking with a 35-year practice of welcoming

in a tough re-election battle government has threatened to against Jeb Bush, the Republican challenger. Despite the high stakes in

policy terms, putting the Cubans in camps may turn out to have been an exercise in buying time, and time may be running

A judge in Miami is pondering whether to prohibit the U.S. government from repatriating refugees to Cuba, even if they want to go home. Lawyers acting on behalf of the refugees argue that the Cubans, being given no other choice, are effet Cubans as refugees to assuage tively being coerced back to the Governor Lawton Chiles of Communist-ruled country. Florida, a Democrat. Mr.

percent of the seats in 1990 elections. But she was denied power SUICIDE: Son Who Helped His Suffering Father Be a 'Pioneer in Death'

not only helped to plan the suicide, but had also taken an active role in it by holding his father's hands down as he struggled for air.
"My decision was based on whether

there was probable cause that a crime was committed," he said. "Assisting in a suicide is a crime. The law is the law." Mr. Meyer seemed to understand that in

detailing the way he had helped his father in a magazine that was read beyond the supporting community where he lived, he was goading the authorities to act. After the article ran, the police inter-

viewed its author, who willingly handed over her tapes, notes and research. Based on the article and the information from the reporter, the police said, they issued a warrant for Mr. Meyer's arrest.

The wanted the police, the authorities the public to know what he had done," said Karon Haller, who wrote the article in Connecticut magazine.

Continued from Page 1

check consumer spending.

which expanded an annual 3

percent last quarter, more than

double the 1.3 percent rate in

seemed to have factored in

these predictions.

But financial markets already

The price of the benchmark

setts company, vice president of a girls' softball league in Westport for more than 10 years and a leading member of the Congregational church there, stood before Judge Allen W. Smith in Superior Court in Hartford and pleaded not guilty to the manslaughter charges. "I loved my father as much as any son

and marketing executive for a Massachu-

could," said Mr. Meyer, who has become a leader of the Hemlock Society, a nationwide "right to die" advocacy group. "A lot of people outgrow their fathers. I never did. When he begged me to help him, I couldn't turn my back. He had a right to go his own way." There was no dramatic turning point, no

stroke or major heart attack that left the father suddenly incapacitated, only the relentlessly mounting damage of cancer. Within a few months, d cancer would prevail.

A few months before his father took his And so on Oct. 18, Mr. Meyer, a sales his plans. Their first conversation was too people feel forced to stay alive."

GROWTH: Data Show Economy on Track for Best Growth in Decade

yields because the market will

take fright whenever the gov-

ernment reports any kind of

bad inflation number. Then he

my grows more moderately

European stock markets and

lize or turn down as the econo- yen.

much for the younger Meyer to bear. Several months earlier, his own 23-year-old son had leapt to his death from a highway

"I needed his love and support to get me through that," said Mr. Meyer. But he came to understand his father's

need to end his own pain and finally agreed to help him. They read the 1991 book "Final Exit." a suicide manual by Derek Humphry, the founder of the Hemlock Society. They talked to the father's longtime physician, who agreed after much deliberation to prescribe enough Ativan, a sedative, so that the older man would be asleep when the oxygen in the bag ran out. Mr. Meyer says being booked and spending a few hours in jail have made him

anxious about the consequences of his decision to speak out, but not regretful. People with terminal illness have a right to make a decision about the end of their lives," he said. "As helpless as I felt in

life, Mr. Meyer said, he began to speak of that jail is not nearly as helpless as those

creases to keep biting and bring

"the economy is still growing

day's report. Higher interest

chases by slowing the high rate

The dollar rose to 1.5100 growth down to about 2 per-

Deutsche marks in New York, cent, although for the moment

In capital letters, Ed Yardeni of C. J. Lawrence/Deutsche Bank Securities administration were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the coming slowdown were already specifically and the same of the s

RUSSIA: Deputies Shrug Off Solzhenitsyn's Appeal cils of the 19th century, which stan, or at least its northern Continued from Page 1 could also work as a check on Russian half.

tence of an expanded, selfish, suffocating bureaucracy now "repainted" in democratic colors. "This is not a democracy, but an oligarchy - rule by the few," he said.

Some of the deputies, who hall, broke into applause at that point. But mostly there was si-

Mr. Solzhenitsyn continued, castigating both the legislative and executive branches for historian. holding up a bad example to the

Ordinary people remain alienated from power, he said, "indifferent to Moscow's politics and parties." For all the talk about crime-fighting, he said, the deputies had not yet passed a new civil or criminal

tion of zemstvos, the local coun- Ukraine, Belarus and Kazakh- dent Mikhail S. Gorbachev.

corruption at higher levels.

He always knew the emergence of Russia from the long disease of communism would were polite but restless in the twisted, painful and awkward the nouveau riche means the

These were all themes Mr. lence, with some mutters of dis- Solzhenitsyn has touched reguagreement and some visible ex- larly since his return, in televiits by politicians going out for a sion appearances and articles that have aroused surprisingly "Power is not about getting little interest, given the moral things and not about pride, but about duty and obligations," takes upon himself as not only a takes upon himself as not only a victim of Stalin's Gulag and crimes, but also as their finest

> Mr. Solzhenitsyn takes an ethnocentric view of history, and on Friday he called for better privileges for Russians living in the former states of the Soviet Union; for stricter laws against foreigners living in and buying property in Russia; for the abandonment by Moscow of Central Asia and the Cau-

He also repeated his criticism of the use of foreign currency in Russia and the purchase of foreign grain, and railed against be painful he said but Russian the sale of farmland of any leaders have taken "the most kind. "Auction sales of land to sale of Kussia itself." he s sarcastically expressing doubt that a single of the 450 deputies "is a peasant, actually growing

grain. He spoke for an hour; when he closed, with a call for a speedier advance toward real democracy, there was a smattering of applause, but no more.

Gennadi Burbulis, a deputy and former strategist for President Boris N. Yeltsin, said Mr. Solzhenitsyn was a sort of prophet, "who doesn't care how his proposals can be turned into reality."

Some listeners drew comparisons to the startling interventions of the late dissident and physicist Andrei D. Sakharov during the perestroika-era Sovi-He called, as he has done before, for intensified local democracy through the restora-

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U.S. Envoy's Tour Perplexes Africa By Howard W. French New York Times Service ARIDIAN, Ivory Coast Crocker and Herman Cohen, with what has seemed here little in the control of the cont

When the deputy secretary of state, Strobe Talbott, set out on this first diplomatic mission to Africa, he openly acknowledged that for him, as for much of the U.S. foreign policy establishment, this continent was "terra incognita."

And from the very first stop, Bujumbura, Burundi's capital the trip was full of reminders that for much of Africa, visits by high-level U.S. officials are

just as onfamiliar. The air force jet carrying Mr.
Talbott touched down in Bujambura on Oct. 21 for a quick refueling stop on its way to Zimbabwe during which he planned to hold a 45-minute discussion with the foreign mindiscussion with the foreign min-ister of Burundi on the ethnic conflict that has riven that country and neighboring

The Confession of the Confessi

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ered to refuel the plane. In fact, U.S. Embassy officials soon discovered, the airport was ef-

reminders of whose influence higher levels in Washington. penetrates most deeply in Afri- In Zimbabwe, and elsewhere ca, Mr. Talbott's journey re- on a trip that covered six coun-

Who is this Mr. Talbott? I mean, is he really someone important? A Zimbabwean journalist.

cial from a French airline who held the key to the airport fuel depot was roused and persuaded to turn the pumps on. In Harare, Zimbabwe, where

theme of the trip —his presence seemed a source of confusion for many, who were unused to a Zimbabwean journalist, echovisits by Americans of his rank. ing a puzzlement detected at

sumed only after a resident offi-tries, the presence at Mr. Talbott's side of the current assistant secretary of state for African affairs, George E. Moose, left many perplexed about the role of the deputy

Mr. Talbott had scheduled talks on regional conflicts — the After Mr. Talbott spoke at a military academy on the importance of regional peacekeeping, But by the time the talks were For years, much of U.S. poliseveral stops, approached an cy on Africa has been run by American colleague with this

Mr. Talbott had other reasons to wonder briefly about his importance here when it proved

impossible to see Zimbabwe's president, Robert Mugabe, on the Saturday that had been scheduled for the working part of his visit. Only on Sunday, after Mr. Talbott had flown to Malawi, the next country on the itinerary, did Zimbabwean offi-cials signal their president's willingness to see the American diplomat, if only he would be so kind as to return.

Jetting off for Zaire, Mr. Talbott's party was at pains to explain why they had agreed to a fueling stop in Kinshasa to meet with the country's recently appointed prime minister, Kengo wa Dondo, for what would inevitably appear to some as an embrace of the longtime dictator Mobutu Sese Seko. Mr. Kengo, they said, had begun to undertake bold economic reforms.

"You can't attack Mobutu head-on without bringing on something cataclysmic," an official said. "The trick for us is to incrementally extend legitimacy to Kengo without letting Mobutu hijack it for himself."

Leaving Kinshasa for Ghana 45 minutes later, after a quick session with Mr. Kengo in the VIP lounge, the American delegation could scarcely repress a somewhat different appraisal of the situation in Zaire. American aides had been left waiting in a steamy transit lounge with severe-looking, loudly dressed security agents, and hostesses dressed in tightly wrapped dyed cloth who passed out beer.

Nowhere was France's long diplomatic shadow more evident than in the Ivory Coast, where Mr. Talbott concluded his African journey on Wednes-

Mr. Talbott arrived in Ivory Coast a day earlier, eager to urge that this most French of France's former colonies take the lead diplomatically in working with countries like Ghana to end a five-year-old civil war in neighboring Liberia.

But from his address at the National Assembly, before openly dozing legislators, to the end of his stay here, it often seemed to members of Mr. Talbott's delegation that this country is so unaccustomed to thinking about Washington as a factor in West Africa that its officials had often only politely pretended to hear out the American's message.



Ex-Rebel Ends Mozambique Vote Boycott

By Bill Keller New York Times Service

MAPUTO, Mozambique -- One day after he clouded Mozambique's first free elections by rejecting them as fraudulent, the main opposition leader on Friday dropped his boycott, cast his own ballot, and pronounced himself "the father of democracy in my country."

After meeting into the early morning with the Western donors who are financing the election, Afonso Dhlakama, leader of the Renamo rebel group and a challenger for the presidency, said he was "very satis-fied" that his claims of a government conspiracy to cheat his party would be taken more seriously.

The voting that Mozambicans hope will heal the wounds of a 15-year civil war was extended for a third day, through Saturday, and foreign diplomats declared in

writing that the outcome would be invalidated if evidence of serious fraud arose. According to diplomats who took part in the courtship of the rebel leader, Mr.

Dhlakama apparently felt that by dramatizing his suspicions of cheating before the votes were counted he would be in a stronger position to cry foul if he lost, But if Mr. Dhlakama hoped his brinks-

manship would gain concessions, such as a guaranteed share of power for his party even if it lost, he miscalculated. Asked what the opposition leader had got for his efforts, the United Nations special representative to Mozambique, Aldo Ajello, joked, "A cup of coffee."

Largely oblivious to the controversy, Mozambicans, including supporters of Mr. Dhlakama's, continued the voting that began Thursday with a huge turnout.

Final results are not expected for two

Portugal in 1975, only to be plunged into a war that left it, by some reckonings, the poorest country in the world.

The warring rivals are now the main political antagonists — the Liberation Front of Mozambique, or Frelimo, a formerly Marxist party that has ruled since independence, and the Mozambican National Resistance, or Renamo, the rebel group originally backed by white regimes in Rhodesia and South Africa,

The conventional wisdom favors President Joaquim Chissano, the Frelimo leader, to retain the presidency and his party to outpoll Renamo in races for a new, 250seat Parliament.

Frelimo is thought to have the superior vote-getting machine, but Renamo has strong support in the rural, populous prov-inces of the center and north, where many voters feel neglected by the government.

AMERICAN TOPICS

A Dental Appointment for 1996

The first dental museum in the United States will open in 1996 in Baltimore, where the world's first dental college was established in 1840. The Dr. Samuel D. Harris National Museum of Dentistry, named after the 91-year-old Detroit dentist who donated \$1 million to help set it up, will be on the local campus of the University of Maryland. The museum will promote the benefits of conscientions oral hygiene and regular professional care, and recap advances in dentistry.

Children may find incentive to brush once they've seen some of the museum's exhibits, The Associated Press reports.

The "key," for example, introduced around the 1730s, was used for extractions. Its hinged "claw" clasped the tooth, which was pulled by

turning the instrument like a key. The American Dental Association is supporting the new institution as the official nuseum of the profession.

About 40,000 artifacts will be displayed,

including the oldest known dental instruments in the United States, the world's largest collection of dental art and a set of George Washington's lower dentures, made of hand-carved ivory held together with wire.

Short Takes

Atlanta's new police chief is a black woman, Beverly Harvard, who is 43 years old and a 21-year veteran of the force. She has worked a beat, headed the criminal investigation divi-

sion and been spokeswoman for the missing and murdered children task force. She has been deputy chief for the last 12 years. Mayor Bill Campbell said she is the first black wom-an to head a big-city U.S. police department. She and her husband, Jimmy Harvard, have a 6-year-old daughter.

A relatively inexpensive violin bow made of parts from a hardware store has been invented by William Hayden, a professor of Music at the University of South Florida. It outdoes cheap wooden bows and even vies with the best bows, according to Armin Watkins, a fellow music professor. "I've used it myself and can testify the feeling of it is very solid on the strings," Mr. Watkins said. The new bow is made of a metal tube attached to synthetic hair by nylon fasteners. It is expected to sell for between \$90 and \$150.

Martin Scorsese will direct a new film on the gossip columnist and radio commentator Walter Winchell. The screenplay is by Steve Zaillian, who wrote wrote the screenplay for "Schindler's List," according to Publishers Weekly. The film is to be based on the new biography "Winchell: Gossip, Power and the Culture of Celebrity" by Neal Gabler.

A California driver's license renewal form advises, "We will give you a vision test and also take a finger and photograph." Indeed, comments the Los Angeles Times, the Department of Motor Vehicles certainly "wants its ounces of flesh." And, who knows, "Next the DMV will want an arm and a leg."

Gem of the Day, from the Ann Landers advice column: Wrinkles are hereditary. Parents get them from their children. International Herald Tribune

Cambodia Denies Reports of Hostages' Deaths Compiled by Our Staff From Dispatches

PHNOM PENH — The Cambodian government denied Friday that three Western hostages of the Khmer Rouge had been killed, despite reports to the contrary from one of its own generals.

But diplomats in the Cambodian capital, in common with the Australian government, remained pessimistic about the solid evidence on what hap-fate of the hostages, who are pened."

from Australia, Britain and

The Cambodian co-prime minister, Prince Norodom Ranariddh, said he had asked General Ke Kimyan, the military chief of staff, to widen the search for the hostages after two days of sharply conflicting information.

"I don't want to speculate," the prince said Friday. "I want

Earlier Friday, the Defense through government lines. Ministry denied reports from Wednesday. Kampot that the three hostages Lieutenant General Sok Bunwere dead and said it had re-

ceived information that they

had been moved northward in

early October. David Wilson, 29, of Australia, Mark Slater, 28, of Britain,

and Jean-Michel Braquet, 27, of France, were seized on July 26.

Khmer Rouge commander in charge of the hostages, escaped

the southern region, said Thursday that General Paet had ordered the execution of the three hostages on Sept. 27. Information Minister Ieng

soeun, deputy commander of

Mouly said that troops were expanding the search in Kampot General Nuon Paet, the Province, where the hostages (Reuters, AFP)

From October 29th, for Korean Air the heart of Europe will beat in Ireland.

Today, Korean Ait inaugurates its first telemarketing centre for Buropę in Ireland. 11 countries can now access toll free numbers centralised and managed in Dublines to provide customers with updated information, schedules and reservations.



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WASHINGTON — The recent treaty signing between Israel and Jordan

has brought the once unimaginable no-

tion of stability and security in the Mid-

dle East a step closer to reality. Begin-

ning Sunday in Casablanca, Arabs and

Israelis will join with others from the

region and with representatives of the

international business and development

aid communities for the first Middle East

Newly achieved stability will finally

give the countries of the Middle East a

chance to turn away from conflict and to

get down to the business of achieving

rapid and broad-based economic growth.

thus ensuring better lives for their peo-

It has taken commitment within the

region and support from outside to achieve peace. Making the most of the

peace will also require a maximum effort

both by the countries of the region and

If Middle East peace is to be compre-

hensive and durable, it must make peo-

ple's lives better; economic progress will

be the glue that holds together the build-

ing blocks of peace.

Unemployment is high in the region, and poverty widespread. One answer will

be more (and more productive) invest-ments in areas that drive growth, and a

the international community.

ple. This is the real peace dividend.

and North Africa Economic Summit.

The Casablanca Agenda

Make peace pay. That is the goal of the ous about becoming, however warily, ecoconference starting on Sunday in Casablanca, Morocco. King Hassan II will play host to officials from Israel, Jordan, Egypt, Saudi Arabia and dozens of other Middle Eastern, North African and Western countries who will gather to discuss economics, not politics. Government leaders and executives from about 1,000 corporations will meet for three days to discuss joint business ventures.

Arabs and Jews talking openly about trade, tourism and regional economic development would have seemed unimaginable a year ago. The conference will help turn the unimaginable into the routine. The recently signed Jordan-Israel peace

treaty and the accord between Israel and the Palestine Liberation Organization were political victories negotiated by political leaders. The Casablanca conference moves matters to a second, potentially broader stage. The nations of the Middle East will live in peace only if they escape from squalor. Governments have a big role to play in economic development primarily by providing political and legal stability. But the Middle East also needs private capital and a stable economic order to prosper.

There will, as expected in a first-of-itskind conference, be plenty of speeches. Secretary of State Warren Christopher, Foreign Minister Andrei Kozyrev of Russia, Prime Minister Yitzhak Rabin of Israel, President Jacques Delors of the European Commission, and Yasser Arafat of the PLO will deliver addresses. But the real business of the conference will be business. Executives of leading multinational corporations will be invited to size up whether the region's decades-long enemies are serinomic partners.

There are grounds for optimism. Though Libya has denounced the conference, all of Israel's neighbors will participate except Syria. The Arab boycott is crumbling, so that joint business

ventures are possible.

The conference will focus on specific goals. These include the establishing of government guarantees for private investors and creation of a \$10 billion regional development bank that will be partially funded from outside the region. The conferees will also try to set up permanent institutions that can put together joint projects on water, energy and tourism. The Council on Foreign Relations, which helped organize the conference, will create an international task force led by Paul Volcker, former chairman of the U.S. Federal Reserve Board, to develop eco-

nomic strategies for the region. Palestinian critics of Mr. Arafat say that the Middle East peace accords heavily tilt in Israel's favor. The best way to refute that contention is to make sure that Arabs as well as Israelis see their lives improve. Living standards in the Middle East are a mere 5 percent of Western levels. Yet Arabs — largely using profits from the sale of oil — invested almost \$600 billion more in Europe over the past decade than Europe invested in the Middle East.

To turn those numbers in the opposite direction, investors must be convinced that the region will stay peaceful and offer the prospect of steady recovery. Economic cooperation, then, becomes the region's new diplomatic strategy and Casablanca its first test.

- THE NEW YORK TIMES.

NEW YORK— Since President Bill Clinton had to conclude his pilgrimage to Syria without getting any decent peace news breaks for his trouble, or time to take the exciting tourist trip to the two dozen torture centers of Damascus or the mortar ranges of the rich variety of terrorist camps. I thought he might be in the mood for a nice Hasidic joke. This villager dies and it falls to

the rabbi to make the eulogy. He cannot bring himself to shade truth while wearing a prayer shawl, so he tells it to Heaven straight — the man lying here was a killer, a thief, a rapist, and goodbye to bad rubbish. Somebody in the congregation

hollers out: "Can't you think of one good word to say about him?" The rabbi thinks, nods, and lifts his eyes upward. "But O Lord," he says, "just wait till you have to meet his brother!"

Mr. Clinton: The man you

By A. M. Rosenthal

By Caio Koch-Weser

greater reliance on private enterprise

A radical shift of economic policy will

he necessary throughout the region.

Countries will have to change the ways

they manage their economies, along with

their systems of regulation, law and ad-

ministration. They will also have to edu-

Morocco and Tunisia have already

embarked on wide-ranging economic re-

form programs. Egypt wants to privatize

the huge public enterprises that have

dominated its economy so long. Jordan is liberalizing trade regulations and intro-

ducing domestic economic reforms. Leb-

anon and the West Bank and Gaza -

faced with reconstructing their econo-

mies on an enormous scale - are com-

mitted to letting the private sector do

to play. They need to take the lead in

investing in the physical infrastructure

on which productive commerce and in-dustry depend, and in the well-function-

ing education and health-care systems

that will enhance the quality of the hu-

man capital that is so essential to dynam-

ic private-sector expansion.

Governments still have a critical role

than ever before.

cate their people better.

the bulk of the work.

honored and strengthened with a manding Golan Heights that Syria visit is the brother of the man forfeited in 1967. visit is the brother of the man against whom you so recently dis-

patched U.S. troops. Hafez Assad and Saddam Hussein are both dictators. Both make death the price of dissent, by bullet or noose for the lucky, by the flaying of the flesh for others. Both support terrorist gangs that prev on civilians around the world.

And both have mounted wars of colonization. The United States and allies flew to push Saddam out of Kuwait. They did nothing to stop Syria's war against Lebanon. Mr. Clinton's visit accentuates the West's placid acceptance of the conquest of that levely land.

So there is one difference, after all. Saddam Hussein has shown himself to be stupid, a loser, Hafez Assad is neither. He only lost once — to the Israelis who now are ready to give back the same com- gade of soldiers in Lebanon.

details. That concept obliterates

Well, you might say, as Mr. Clinton did on the flight from Damascus, that at least Mr. Assad always keeps his word. You might, but it is not so.

Mideast: Now to Turn to the Business of Building Lives

They need to persuade the business community that official commitment to

private-sector-led growth is real. They will

need to maintain a stable macroeconomic

environment, and sustain the movement

toward regulatory, legal and administra-tive reform, thereby building a solid part-

More importantly, governments need

to reassure ordinary citizens that more

privately owned business will mean more

jobs, and that jobs will mean prosperity

for all, not just for the privileged few. New investment in the Middle East's

private sector, therefore, must generate

Government also needs to invest in

education and health, and in funds that

support the poorest citizens through hard

times. Those investments are not just

socially desirable, they are essential if everyone — particularly those who need

it most - are to benefit from private-

For its part, the international commu-

nity needs to match its political support

for peace with economic support for

prosperity. We have seen one dramatic example of such support — the \$2.4 bil-lion in aid mobilized to help lay the

foundations for prosperity in the West

Bank and Gaza. But other countries need

support. For example, if Jordan is to

ector success.

arge-scale employment opportunities.

nership with the private sector.

This Mideast fairy tale comes from the fact that Syria has generally observed the 1974 separation-of-forces agreement with Israel. But the Israelis could then have clobbered Syria with the Golan Heights in their command, and the road to Damascus leading straight and short from it.

In "Syria Beyond the Peace Process," a forthcoming book by Daniel Pipes, the author notes that Mr. Assad broke other military agreements with Israel. In 1976, Syria violated its pledge

not to station aircraft, surface-toair missiles or more than one bri-

Kindly Take Note, Mr. President, of Brother Assad's Other Crimes But the real danger and delusion is the whole U.S. approach that Syria is important only in relation to Israel, as Mr. Pipes

> Assad made international promises to get out and broke them. It helps the Syrian dictator destroy his people. He builds his armed power steadily not just against Israel but against the enemy so dreaded by all dictators:

Lebanon and the three times Mr.

his own countrymen. Syria and its Iranian ally do not maintain terrorists just against Israel but against the West. I understand Iran wants to "subcontract" to Syria the control of Hezbollah forces in Lebanon now

firing on the Israeli army. But that will not stop the murder of Israeli and Western civilians by Hezbollah, Hamas, Islamic Jihad and a dozen similar terrorist groups maintained by Syria. Terrorization of civilians

is part of Mr. Assad's method of

achieve reasonably rapid growth, it needs about \$1.7 billion in debt relief.

There are other areas where the interna-

tional community can help. Regional eco-

nomic growth will depend critically on

trade expansion. The region's trading

partners need to lower barriers to exports

from Middle Eastern and North African

countries, to level the playing field for the flow of goods to markets. The region's

external partners can help by supporting regional infrastructure projects. And there is tremendous scope for forging mutually

beneficial partnerships for prosperity be-tween the business communities of the

Securing a prosperous future for the region will be a mammoth endeavor re-

quiring profound change and thorough

commitment from national economies.

governments, peoples, and the interna-tional business and development com-

munities. This opportunity for change is the real peace dividend. The rewards for seizing it will be enormous. In laying now

economic foundations for North Africa

and the Middle East, the region's leaders

The writer is World Bank vice president

for the Middle East and North Africa. He

contributed this comment to the Interna-

tional Herald Tribune.

will be making history at Casablanca.

Middle East and its neighbors.

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operation, of survival,
It is not the duty of American presidents to destroy all foreign dictatorships. But it is their duty not to strengthen them. Mr. Clinton said it magnificently in Mil-waukee on Oct. 1, 1992, when running for president.

But from morning to morning we do not know if he will oppose a dictatorship, as he did in Iraq and Haiti, or assist one, as in

China and Syria. When President Ronald Reagan was about to visit Bitburg, where German SS troops are bur-ied, Elie Wiesel pleaded with him: "That place, Mr. President,

is not your place."

Mr. Clinton has been to his Bitburg and beyond. In Damas-cus the local SS is not buried but at work every moment.

Those places are not his places. Come back to Milwaukee. The New York Times.

Those Built-In Deficits less and to spend more. That has left the

American exports rose briskly last summer, and that is a good thing. The figures for August, published last week, show exports — for once — expanding faster than imports. But the monthly figures bounce around a lot, and the broader pattern is less encouraging. The U.S. trade deficit is growing rapidly, and this year's will be the largest since the worst of the Reagan deficits in 1987, which was the largest in history.

Big trade deficits have become part of

the structure of the American economy .- that is, they do not come and go with changing circumstances but persist through good times and bad. They are not being caused by unfair trading practices by foreigners, although that can ag-gravate the problem. The real cause is financial—and because it is abstract and counterintuitive, it is easy to lose track of. But it comes down to this: A country that is importing investment capital from abroad must necessarily run a corre-isponding trade deficit. Those are the two sides of the same transaction. Investment can come only from savings, and savings in the United States have fallen sharply since the early 1980s for reasons that no one has yet entirely explained. Everyone — the federal government,

businesses and private households — has ments as its foreign loans accumulate. accepted the idea that it is all right to save

United States without enough savings to meet a growing economy's needs for investment. As a consequence, the economy is importing from abroad a heavy and increasing flow of funds. That is reflected in a large and growing trade deficit.

It is also pushing up interest rates in the United States, as worldwide competition for investment funds sharpens. The major exporters of capital no longer have quite as much to send abroad as they once did. Saudi Arabia's reserves have been run down by lavish spending and the Gulf War. Germany is pouring immense amounts into its previously Communist eastern regions. Japan's banking system has been weakened by recession. Long-term interest rates in America are again over 8 percent.

The solution, both to rising interest rates and a rising trade deficit, is (in theory) a higher savings rate. But there is not, of course, much political support for the kind of public measures, like higher taxes, that would force everybody to cut down on spending. It looks as though the United States is going to be living with large trade deficits for a while and, like all debtor countries, making increasingly heavy interest pay-

- THE WASHINGTON POST.

Bosnia: Hawks in Congress Talk Tough With Others' Lives BRUSSELS — Under pressure from Congress, the Clinton administraaction by the Bosnian government army. These critics wish to lift the embargo on By Frederick Bonnart arms sales to Bosnia to make this possible.

tion is pushing toward heavier NATO air attacks in Bosnia. But the accusations emanating from Congress of alliance ineffectiveness and United Nations weakness are misdirected; they should be

aimed closer to home.

On the initiative of the U.S. defense secretary, William Perry, at the recent meeting in Seville of allied defense ministers, NATO has been working out a common position with the United Nations. It will surely permit NATO aircraft to intervene more rapidly, with less warning to potential military targets, possibly re-

sulting in more effective air strikes.

This will not, however, change the fun-damentals. The choice will remain the same as that available at the outset of the Yugoslay crisis: either to try to persuade the combatants to reach some agreement while also attempting to save lives by humanitarian activities, or to intervene massively. Massive intervention, with American leadership, could have been effective early on. Had the United States then aroused the United Nations and been prepared to mobilize forces on the scale of those recently sent to the Gulf, the NATO allies surely would have joined in; Russia was ready to take part, and the rest of the world would have followed. But the administration and

Congress were unwilling to risk American lives and resources in what they considered to be a European problem, and the Europeans were not ready to deal with it without American might. The present sorry situation is the result.

The U.S. Congress and administration are rightly worried about NATO's credibility, as are the other allies. The recent air attacks inflicted so little damage as to draw widespread public scorn. Congressional critics blame the UN command in Bosnia, which they accuse of managing the conflict in such a way as to keep it at a relatively low level. They want NATO to take the initiative and, by doling out dire punishment for perceived violations of UN-imposed restrictions, bring the Bos-

nian Serbs to heel. This is a simplistic view of a most intricate tangle; it is based on faulty analysis; and it is highly dangerous. Massive air strikes cannot solve this crisis, not unless they were in support of major ground actions by powerful forces. None of the NATO allies is now willing to supply these — and in particular not the United States.

That is why critics in Congress press for the cheap solution: casualty-free high-tech NATO air strikes, combined with ground

But allied military observers - and the Bosnians themselves - know that they are neither organized nor trained for this task. Breaking the embargo would, however, raise the conflict onto a different scale, with unforeseeable but certainly bloody results. President Alija Izetbegovic seems to have understood this. A unilateral American decision of this sort is likely to

have wide-ranging political consequences. NATO is involved in the former Yugoslavia as an agent of the United Nations. The United States is a member of both organizations and has agreed to the mandate under which NATO operates. This mandate can be expanded, as it already has been, but there is a limit beyond which the United Nations cannot go. No consensus exists in the Security Council to single out the Bosnian Serbs as the sole culprits and to engage in general war against them.

The United Nations force in Bosnia consists of troop contingents from nations that have agreed to provide them for a peacekeeping mission. This was initially that of escorting humanitarian supplies to civilians caught in the fighting; later it was expanded to protecting them in designated "safe areas."

Their role is explicitly limited to ensure that they do not become a party to the conflict. They are armed and equipped for this role only and not to engage in major combat; they have car-ried it out patiently under arduous and dangerous conditions and they have suffered casualties. Congressional critics should remember that no American troops participate.

It is now likely that consistency with this policy will pay off. The Bosnian Serbs have maneuvered themselves into an increasingly difficult situation from which they will have to break out either by increased violence — which would antagonize their supporters — or by accommodation. NATO and the United Nations should be ready for either.

As for NATO's credibility, the task is to make the public — including the U.S. Congress — understand the difference between defensive readiness against an evident threat of immediate mass attack, and actions to deal with the far more intangible security risks of economic decline and political disintegration.

The one has receded but cannot be permanently excluded; the other is on the increase. The alliance has to be ready for both possibilities.

The writer is editor of NATO's Sixteen Nations, an independent military journal published in Brussels. He contributed this comment to the Herald Tribune.

who feel that Nigerians can muddle and that would impose a certain cost on

A Squeeze on the General

Africa's largest country to a fatal breakup - a breakup that could produce hideous ethnic strife and set a tragic model for other large African states. But even those through and survive his misrule believe Americans at the pump. It takes a menthat the military interlopers are doing extraordinary harm to a country whose size, natural wealth and energetic people once made it the continent's leading candidate for global major-power status.

But that was before General Abacha

intruded on the scene. A recent analysis in the Christian Science Monitor by a foreign investor, Paul Beran, zeroes in on the incredible corruption that has apparently led a tiny elite to keep Nigeria "safe" from democracy. As just the number two in the country's military hierarchy, General Abacha was by some estimates a billionaire from oil, transportation, communications, construction and smuggling, even before

he took over in November.
Only by the restoration of democratic government can Nigerians expect to have any chance to cope with this massive offense. But military rule means not only legendary corruption but heavy-handed centralization in a country with a grim history of tribal and regional differences. A continuation of military rule means

deepening pressure to split up.
The United States has reacted to these tendencies with cuts in development aid - but not in humanitarian or human rights/democracy programs - and with strong words. The military's obstinacy,

Not everyone thinks that Nigeria's dictator, General Sani Abacha, is taking bowever, is beginning to force the question of whether a harsher message needs to be sent. One possibility is a boycott of U.S. purchases of Nigerian crude oil. The usual arguments are made against a measure that others might circumvent tal leap, moreover, to consider international sanctions against a country that was a leader in imposing sanctions on apartheid South Africa.

But how do Americans and others feel about driving in to gas up and, in so doing, lining General Abacha's pocket, smothering democracy in Nigeria and contributing to the pain and anguish of those Nigerians who are trying to restore the legitimate order?

THE WASHINGTON POST.

Other Comment Hostages of Karadzic

The situation of UN forces in Bosnia is at an absolute low. The Bosnian Serbs' latest coup was the cutting off of fuel supplies for UN troops — just before the third winter of hostilities. The perfidious action of Radovan Karadzic has made it clear that the UN troops are hostage to his policies. He decides if Sarajevo airport is open or closed and whether aid convoys can pass. Perhaps Mr. Karadzic will soon start demanding that the UN special envoy Yasushi Akashi appear at the next round of negotiations in short trousers.

— Tages Anzeiger (Zurich).

Why Clinton Gets No Respect at Home — No Matter How He Tries WASHINGTON -- No won-der Bill Clinton headed off By E. J. Dionne Jr.

to the Middle East. He gets no respect at home for the economic recovery or for the domestic policies that had at least something to do with it.

His clearest domestic achieve-ment, a reduction in the deficit bought with large amounts of political capital, is barely noticed. Republicans are now trying to

use a memo written by the budget director, Alice Rivlin, to suggest that he may have all sorts of new budget pain up his sleeve.

Mrs. Rivin's only sin was to be utterly honest in laying out the choices that would bring the deficit down further. The Republicans say they are for a balanced budget amendment - and tax cuts, too - but do not want to deal with the particulars served up by Mrs. Rivlin.

The episode proves that despite the windy proclamations, there is no effective political constituency for deficit reduction. If you dutifully try to chip away at the deficit, all you harvest is blame and disappointment.

But that is only one reason why economic successes are not helping Mr. Clinton. A second is that the voters are less and less inclined to credit the government or politicians for good news in any sphere. That may be because the recovery is not lifting all boats. This is reason No. 3 for Mr. Clinton's doldrums.

He is not being helped much by the many upper-income voters who are doing very well under with stories about those Ameri-Clintonomics. A lot of them do

not like his policies (especially His next problem, No. 5, might be summarized as "Mamma, those taxes on upper incomes), and are, in any event, loyal Redon't let your babies grow up to be Democrats." Being a Demopublicans. Normally, a Democratic president could offset their crat is like being a Red Sox fan: It opposition with support from the middle and lower-middle end of means being affiliated with a glorious institution that always contrives to self-destruct and disapthe income distribution. But these point. When "new Democrats" and "old Democrats" fight one another, both criticize Mr. Clinare the very voters who sense that their incomes are not rising.

The Democrats' problem was outlined this month in an importon to prove their points. tant paper by Ruy Texeira, an analyst at the Economic Policy New Democrats ignore the fact that Mr. Clinton brought the Institute. At the heart of the deficit down, cut public sector jobs, passed the national service Democrats' political problems, he says, are the wage problems of a significant chunk of the middle program, supported the North American Free Trade Agreement and embarked on a serious program to "reinvent" the governclass. Many of these voters respond to anti-government rheto-ric because they are angry. But ment bureaucracy. Instead they complain that Mr. Mr. Texeira points out that in the Clinton abandoned them and absence of action by government.

pursued old-style "big govern-ment" policies, his health plan many of these same voters will see their incomes skid further. This creates a terrible paradox being exhibit No. 1. The party's more traditional liberals play for President Clinton. There now down Mr. Clinton's embrace of exists no strong constituency for government activism. Yet sucnational health insurance and complain about NAFTA or cessful government programs in about too much deficit reduction the areas of education, training or about his welfare proposals. With a party like this behind you, and public investment may be the only way to heal alienation who needs the Republicans to from government.

stab you in the back? Mr. Clinton may have contributed to the souring of the public's But then there is the final issue: mood himself by what he said in pursuit of his health care plan — How much of this is Mr. Clinton's doing? He always understood that neither "old" nor "new" reason No. 4 for his troubles. At a time when he might have trum-Democrats could win on their peted how much better things are. each side to move toward the othhe talked down his own economy cans who lacked health insurance.

their ideals. This falls under that terrible rubric of "The Trust Problem," and the administration still has not solved it. As Ruth Marcus of The Wash-

ington Post pointed out recently, the administration has made things worse with its habit of telling less than the whole truth on little matters, which then become bigger matters. As a result, the administration is doubted even when it is telling the truth on the budget, health care costs or the state of the economy. Even Mr.

Clinton's most thoughtful speeches about hard choices and large purposes get discounted as mere "politics."

With some victories in foreign policy and some successful cam-paign outings, Mr. Clinton has had a good couple of weeks. He has been inching upward in the polls, and he is trying hard to make Americans believe in the economic recovery. But to get there, many of them will have to be persuaded to believe him. The Washington Post

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: A Dangerous Sport NEW YORK - The Secretaries

of War and Navy have decided to prohibit the football game be-tween the naval and military academy teams on Thanksgiving Day, mainly on the ground that the casualties of football are much greater than they ought to be. Moreover, they say there is little need of football as a means of physical training and that it has interfered with the studies.

1919: National Dryness

WASHINGTON - The House. by a two-thirds vote, has re-passed the Prohibition Enforcement Bill over the President's veto. It is expected that the Senate will also override the veto, own. But instead of persuading thus dashing the hope of the "Wets" for a respite in the condier, he has mostly led both to believe that he is less than loyal to dent Wilson was opposed to the

continuance of war-time prohibition because the war had ended.

1944: Stillwell Recalled WASHINGTON - From our

New York edition:] General Jo-seph W. Stillwell, picturesque commander of ground forces in the Southeast Asia Command since the start of the war, has been relieved of his triple command in the China-Burma-India theater. The announcement, giving no explanation for the recall, immediately precipitated a wide range of speculation. Rumors ranged all the way from a report that Generalissimo Chiang Kai-shek had demanded the general's recall be-cause of their inability to work together to the conjecture that General Stillwell's knowledge of

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Arts and Antiques

A Rare Glimpse Of the Old China

properties for the second of t much to be discovered yet about the Far East, but of all the uncharted territories none is quite so gripping as early photogra-phy. People in transit between two worlds, monuments van-ished forever, unsung tragedies of the past, are thrust under tie's, the mass century Chinese lection of 19th century Chinese lection of 19th century Chinese and Japanese photographs and Japanese photographs ever offered at auction was sold to a fascinated attendance who of collectors and dealers who had traveled from Hong Kong. d's Other Crime Singapore, New York or Continental Europe.

About the development of the collection, it would be dif-ficult to be more discreet than the owner. Kwan Lau, who grew up in Hong Kong and became an American citizen in 1973. He bought, he says, his first photograph in 1954 when he was a child in Hong Kong How the collection progressed later is not discussed.

But then this initial acquisition of Mr. Lau's was the most extraordinary discovery in Chinese photography in the intervening 40 decades. Nothing is known about the earliest developments of photography in China All that Lau himself could learn is that in 1844 a French photographer, Jules Itier, took some photographs, daguerreotypes to be precise, in Macao. More importantly for his collection, Mr. Lau found in 1954 the earliest known daguerreotype from China.

The photographer's printed label on the back names him as one Lai Chong, about whom nothing more is known.

Handwritten inscriptions in Chinese and English further identify the image as the "Portrait of Mongal [sic] General Ko-Lin, 1853."

A man is seen seated three quarters, his elbow resting on a table in keeping with the conventions of Western photographic portraiture. The unsmiling face with a thin moustache and straggling beard is impenetrable. Curiously, the portrait has been colored by . I The BE I hand in the same tonalities as glass painting made for the China trade --- the mandarin's robe and cap are a bright azure blue. Only the face and hands retain their photographic appearance, giving it all a surreal touch. On Oct. 19, the document rose to

It may seem a lot for the image as a work of art, but it is not much for the unique photographic document, nor for the unsolved riddle of social histo-

ry. Why Ko-Lin, chief of the Imperial Yellow Banner cavalry, agreed to be photographed and how that photograph filthe change in the export trade aimed at Westerners, as witnessed by the bilingual inscriptions, has yet to be elucidated.

Other photographs portray the new Chinese — those who were making the jump to dis-cover the West. An American ambrotype done around 1854 shows a Cantonese woman in traditional attire, complete with gold jewelry. Allowing herself to be photographed must have required great courage from a woman still steeped in her Canton past. Such an image would have been deemed outrageously imputhe control of the co dent according to the lights of Chinese society. She looks the photographer straight in the eye in a very Western fashion. This month, the bold woman found no admirers. The ambrotype in its period mount

ONDON - There is and frame was bought in at In another ambrotype, a lit-

tle girl of nine or ten, wearing an American dress of the 1850s, presses her lips without being quite able to repress a glint of gleeful curiosity in her eyes. The ambrotype in its period gilt metal frame cost only £517.50. No one is terribly concerned about the Primitives of Chinese photography for now, and what they have to tell us about the early encounters of East and West.

Perhaps it is easier to re-spond to the images of more brutal confrontations. Felice Beato, an Italian-born photographer, accompanied the Anglo-French forces that disembarked in Hong Kong early in 1860 when the Second Opium War broke out.

In the name of commerce, the West was determined not to let China ban the entry of opium into its territory. The landing of men and horses in Kowloon took the whole of March. By July, with 231 warships and transports off Peitang, the British and French were marching towards north China. On Aug. 21, they over-ran the Taku forts, the last line of defense of the Chinese capital. With their antiquated weaponry, the Chinese soldiers never stood a chance. They made a heroic stand and were exterminated to the last. A photograph by Beato shows their bodies strewn about the muddy fort. Together with

On Oct. 6, the British occupied the 80 square miles of the Imperial city with its 30 palaces. For nearly two weeks, the historic Imperial art collections going back several hundred years to the Song dynasty were looted. Lord Elgin ordered the burning down of the palaces. Beato was there. He took the only shots ever of the inside of the Summer Palace. Of these, Mr. Lau has none inhis collection. He made up for it by laying hands on an exen by Thomas Child in 1877. The man was a gas engineer and a competent amateur operating in the 1870s. He took views of the Yuan Ming Yuan, the Versailles-inspired palace built for Emperor Qianlong by the Jesuits as a kind of Chinoi-

serie for the Chinese. Child's albumen print of the 'Prince's gate" is the one extant image showing the gate in a park when it still stood virtually intact. Only the finial of a fire pot and a small carved panel thrown off the top of the arch by the shock waves of explosions indicate damage. Later photographs document the monument in succeeding stages of disintegration. It is now gone forever. On Oct. 19, Child's print sold, with sixteen

other photographs, for £2,990. Other views of a more serene character can be equally stirring. Few are as remarkable as those taken by Afong Lai. His

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A 19th century street scene in Canton by the photographer Afong Lai.

early training, probably as an assistant to Westerners, is not documented. In 1859, he opened a photographic studio in Hong Kong that continued to operate well into the 20th century. Afong Lai is the first great photographer from Chiname is intuly at tached to surviving photo-His contemporary, John Thomson, was struck by his sense of composition in landscape, which he says was not shared by other Chinese photographers.

Afong's urban views are extraordinary. A photograph plunging into the depths of a narrow street in Canton makes him the Henri Cartier-Bresson of China. Vertical Chinese ensigns dangle over bazy figures springing up out of the shad-ow. It was part of lot 32, which included 26 prints and fetched a laughable £2,070.

Stewart Lindsey, who has been putting together photogra-phy sales at Christie's for 13 years, says that one of the prob-lems with early Chinese photographs is that studios would be resold with their stocks of negatives. Prints made from these would then be issued under a new commercial name.

But Afong's style has a distinctive touch to it. In that same lot 32, an albumen print with his label shows the facade of the Church of St. Antonio in Macao. Destroyed by the fire which ravaged the city, it was finished off by the typhoon in 1874. Only the facade of the 18th century Jesuit church remains in the print. It appears at the top of endless stairs. standing against the sky visible through its openings like a homage to the frailty of human

monumental endeavor. Photographs of Japan. sometimes by the same pho-tographers, likewise caught the eye of Mr. Lau. Beato, who settled in Yokohama and thrived into the 1870s, photographed hundreds of Japanese characters, often with a tendency to painterly artificial composition verging on kitsch. been equally gripping. He appears to have been haunted throughout by the images of the Far East on the threshold of Westernization as well as the Far East seen through

Western eyes In November 1984, 110 pho tographs from the Lau Collection were displayed in a singleowner exhibition at the National Gallery of Fine Arts

in Beijing. Yet when it comes to collecting, the United States leads. In America, fans look for art, not history. They acquired 23 of the 40 lots of Chinese photographs sold on Oct. 19. In the Far East, it is the history that fascinates and there, history is something you read about, not something you buy to own.

Souren Melikian

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Fairs Flourish, Putting Dealers at the Vanguard

three-dimensional art and ob-

jects that came into being a few

years later. The setting, in an

18th century town on the river

Maas, gave it the appearance

of a rich man's lark while the

location, convenient for the

Dutch, the Belgians and the Germans, seemed to earmark it

By Souren Melikian

ONDON - Slowly but surely, dealers are regaining the initia-tive in the war that auction houses have been waging against them since the mid-1980s, and art fairs have become their main weapon. These could revolutionize the art market.

This month alone, two substantial selling shows of an-tiques and paintings were held. In Europe, Frankfurt's "Ars Antique" will be closing on Sunday. In New York, the fiveday long International Fine Art and Antiques Fair was held as usual in the Seventh Regiment Armory on Park Avenue at 67th Street. On Nov. 10, the Paris International Antique Dealers Biennale will be opening under the Louvre Pyramid, to say nothing of the Asian Art Fair in Singapore beginning Nov. 2, the Olympia Fine Art & Antiques Fair in London, which is scheduled Nov. 16-22, or Munich, which

is running Nov. 26-Dec. 4.
Add the host of other art and antique fairs mushrooming around the world throughout the year, and the only clear threat to the success of the new marketing technique would ap-pear to be art fair fatigue. The reasons behind the phe-

nomenon are obvious. As the overall mass of works of art from the past available for sale worldwide contracts, shops have less to offer, and so too, do auction houses, where entire market categories are now represented by a few objects a year. Fairs bring it all to one place. At least, some do.

Maastricht, in the southern tip of the Netherlands, is at the top of the list. Its success surprised the organizers them-

The European Fine Art Fair lasts nine days in mid-March. It was born of the merger of a picture fair originally set up by the London and the Dutch trade, and a fair focusing on

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as a successful regional fair. Instead, it has developed into the international art market event with dealers from all over the world now banging on its doors to get in. The reasons leapt to the eye as one walked through the orderly fair, which manages the rare feat of being elegant without losing a pleasant simplicity. In some fields, it offers more

in a few hours than a whole year of auction going. That is particularly true of Medieval Renaissance and early Baroque objects. Between them Bernard Blondeel and Jan Dirven, both from Antwerp, Patrick Reij-gersberg of Haarlem and Axel ervoordt who lives in his 's-Gravenwezel chateau outside Antwerp, had at least as many objects that were desirable and plausible buys as Christie's and Sotheby's put together in the 1993-1994 season.

What the auction houses were offering were two or three sensations — the Earl of Rad-nor bronzes at Christie's in December 1993, the narwhal horn in July 1994 and the brass aquamanile at Sotheby's in July, plus haif a dozen excelwise drowned in a sea of overpriced leftovers, coming from the art trade.

At Maastricht few of these are brought in. There would be no point in going to the ex-pense of displaying them. On the contrary, dealers try their hardest to come up with dis-coveries. This year, Reijgers-berg led with the fragments of an early 12th century font from the Mosan area. The figures of apostles standing in relief under round arches illustrate a rare early Primitive trend in North European sculpture. The fragments were promptly bought by the Saint Servais cathedral treasury in Maastricht for less than \$40,000.

There were also beautiful objects in a modest price range. These are now shining by their absence at auction and that is a major factor in the attraction that art fairs hold to collectors. On Reijgersberg's stand there was a marvelous repoussé brass basin with a lobed well of Chinese inspiration which dates from about 1600. It was dredged up from the Bloemgracht canal a decade ago. Priced at a modest 4,800 gilders, roughly \$2,500, it was snatched within minutes of the opening by the Amsterdam Historical Museum director.

On a more exalted level, Maastricht is the only fair

Continued on Page 9

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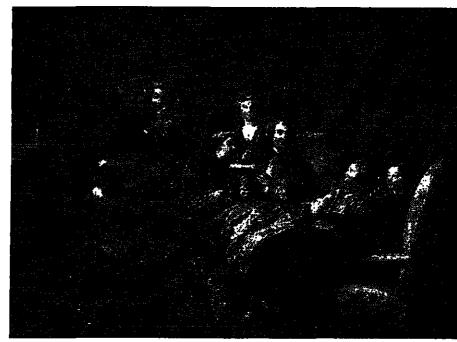
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Odlon Redon, La Reine de Vaha, circa 1882, charcual, 14,5 x 55 5 cm Exhibition

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Moghul Miniatures: A Large Discovery

19, an extraordinary manuscript with miniatures from Moghul India, or Hindustan as it was called in the East, came to light at Sotheby's.

In the empire ruled by an Islamic dynasty that prided it-self on its Mongol ancestry but was otherwise thoroughly Persianized, the literature read by the court and the cultivated public was Persian. The primary text in any court following the Iranian model was the Shah-Nameh, or Book of Kings, written in the 10th century by Ferdowsi as a stylization of Iranian history. Curiously, however, few illuminated Shah-Namehs from Hindustan survive. Until Oct. 19, none was known that could be dated prior to 1600.

The sudden appearance of an unrecorded manuscript, damaged but retaining 37 miniatures that were executed in the last third of the 16th century, is a sensational discovery.

Much more remarkable though is the revelation of a hitherto unknown style. Sotheby's cataloguer assures that the text was copied in the 15th century and adds that in some cases miniatures were painted over the traces of earlier 15th century compositions.

There is no evidence of that. The calligraphy, a cursive

ONDON - On Oct. naskh typical of Hindustan, seems contemporary with the

> While some miniatures show features that would be archaic for Iran in the late 16th century, these are not surprising in the conservative aesthetic climate of the Persianizing courts of In-

Elements from every corner of the Iranian world can be recognized in a mix typical of Hindustan. The heritage of the Herat school survives in some, while others incorporate ideas from the Western Iranian

But the iconography of the miniatures, surprisingly distinct from the Iranian tradition of the time, points to a fully constituted, highly original school Awareness of Western art that was arriving in Hindustan is creeping in. Artists' names were added

uncritically taken at face value, as proof of authorship. In any event, this discovery will lead to a reconsideration of the early history of Moghul painting. The manuscript was bought anonymously for £210,500. It was not cheap, but

the unique is not easily priced.

under the miniatures by librar-



Souren Melikian This illuminated manuscript sold for £210,500

Art Fairs Flourish, Putting Dealers at the Vanguard

Continued from Page 7

where Augsburg and Nuremberg silver beakers and tankards, dishes, ewers of the 16th and the 17th century can be seen in really large numbers. Fritz Payer of Zurich, the leader in the field, had filled his vitrines with an array of such vessels whose price range for the most part is roughly \$15,000 to \$80,000. Albrecht Neuhaus of Wurzburg, the Ku-gel Brothers of Paris and S. J. Phillips of London had an array of splendid as well as more modest pieces that was suffi-ciently diverse to allow buyers to see in perspective the objects they were coveting. That is important, even for highly trained collectors.

Another element in the success is the atmosphere of the fair. There is none of the promotional blare and glitz that makes auctionhouse sales increasingly exasperating to exto cultivated beginners who want to learn about the art they are becoming interested in. Dealers like Blondeel, Neuhaus or Payer, deeply immersed in their field, take pleasure in sharing some of their knowledge with those whose interest in the object is real. There is an Old World ring of culture and learning to Maastricht. It is echoed in the concurrent classical music concerts, and the talks timed to go with it. This year, a splendid exhibition of art treasures from the Hermitage came as an ad-

Something of the kind may be in the making in New York. A new "Fine Art Fair," focusing on paintings, drawings and sculpture from the Renaissance to the late 19th century came into existence this year. Walking into the Armory

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building, where it was on May 13-17, the first thing one noticed was a general resemblance to Maastricht. In contrast to the October and the January Armory shows, which vary greatly in quality from one stand to the next and have a bustling, sometimes folksy touch, the May show was orderly, better displayed and mostly of a very high standard

There was no perceptible difference in approach between the American dealers and the Europeans who had arrived en masse. John and Paul Herring, the New York dealers in Old Master drawings who normally carry on their transactions from home, for the first time made a public appearance with a display that was no different in conception from that of a European trio of galleries, Katrin Bellinger of Munich, Bruno de Bayser of Paris and Hazlitt Goodden & Fox of London. The presence of the New York twins, renowned for their inclination toward secrecy as much as for the sharpness of their eyes, was more than just a compliment to the fair in the making. It

The same conclusion may be drawn from the participation of some big shots in Impressionist and other Avant Garde 19th century painting from Europe. Waring Hopkins, an American expatriate, had come all the way from Paris

amounts to an acknowledg-

ment that the situation on the

dealing scene has drastically

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with a contingent of heavyweights - Degas, Sisley, Redon. He sold a lot. Most telling perhaps was the eagerness with which the Galerie Schmit of Paris, one of the big players in the international game, leapt at the opportunity of taking a small stand that became avail-

able at the 11th hour. Emmanuel Schmit brought just three Impressionist pictures, including a poetic view by Monet of the snow-covered lower Alps seen from Cap d'Antibes.

None sold on the spot. All three were actually included in the catalogue of the selling show that had opened earlier in Paris on May 4 and ended on July 12. But an immediate sale is not necessarily what dealers handling works worth millions have in mind in such art fairs. The primary aim is to seek new clients and also to catch the eye of potential vendors. Both generally turn up after the fair closes.

craze which can only gather momentum. For some dealers like Thomas Colville of New

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Haven, Connecticut, they are a way of life.

Mr. Colville deals in 19th century American Impressionists and other Avant Garde artists, as well as their French sources, from home by appointment. Fairs are the only public facade he wishes to have. Michael Goodhuis of London, the Oriental art dealer who closed down his gallery "Colnaghi Oriental" in 1989, now does three quarters of his business in Far Eastern

rest from home). Occasionally, he toys with the idea of opening a new gallery. He probably will not. Too many galleries were virtually

bronzes through fairs (and the

just do not have the time to stroll around. And art fairs. Mr. Goodhuis says, offer an "intensity of exposure to people" that no gallery ever can. Also, I find them very interesting. I see what is in the market, what other dealers believe

is selling, what buyers really go

after (a red sticker tells you

The best art fairs now stand somewhere between an Art Stock Exchange and an Old Boys Art Club. The combined lure makes them irrestible.

SOUREN MELIKIAN is art editor of the International Herald

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or the artist's signature can be

checked, or offer the buyer a

360-degree view of a piece of sculpture. The buyer will be

able to put the work on hold or

get a high-resolution printed

image to take home to see how

it will fit into his decor.

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able to fit the request.

videos of the artist at work.

By Claire Wilson

ARIS — Art purists may bristle at the idea of digitalizing old mas-ters and selling them electronically, but in a matter of months anyone needing a Rembrandt for over his fireplace will be able to go gallery-hopping along the information super-

highway. Using interactive computer software called ArtView, a buyer in Paris will be able to consult a computer screen to see sharp, color images of paintings, sculptures, art glass or works on paper that are for sale, say, in Tokyo, Los Angeles or London, and then buy

what he wants on the spot.

Ken Nahan, the New York dealer who developed the Macintosh-based system, says it's so user-friendly that he has been unwittingly selling items from his own inventory while trying to demonstrate the technology to friends and potential backers.

'I was showing it to someone who bought five pieces then said, 'Know what? I'm going to invest in your company, too." recalls Mr. Nahan, who special-

izes in contemporary artists.

Members of the art establishment have long been enthusiastic about using computer technology, particularly for research and restoration. A number of museums are developing interactive systems as educational tools; the Art Institute of Chicago has 250 of its paintings on interactive laser disk and the National Gallery in Washington next year will open an interactive Micro Gallery.

Such systems may become commonplace, but no matter how good they get that certain something will always be miss-ing, says Jean-Marc Leri, direc-tor of the Musée Carnavalet, the museum of the city of Paris.

"There's still an emotional relationship between an individual and a work of art that even the best system can't pro-

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vide for," he says. The Russian-born painter ORIENTAL ANTIQUES Am

European inventories by early 1996, then reach into Asia. Igor Andreev, who is based in Paris, is skeptical about the sys-According to Mr. Nahan, one tem for the same reason. "People

of its most far-reaching features buy largely on impulse, which is why you always sell at least 40 will be the development of a percent of the work exhibited at database for the art industry gallery openings, where the artist is usually present," he says. which until now has had no reliable reference system. By tracking things like price, mark-York-based Honicorp, ArtView works via an on-line service that only certified dealers will ups and ownership, ArtView will eventually provide a market index for art the way Dow Jones does for the stock ex-change. Honicorp has devel-oped a numbering system, the International Standard Art Number which will help in the compilation of data.

> Mr. Nahan says ArtView could also bring much needed exposure to young or regional artists who often have difficulty getting recognition.

dreds of works of art from other in Düsseldorf, Germany, Dr. Alexander Fils, whose company Schumacher/Edition Fils has been publishing limited edition drawings and posters since 1870, says ArtView would give ify what he wants, whether it's a particular color scheme or a specific artist, period, medium, size or place of origin. ArtView will a boost to the German figurabe able to show what it has availtive painters he handles.

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ORE than that, he thinks ArtView will streamline his cut costs. "This will avoid art work going from gallery to gal-lery and save on damage, not to mention replacing cata-logues, and eliminate the need for printing and mailing leaf-lets, says Mr. Fils, "It is a very important step."

The buyer will also be able to purchase the work immediately Dealers agree. Ten years ago, the fax machine completevia electronic transfer of funds Because Honicorp is developly changed our way of dealing with people," says Loic Maile, vice president and director of the Didier Imbert Gallery in ing its own on-line service, it will be able to guarantee the confidentiality of the financial Mr. Nahan plans to launch
ArtView with 80 U.S. galleties things again by 500 secret values. early next year, and predicts he will have about 500 galleries on-

line in the United States by the CLAIRE WILSON is a journalist end of 1998. He will tap into based in Paris.



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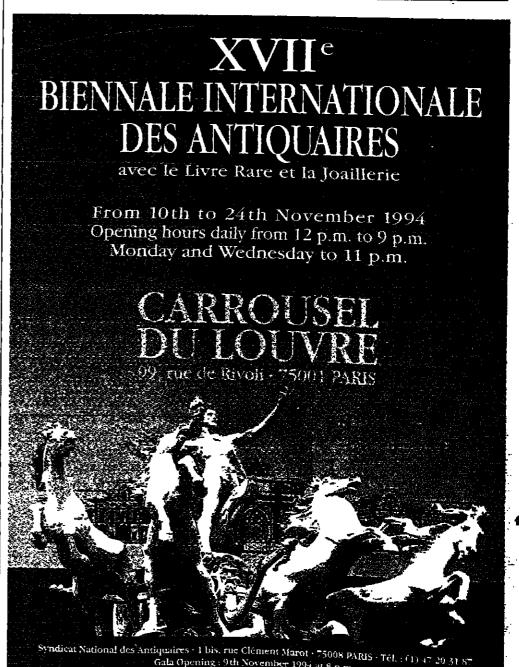
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Arts and Antiques / A Special Report

National 'Theme' Sales Set Records

By Souren Melikian

ONDON — The auction houses are rediscovering nationhood and Christie's is leading the band.

It started three years ago when the market was deep in the doldrums. Noel Annesley, was struck by the number of Spanish buyers who were still coming to London in 1991, as if no economic crisis had broken out — Spain was the last to be bit and its art buyers continken out — Spain was the last out in the hit and its art buyers continued to be active on the auction be hit and its art ouyers to the auction to the first bull by used to be active on the auction when most other nationbe in the decive on the auction are seen when most other national and also displayed caution. A Spanish art sale was put together, including a splendid El Greco including a splendid El Greco ish art same including a splendid El Greco including a splendid El Greco preparatory study in oils for the "Disrobing of Christ" estimated to be worth £1.5 million to £2.5 million. the Grand is harden

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time the sale actually took place on May 29, 1992, the icy wind of the crisis was blowing like an Arctic blizzard over Spain. The sale was not quite the roaring success it might have turned into a year or so earlier, but under the circumstances it did not do badly. While only 55 percent of the pictures, drawings and prints offered found buyers, if mea-sured in value the percentage of sold items climbed to a creditable 75 percent. The El Greco went up to £1.87 million in a sale that totaled £6.1 million.

This was encouraging. A year later, on May 19, 1993, Christie's focussed on "German and Austrian Art" with fairly comparable results, if ex-pressed in sheer numbers: 44 percent of 662 lots (ranging from pictures to prints and posters) were sold, but in value

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the proportion rose to 75 per-cent of the total. In any case, a £7.2 million sale is not to be sneezed at.

This year, Christie's stepped up the rhythm. In June, it had a French week. June 9 was earmarked for furniture, and June 10 for French pictures. The decorative works of art went well. The unsold lots, 17 percent of the total, never stood much of a chance - pieces such as a low parquetry table of no specified period or a pair of ageless ormo-lu chenets (fire dogs) simply had no place in such a sale. As for the star pieces, they went through the roof.

Two Chinese temple vessels in purplish blue porcelain of the Kangxi period were note-worthy for their elaborate ormolu fittings ascribed to the famous Pierre Gouthiere. They once belonged to Marie-Antoinette of France. The queen had them transferred from Versailles to the Chateau de Saint Cloud when she left the palace after it was invaded by a mob on Oct. 6, 1789. By Dec. 16, 1793, the objects entered the recently founded Louvre Museum and later were sent back to Saint Cloud. Later still, they were removed from the inventory of Saint Cloud by Napoleon III who needed to make a present to his half-brother, the Duc de Momy.

Objects of this caliber fall outside any market category. The publicity that surrounded the French sale, brought passions to boiling point. They climbed to £1,046,500, paid, as it soon transpired, on behalf of the Louvre.

Other scores, which might seem puny by comparison, are equally telling regarding the additional boost that national theme sales give certain objects. A pair of Louis XVI candlesticks in the Pompeian manner, stern with their neoclassical black bronze figures, doubled the middle estimate as they climbed to £29,300. The day after, it was the turn

of French masters. Only 21 pictures out of 54 were sold. Measured by value, the score looks better: the proportion of works sold stood at 62 percent. The mistake made by Christie's had been to assume that in national theme sales, buyers

are only bothered about category, not intrinsic quality. That enthusiasm was not lacking was proven by the better lots. Eustache Le Sueur's "Christ on the Cross with the Magdalen, the Virgin and Saint John the Evangelist," consigned by the Bar Convent in York, was one of the finest pictures by a 17th century French master seen in years. The National Gallery of London pounced on the opportunity. At £397,500, the crucifixion set a record for the artist.

Other works more difficult to sell found a niche where the novelty justified it. Such was the case with a picture by Jean Baptiste Oudry in dark greenish tones that are not exactly popular. Painted in 1733, it shows a bird of prey pouncing on ducks. Christie's notes that this is the earliest scene of this type so far. Hitherto known only from an engraving, the composition seems never to have surfaced since it was sent by the artist to Schwerin in 1734. The surprise effect jolted the attendance into action. The dark picture sold for £34,500.

If so many other paintings failed, this is essentially because an overpriced third-rater will never make the grade anyway. Gazing at the dark portrait of the Duc d'Orleans exuding boredom that Ary Scheffer signed in 1838, it was hard to imagine who might want it whether at £6,000 to £8.000, the estimated bracket, or at any other price.

The lesson registered. On Oct. 13 Christie's held yet another sale of "German and Austrian Art." This time. greater care was taken in selecting the works. Most importantly, there was just the right proportion of pictures that catch the connoisseur's eye by their novelty.

Early in the sale, a hitherto unrecorded work by Heinrich Reinhold (1788-1825) was an enchanting surprise. The view of Saint Peter seen from the Villa Pamphili is dated 1824, which places it a few months before the artist's death. Large oil paintings from that period are extremely rare. This one is the larger version of a landscape preserved in the Thorvaldsens Museum in Copenha-

Christie's speculates that it may well be the picture that was exhibited in Berlin at the Kunstakademie in 1824. The view exceeded its estimate by a third, rising to £63,100.

A study for 'The Disrobing of Christ' by El Greco.

Of all the recent discoveries. none stirred the attendance quite as much as Johann Philipp Eduard Gaertner's view of Unter den Linden. Beautiful neoclassical constructions as they stood in 1836 line a broad avenue and give a sense of orderly urban immensity. The small painting does not include the equestrian statue of Friedrich II in neo-18th century style which was set up later, in 1851. The feel for horizontality, typical of 18th century urban layout, is intact. The

painting shot up to £243,500. But the success was not confined to dreamy evocations of the past. Twentieth century art fared just as well. Emil Nolde's "Herbstmeer XVI" is a stunning rarity. Still in its original frame, the view of a tempestuous sea with green and black waves under a totally unreal sky with swirling bands of yellow and purple caused a sensa-

tion. It made £507,500.

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45 East 78 Street, New York 10021 212 861-0020 FAX 212 861-7858 Tues-Sat 10-5:50 Shawl". Painted around 1912, it could easily have featured among the Fauve works seen at

its style. To some, it might seem derivative. That did not stop it from rising to £584,500. By the end of the session.

Christie's had every reason to congratulate itself even if 30 percent of the works offered remained unsold -- there were still too many fillers-in.

There can be no doubt about it: the national theme sale, where carefully mounted, has a great future. It enjoys the rare advantage of being equally attractive to owners of the best

A climax was reached with Alexej Jawlensky's portrait of a Spanish Woman in a Red

the 1905 Salon d'Automne, which is precisely where Jawlensky first displayed his pic-Remarkable as it is, the portrait suffers from being late for

works and to the best buyers.

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Drouot's Dominance Faces a Challenge

By Barry James

ARIS - Drouot, the oldest auctioneering company in Europe, is fighting to defend its unique status — and monopo--from assault by Sotheby's and Christie's, the major auction houses on the other side of the English Channel.

The French government has so far rejected demands by the European Commission that it open up the national market to foreign competition, a stand that may eventually put it in the defendant's dock at the European Court of Justice in Lux-

embourg.
Sotheby's, which is leading the attack with the support of the British government, argues that it should be allowed to organize sales in Paris under Article 59 of the Treaty of Rome, which provides for the free flow of goods and services.
The Commission backs this view, and has twice written to the French government.

France retorts that the article does not apply to government officials, which is what the French auctioneers in effect are, Drouot is the collective name for the 108 independent members of the Company of Auctioneers of Paris. They, and others like them around the country, have to pass examinations on law and art history. They then take an oath before the Ministry of Justice to impartially defend the interests of both sellers and buyers. They

are intermediaries, forbidden by law to trade themselves. The system, which has existed formally since 1552, offers advantages. Drouot offers a free and independent valua-

tion service to sellers. At the same time, it gives buyers a 30year guarantee of authenticity versus the caveat emptor policy of the British companies. If work proves not to be authentic, the Paris auctioneers collectively have to make up the loss. The French system is also a

nationwide service, with independent auctioneers operating in all the major cities. The auctioneers handle anything that can be bought and sold. In Paris, Drouot, which sold some 400,000 objects last year, has specialized departments for selling motor vehicles, industrial equipment and commer-

But it is for arts and antiques ihat Drouot is best known Paris was the center of the world art market until the start of the 1960s. The equation changed in 1964 with the purchase by Sotheby's of the Parke-Bernet Galleries in New York. This gave it access to wealthy buyers in the United States and a broader base from which to spread out internationally.

Drouot, on the other hand. has remained locked inside the national frontiers. The Auctioneers of Paris are independents and too small individually to take on the collective

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might of the big London houses. They also argue that an unequal tax system makes it difficult for them to compete on international markets.

Joël-Marie Millon, the presi-

dent of the Paris auctioneers. has proposed setting up a federation to take on the foreign competition collectively rather than individually.

He proposes that the auctioneers form a company called Drouot SA, open to 49 percent foreign capital partici-

The Millon plan would require an act of parliament to change the status of the auc-tioneers, and time has run out during the current legislative session. Any change, therefore, will have to wait until after the presidential elections next

Sotheby's argues that the Paris auctioneers' fear of competition is exaggerated. It says that the Paris art market has, in effect, moved to London and to a lesser extent Monaco and Geneva - because sellers want as much international exposure as possible.

If the commercial companies are allowed to organize sales in Paris, then the market will simply move back here. according to the Princess de Beauvau Craon, Sotheby's managing director for France.

The princess said the main opposition seems to come from the smaller auctioneers, particularly in the provinces, which are precisely the ones that have least to fear from foreign compelition.

"If they are convinced that their system is better, why are they afraid of competition?" she asked.

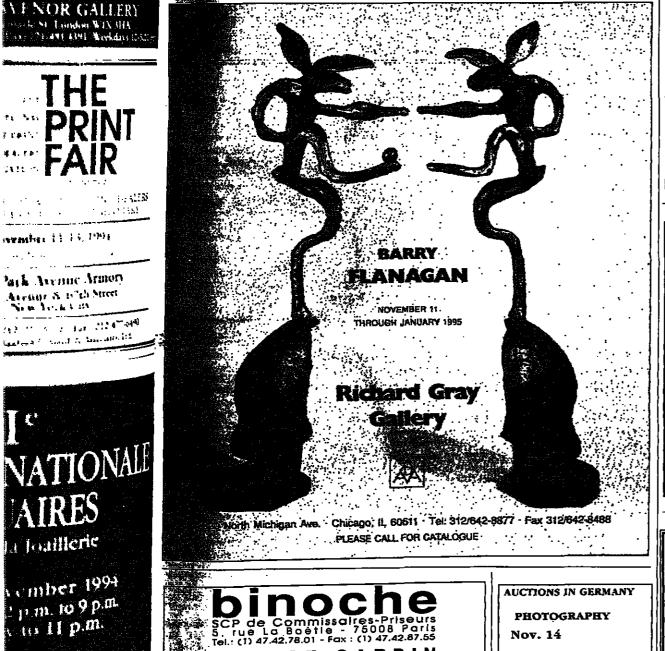
Support for the Sotheby's position has come from an unusual quarter, from the Minister of Culture, Jacques Toubon. Despite his staunch defense of the French language against Anglo-Saxon invasion, Mr. Toubon said earlier this year that the opening up of the market seems inevitable, and that he is in favor of it.

"I think it is better to fight on the offensive than on the defensive," he said, "If the development of the art market in France is in the general interest. I think that the installation of the commercial companies is desirable. That is my analysis, but the position of the government does not go as far."

The Keeper of the Seals, as the Minister of Justice is. known, has fiercely resisted all attempts to pry open the auctioneers' monopoly. His department argues that the prin-. ciple of a free supply of goods and services no more applies to auctioneers than it does to lawvers or notaries public. One reason for the ministry's concern is that the government would probably have to compensate the auctioneers financially for the loss of their monopoly status.

BARRY JAMES is on the staff of the International Herald Tri-

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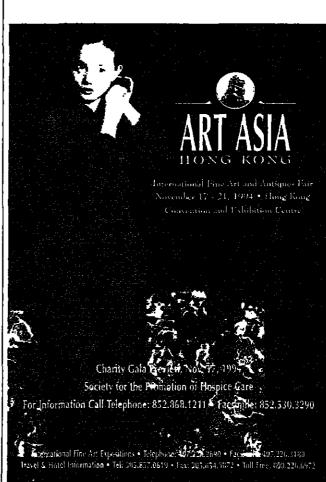
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Contemporary Art: Back to 1980s?

International Herald Tribune ONDON -All the indications are that contemporary art and 20th-century masters are set for a new phase of pros-

As the Thursday morning session in Christie's Contemporary Art sale ended, the head of

SOUREN MELIKIAN

the department Hugues Joffre could not contain his glee. The total sold by value was 88 percent. Even more cheering than figures is the feeling that the pattern of the early 1980s seems to be repeating itself. The end of the 1981-82 slump was signaled, Joffre says, by the rise of the Cobra school of paintings.

On Thursday, these were selling like hot cakes. Only two

minor gouaches were left stranded. As in the early 1980s, the buyers were mostly from Scandinavia or from Germanspeaking countries, and many were new players in the field. The most important painting, Asger Jorn's "The Only Possession," done in 1960, went to an Austrian who defeated a Dane. Illustrated in two reference books, it climbed to £69,700 (about \$113,600), more than the high estimate.

Possibly stung at missing out, the Dane took his revenge with the next lot, Pierre Alechinsky's "L'Enlacement, l'enveloppement" for which he paid £65,300, outbidding the Austri-

Another dual was fought over the telephone by two collectors who both wanted Karel Appel's "Bataille," of 1959. A Spanish buyer, hitherto unknown on the auction scene, paid £80,700 to The discovery of Edward Burwrest his coveted prize from an-ra's watercolors at an exhibition other Austrian bidder.

Seen from the art historian's been handling the artist's work perspective, the massive role since 1935, filled him with enplayed by the Scandinavians and the German speakers is not surprising. The Cobra movement was founded in Paris, in 1948, by connoisseurs, mostly British artists from Copenhagen, Brussels and Amsterdam. Works by Jorn, Appel or the early Alechinskys are strongly expressionistic. They display a violence

contrasts that make them the distant descendants of Germanic Expressionism.

The afternoon session, which offered a range of low-priced Spanish, German, American and French works, could easily have run into difficulties had the market been uncertain. But it fully confirmed the trends outlined in the morning. The Germans were actively buying both German and American paintings. Horst Antes did well. A head seen sideways with nine eyes painted on some folded paper stuck to its cheek cost its German buyer £58,700. Frank Stella was equally well received. Another German collector paid £67,500, nearly twice the high estimate, to get a rigidly geo-metric composition of 1964 called "Les Indes Galantes (Small Version)."

Yet, in this market which gives every sign of taking off. extraordinary opportunities still turn up. On Wednesday, in a sale that focused exclusively on British art, buyers had their best chance in years to buy powerful paintings by one of the towering figures of the 20th century. Yet few among them seemed to recognize the fact.

HE occasion was the dispersal at Christie's of the collection of contemporary British watercolors formed by the late Sir Frederick Gibberd. The architect liked watercolors. He started collecting British con-temporary works with a marked preference for well-composed, well-structured scenes and landscapes. As architects in the past often did, Gibberd had a strong feel for sculptural form. at the Lefevre Gallery that has

Burra, famous within a narrow circle of 20th-century art and American, is virtually unknown to the public despite the retrospective at the Hayward Gallery in 1985. Born into an upper-class

in movement and strong color family, Burra escaped the con-



Asger Jorn's "The Only Possession" sold for £69,700.

ventional mold of public school education in Britain because doctors declared when he was 13 that he had not much longer to live - the artist suffered from acute arthritis until his death at the age of 71 in 1976. His early gifts for drawing were encouraged by his parents, who made sure he received private instruction in Rye, Sussex, where he spent most of his life. Two years in the art department of Chelsea Polytechnic and another two years at the Royal College of Art gave Burra the required knowhow.

accomplished draftsman. Finding painting in oils too painful for his arthritic hands, he turned to watercolor. Extensive travel, in France particularly, exposed Burra to the whole range of European avant-garde painting. For a while, he hovered between a form of sophisticated Expressionism influenced by George Grosz and Surrealism. Well read, highly literate 1930s a Surrealist style that at times calls for comparison with Yves Tanguy or Salvador Dali. At other times, it is reminiscent

By the late 1920s, he was an

of Giorgio de Chirico. But the sophistication of Burra's compositions, behind their appar-

ent simplicity, sets him apart. In 1963, Gibberd bought from one of the Lefèvre shows one of Burra's masterpieces. now known as "Prisoner of Fate." Done in 1937-38, the monumental composition bears the stamp of the painter's familiarity with Georgian neoclassicism. A sculptural form is seated in the foreground. Estimated to be worth £60,000 to £80,000, the large watercolor sold for £62,000 with premium. This is nothing if measured on the scale of 20th-century master prices, but brilliant when compared with the £320 it cost Gibberd in 1963.

Most remarkable were two landscapes, highly stylized, yet still identifiable as such, done in Burra's uniquely idiosyncratic manner. Dated 1965 and 1971, they went for £20,700 and £36,700 respectively. The last time a Burra was seen, at auction in May 1992 at Sotheby's. artistically, he developed in the it had set a record for the artist at £199,500. There is still hope for those who have an eye, but are not prepared to spend mil-

American Indian Museum Opens

By Holland Cotter New York Time: Service

EW YORK — It has been said that America will never know peace until the damage done to its native people has been acknowledged and their cultural birthright

The National Museum of the American Indian, which opens Sunday at the Alexander Hamilton United States Custom House, may someday be counted a significant step toward that end.

Judging by the museum's inaugural presentation, however, that step is still faitering and exploratory. The 500-plus objects on display in three contiguous shows are of surpassing beauty; together they demand inclusion on any itinerary of the city's major art attractions. But they have nearly been sabotaged by an overproduced installation and by a curatorial philosophy that too often favors political grandstanding and feel-good sentiment over discretion and scholarship.

The newly refurbished landmark 1907 Cass Gilbert building next to Battery Park is a Beaux-Arts marvel, but in purely practical ways it is ill-suited to its current task. The immense vaulted rotunda that dominates its interior is not only unusable as exhibition space (though it has art of its own: 1937 murals of the New York waterfront by Reginald Marsh), but also has necessitated the construction of narrow, awkwardly aligned galleries around its pe-

Within them, the museum has organized three separate and - on paper, at least conceptually different exhibitions. The first, titled "Creation's Journey: Masterworks of Native American Identity and

Belief" and including objects from North and South America ranging in date from 3200 B. C. to the 20th century, is intended to be a historical overview.

The next section, "All Roads Are Good: Native Voices on Life and Culture," consists of work chosen by 23 American Indian artisans, writers, educators and community leaders. The final offering is an elaborate collaborative installation created specifically for the museum and titled "This Path We Travel: Celebrations of Contemporary Na-

tive American Creativity."
"Creation's Journey" offers an entrancing and ecumenical selection of work, including a 19th-century mask from British Columbia, a painted Crow shield from Montana, a brilliantly dressed Seminole doll, a 1930s Pueblo blackware dish and carved Inca drinking cups in the shape of jaguar heads.

HE smorgasbord of display devices marshaled for the current shows range from sound-andlight video presentations, to piped-in soundtracks, to dioramas and architectural motifs, to wall texts that play down hard information in favor of interpretive glosses drawn largely from myths and oral traditions.

Nearly all these still-experimental components have been used and combined with success elsewhere — in the Museum for African Art's "Face of the Gods" last season in SoHo, for example - but here they are jammed together willy-nilly, as if the objects they encompass are not trusted to speak for themselves.

Fortunately, the often eloquent voices of American Indians are heard in the second exhibition, "All Roads Are Good," which consists of personal selections from the museum's holdings by guest curators.

Several of their choices fall along their own tribal or craft lines; others appear to be wide-ranging intuitive responses to objects, as in the case of Tom Hill's selection of both an Ottawa woman's simple hat woven of grass and a fabulous Seneca headdress of wampum beads and feathers. or Gerald MacMaster's inspired gathering of hundreds of pairs of footwear arranged in a semicircle, toes pointed in dance position toward the center.

Again, However, the work is under-mined by ungainly displays and by the museum's decision to lump disparate cultures together.

Editorial interference is particularly evident in the installation created by 15 contemporary American Indian artists for the last show. Suffice to say, its hodgepodge of fake mesa-walls, video monitors inside clay pots, a raised burial platform and sloganeering platitudes cross the line between art installation and theme park.

Because the scope of the art it encompasses is vast — chronologically, geographically, conceptually — the urge to offer encyclopedic, user-friendly exhibitions must be strong. And because the museum has become associated with a conscious attempt at ethnic self-definition and validation, an atmosphere of advocacy hangs in the air.

Such advocacy is, in fact, unnecessary. The art of the American Indian is a great art. One need only look at the objects here to see that this is so. And for this very reason, it deserves exactly the perquisites granted to any other art: scholarly analysis matched by delighted appreciation, consideration as a monument of human accomplishment tempered by respect for its active role as a continuing tradition.

A Peak at Schliemann Treasure

By William H. Honan New York Times Service

EW YORK - The Schliemann Treasure, the hoard of ancient gold and silver discovered in the ruins of ancient Troy in the 1870s that has been hidden in Russia since the closing days of World War II, has finally come to light, says a group of German museum officials who viewed the treasure recently at the Pushkin Museum

'I have seen all 260 pieces of the treasure. and the experience was overwhelming," said Klaus Goldmann, a curator at the Berlin Museum of Pre-History who was one of three German museum officials invited by

the Russian Cultural Ministry to inspect the treasure on Tuesday. "It is the symbol of all the world's treasures," Goldmann, who has been searching for the treasure since 1971. said in a telephone interview.

Wilfried Menghin, director of the pre-history museum, said the objects were still packed in the crates used by the Germans in 1939. It remains unclear why the Russian government decided to reveal the treasure after keeping it in hiding for nearly half a century. The Russians have not indicated whether, or under what conditions, they will return the treasure to Germany.

Last year, the Russian minister of culture startled the museum world by suggesting that his government might return the

tons, belts, brooches, pins and coins, two dozen spectacular diadems, crowns and breastplates, a dozen cups, crosses, goblets and wine jars has been described by experts as worth more than any treasure trove ever found.

Schliemann's gold was discovered at excavations between 1873 and 1878. Many scholars at the time believed that ancient Troy was an imaginary city invented by Homer, but Schliemann, who committed to memory long passages of "The Iliad" and "The Odyssey," believed the story of the Trojan War was real. He thought he could prove his case by discovering ancient Troy and perhaps by finding its gold treasury as well.

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IN BRIEF

In Louvre's Former Stables, 2 New Sculpture Galleries

PARIS (AFP) - The Louvre has created two new gallenes in the vaults of its former stables to show works by Donatello and Michelangelo that had rarely been displayed.

The galleries are in the Louvre's southern wing. The inauguration is the latest stage in the Grand Louvre project. The museum opened its Richelieu wing in the former Finance Ministry premises last No-

The galleries house more than 400 works. Pride of place in the upper Michel-angelo gallery, formerly an entrance area, is given to the artist's "Slaves," which

In the lower gallery, the former stables. architects Catherine Bizouard and François Pin have ripped out the false ceiling to reveal perfectly preserved vaulted stone-work. Within this gallery are housed not only works by Donatello but also by other Italian, Flemish, German, Spanish, English and Scandinavian masters from the 6th to the 19th centuries.

Appeal on Canova 'Graces' Rejected by British Court

LONDON (AP) - Britain won its battle to keep Canova's "The Three Graces"

benefits from the light from the south-facing windows looking out toward the California's J. Paul Getty Museum.

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The Court of Appeals rejected the musedecision giving two British museums an extra three months to match the Getty's £7.6 million bid. The Getty Museum had argued that the three-month delay in granting an export license was "irrational and unreasonable."

The way is now open for London's Victoria and Albert Museum and the National Gallery of Scotland to buy the marble sculpture. They announced Sept. 2 that they could match the Getty price.

The statue was commissioned in 1815 by the 6th Duke of Bedford.

BOOKS

THE FIRST DIRECTOR-ATE: My 32 Years in Intelligence and Espionage Against the West

By Oleg Kalugin with Fen Montaigne. 375 pages. \$23.95. St.

Reviewed by Amy Knight

THE timing of this book, appearing as it does in the wake of the furor over the sensational Sudoplatov memoirs, "Special Tasks," is unfortunate for Oleg Kalugin. Like Sudoplatov, Kalugin was a top official in the KGB's foreign-intelligence apparatus, although of much more recent vintage. Given the extent to which Sudoplatov's claims have been discredited,

readers will doubtless approach Kalugin's book with skepticism. And perhaps they should. Though he proclaimed himself

a democrat in 1990 and de-nounced the KGB, Kalugin had spent more than three decades trying to undermine Western

His highly successful career as a KGB spy began in 1958-59, when, as an exchange student at Columbia University, he learned the art of "active measures" and "stirring up trouble." He also recruited his first agent, a Russian emigre scientist, code-named "Cook." After perfecting his skills during a second stint in New York undercover as a journalist (1960-64), Kalugin spent the next five years at the Soviet Embassy in Washington.

In recounting his days as a

spy master in America, Kalugin of his falling-out with the KGB does not make sensational reve- leadership, which led to his delations about Americans who motion in 1980, also strains crecolluded with the Soviets. He dulity. It all had to do, he tells us. takes a more nuanced ap- with the mysterious "Cook." proach, offering tantalizing tid-bits about his contacts with handed over to his superiors afjournalists and politicians and ter the initial recruitment in eaving the rest to our imagina-

Though his descriptions of KGB operations ring true, and later, the KGB decided to fabrimake for interesting reading cate a criminal case against Kalugin's portrayal of himself as Cook because, according to Kaa victim who became increasing-ly disillusioned with the KGB after the 1968 invasion of who planned the 1978 murder of Bulgarian dissident Georgi Markov and masterminded the 1981 bombing of Radio Liberty headquarters in Munich fret about the fate of democratization in

the Communist bloc? Kalugin's convoluted account

> **EXHIBITION** 29 ORIGINAL PAINTINGS OCT. 1994 - FEB. 1995 72 page col. cat. \$35

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lugin, they thought he was spying for the Americans. Kalugin rushed to Cook's defense, hence Czechoslovakia is hard to swal-low. How could the same person ership. That Kalugin ruined his career to defend a man he had ' not seen in 20 years seems im-Kalugin insists in his book that Vitali Yurchenko, the KGB officer who defected to the United States in 1985 only to change his mind, was in fact a genuine defector and not a KGB plant. He also says repeatedly that Edward Lee Howard, a CIA spy who escaped to Moscow, was responsible for

1958. Cook fled to the Soviet.

Union in 1964, but Kalugin nev-

er ran into him. Then, 14 years

the exposure of several Russians working for the CIA. It is puzzling that Kalugin could be so certain about Howard and Yurchenko and yet have known nothing about Aldrich Ames, the CIA officer arrested last February on charges of being a KGB agent since 1985.

Amy Knight, the author of "The KGB: Police and Politics" in the Soviet Union" and "Beria: Stalin's First Lieutenant," wrote this for The Washington Post.

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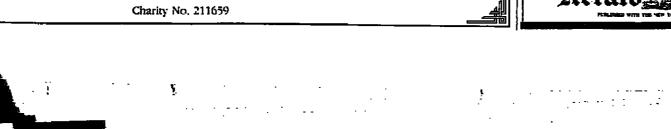
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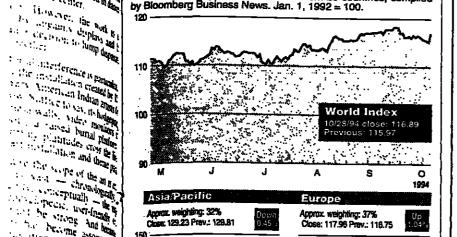
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| | 128.97 | 127.64 | +1.04 | Raw Materials | 138.97 | 137.48 | +1.08 |
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| Services : | 119.42 | 118.00 | +1.20 | Miscellaneous | 125,48 | 124.67 | +0.65 |

Mirage of Wealth in Saudi Desert Strapped for Cash, Kingdom Is Facing Budget Cuts

By Clay Chandler non Post Service RIYADH — When Iraqi

tanks rumbled into position ernment and business leaders joked that they could not decide which posed the greater threat: the return of Saddam Hussein's Republican Guard, or paying for the tanks and troops President Bill Clinton sent to force an Iraqi retreat.

Despite its prosperous image, this oil-rich desert kingdom is painfully strapped for cash. Saudi Arabia's treasury, which swelled to legendary proportions in the 1970s, has been depleted by falling oil prices, budget deficits and the staggering cost of the 1991 Gulf War.

Saudi rulers, who financed a desert agricultural program that sends tulips to Holland and mushrooms to France. are struggling to cut government spending. They have imposed a moratorium on new projects and stretched out payments to the biggest suppliers, including such U.S. industrial giants as Boeing Co. and McDonnell Douglas

Corp.
But many Saudi and Western analysts believe the descendants of Ibn Saud, the charismatic patriarch who

founded the kingdom at the decades, the family has used turn of the century, have reached a day of reckoning. Unless Saudi rulers move along the Kuwaiti border this swiftly to implement far-month, Saudi Arabian gov-reaching budget reforms, what is now described politely here as "the cash-flow prob-lem" could escalate into a fullblown financial crisis.

At issue is the social contract struck between the Saudi royal family and its 14 million subjects. Over the past two

Saudi Finances

Government assets in billions \$100

100

80

60

the legacy of the 1970s oil boom to suspend the most fundamental premise of economics: scarcity of resources. They established the world's most extravagant welfare state, providing interest-free home loans, free health care and cut-rate telephone ser-

vice, with virtually no taxes. "The problem is that we have all been spoiled for 20 years," said a prominent Sau-

its largest and most reliable foreign oil supplier and a ma-jor consumer of U.S. exports. Mr. Clinton's stop Friday Oil export earnings in billions, not adjusted for inflation in the kingdom and his meet-ing with King Fahd underscored the importance of that relationship. But it also highlighted recent tensions brought on by Saudi Arabia's money woes. Among other issues, Mr. Clinton was expected to press the king on a Saudi promise to purchase \$6 billion of commercial aircraft from 74 76 78 80 82 84 86 88 90 92 Boeing and McDonnell Douglas, administration officials said. The deal, for which Mr. Clinton lobbied intensely, should have closed in May.

While Saudi Arabia sits atop one-third of the world's oil — a supply so vast that the kingdom could pump crude at current rates for at least another century — its fabled See SAUDI, Page 13

role in policy-making. "We have become too accustomed

to receiving help from the gov-

ernment. Sometimes I wonder if it will be possible for us to

get used to life as an ordinary

How well the Saudis cope

with their fiscal dilemma mat-

ters enormously to the United

States. The kingdom is Ameri-

ca's most important Arab ally,

economy."

General Electric Takes On BAe In U.K. Bid War

LONDON -- General Electric Co. of Britain began a bid-ding contest Friday with British Aerospace PLC for the submarine maker VSEL PLC in a battle for control of the shrinking

British defense industry. GEC offered £531.7 million (\$867 million) for VSEL. This month, British Aerospace agreed to acquire VSEL in a deal estimated at about £490

VSEL is the last major prize available to the two largest British defense contractors. It will give the winner a strong edge to secure the government's pending £2.5 billion order for nuclear submarines

The bid also signals GEC's attempt to wound British Aerospace, Europe's largest defense contractor and a longtime rival. GEC has said it wants to merge British Aerospace with its own defense business.

"By making this offer, if GEC should win, they are significantly weakening what a lot of people think is their ultimate target, British Aerospace," said Paul Pickford, a defense industry anaivst at Panmure Gordon & Co. If successful, GEC would de-

prive British Aerospace of a much-needed cash infusion from £288 million that is in VSEL bank accounts. Tha would leave British Aerospace with some major holes to fill on its balance sheet, analysts said British Aerospace need VSEL "considerably more tha:

Romagnolo rejects bid from Credito Italiano. Page 13.

GEC does," said Mark Davie Jones, an analyst at Smith New Court Securities Ltd.

British Aerospace waited un til after the stock market closed Friday in London before issuing a restrained response that gave no indication that it planned to boost its all-stock offer. Instead, it hinted that the government would block a GEC attempt to acquire VSEL

In trading Friday, VSEI stock rose 72 pence a share to 1,395. British Aerospace fell as much as 24 before settling a: 457, down 16. GEC shares rose 7.5 to 278.

Shares in VSEL are lower than the cash bid because of concern that the government might not permit a merger of the two largest warship makers.

Snubbing Frankfurt, Deutsche Bank Makes a Move to London

By Erik Ipsen

nal Herald Tribun LONDON - Frankfurt's hopes of of becoming a major international financial center suffered a blow Friday from no less an institution than Germany's largest bank.

In a move viewed as confirming London's preeminence. Deutsche Bank AG said it would shift the center of its investment banking activities from Frankfurt to London.

"A truly European bank must have an integrated pan-European management operating from its largest market — that is London for since Frankfurt won the competition last year to management of risk into one center in each of the

international products," Hilmar Kopper, Deut-house the European Monetary Institute, forerunsche's chief executive, said in a statement,

'84 '85 '86 '87 '88 '89 '90 '91 '92 '93 '94' '95"

In London, the announcement was greeted with jubilation.

"This is great news," said Michael Lawrence, chief executive of the London Stock Exchange.

While Deutsche Bank was careful to emphasize that it was not abandoning Frankfurt and that it would continue to expand its investment banking operations there to serve German clients, the move represents a major setback for Frankfurt. The city's stature had been on the rise

ner to an eventual European central bank.

"Not withstanding the EMI, Frankfurt will not be a big center for international capital," said Ian McEwen, a banking analyst at Merrill Lynch. "It could only grow at London's expense, but it is just too close to London in terms of time zones and geography."

Most bankers noted that Deutsche Bank's move was in keeping with the trend of European banks centering their European business in

"There is a need now for banks to move

world's three major time zones," said Sir Paul Newall, Lord Mayor of the City of London.

He left no doubt as to what that meant in Europe.

"London is Europe's leading wholesale global financial center, and everyone knows it," he said.

Robert Law, a banking analyst at Lehman Brothers, noted that the big Swiss and French banks had placed increasing emphasis on their London operations in recent years. He also noted that last year the big Dutch bank ABN-Amro had moved responsibility for its cross-border equity business to London.

ECONOMIC SCENE

Will Russia Heed Ruble's Warning?

By John M. Berry ington Post Service

T. PETERSBURG — Long lines of people waited in near-freezing temperatures outside currency exchange offices here last week to buy or sell rubles, usually for U.S. dol-

The sellers, worried that sky-high inflation would continue to crode the value of the ruble, wanted the safety of dollars. The buyers of rubles already had dollars and generally were cashing in \$5 or \$10 to get just enough rubles to see them through a few days.

Everyone had been unnerved by the recent plunge in the value of the ruble against the dollar when the Russian central bank briefly stopped using its shrinking foreign currency reserves to support its currency. In an unstable and uncertain world, the doliar has become a store of value for Russians, or at least those in the cities, where exchange offices seemingly have sprung up on every comer.

The situation in Russia, with more and more rubles required to buy a dollar, contrasts with that of some other countries in the region, including Latvia and the Czech

Steering by the Dollar

MOSCOW - The ruble's slide continued Friday despite the central bank's confirmation that it was considering pegging its currency to the dollar.

It took 3,065 rubles to buy a dollar on the Moscow Interbank Currency Exchange, compared with 3,055 rubles on Thursday. The exchange sets daily official exchange rates.
"We're talking to the International Monetary Fund about a ruble stabilization fund," Alexei Sitnin, a spokesman for Russia's central bank, said. "Like other things, a peg is also

being discussed." The central bank has spent about \$3.5 billion recently to try to stabilize the ruble and has only about \$1.7 billion left, according to published reports.

The reports said the central bank could no longer afford to support a floating rate in a narrow market where speculators with as little as \$100 million can greatly affect the currency's

Mr. Sitnin offered no specific figures on the central bank's financial situation.

CURRENCY & INTEREST RATES

Republic, which have helped stabilize their economies by anchoring their exchange rates to a foreign currency such as the Deutsche mark or the dollar or to a basket of currencies. Using a stable exchange rate as a target has given these countries considerable credibility in financial markets and helped attract foreign investors.

At the same time, exchange-rate fluctuations have provided policymakers with signals as to whether their fiscal and monetary policies were producing the desired results. With so many parts of their economy not yet functioning freely, those clues simply would not have been available otherwise.

The Russian government

Swiss Dollar D-Mark Frenc Sterling

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has not been willing to accept the discipline inherent in adopting a stable exchangerate target. One striking failure, economists say, has been the use of the Russian central bank to provide credit directly to many state-owned busi-

nesses and even to the military. That has put so much money into circulation that inflation has stayed much too high for the ruble to hold its value against currencies such as the dollar and the mark. At a recent session on cen-

tral banking sponsored by the Salzburg Seminar in Austria, Joseph Tosovsky, governor of the Czech National Bank, said that "most of the credibility we are gaining has been through a stable exchangerate policy."

Mr. Tosovsky said that for almost four years his bank has followed a monetary policy that has kept the Czech koruna within a half percentage point of its targeted value against a combination of the dollar and the mark. With inflation running around 10 percent in the Czech Republic, compared with about 3 percent in Germany, holding the exchange rate roughly stable has meant that the real

See RUBLE, Page 12

French Frenc

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9 Reasons to Have a <u>Second</u> Passport A <u>Guide</u> to the <u>Best</u>, <u>Cheapest</u> and <u>Fastest</u> Ways to Get One

This is a totally different reveal-it-all Guide to 51 foreign passports you can get

from around the world.

It's not the usual Report about getting a second passport, but a Guide to actually obtaining one - the costs, the bargains, the give-aways, the waiting periods (if any), the conditions, who exactly to contact and

Like insurance, the acquisition of a second passport is only useful if obtained at an early stage. It's no use waiting until some kind of catastrophe looms. By then it's too late. There are, of course, many dubious

characters who flout the law and hope to escape their country with new identity papers. This Report is not for lawbreakers like them but for ordinary, honest citizens whose very life or economic existence could be saved with the help of a second passport. Here are 9 reasons YOU may need one:

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jilted lover may file an anonymous complaint accusing you of being a tax, alimony or draft dodger. This could put you in danger of having your normal travel documents confiscated. 3. Your divorce-happy partner may be thinking of taking you to the cleaners. Your best hope of salvaging your economic existence may be to emigrate to distant shores.

4. You may get harrassed by certain immigra-

tion and customs officials for belonging to the wrong countries such as former Yugoslavia, Iraq, Iran, Libya. You may want to take advantage of real

estate or employment opportunities reserved for local citizens only - in other countries where you'd like to spend time or earn money (such as Europe).

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dangerous position of being one of the first to be shot at if your plane, ship or train is hijacked (e.g. if you're an American or Israeli 7. Some countries may confiscate your first passport and prevent you from leaving their country - because it carries a prohibited stamp.

8. You can use a second passport to open confidential overseas bank accounts. 9. You may become increasingly aware of the lurking danger of an outbreak of war in Southern or Eastern Europe, or wherever else you happen to be living, and you'd prefer to withdraw to a less vulnerable area for your personal and financial protection.

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About the Author Born in Germany, Dr. Gerhard Kurtz has been an investigative Journalist most of his working life. His uncompromising style of journalism has extend many fraudulent benkers and cheating businessmen to try and appress him through civil and criminal proceedings. Out of hundreds of legal cases over two decades he lost only one case - against the German naturalist.

zhorities. A confirmed cosmopolitan, Dr. Kurtz has been an A contamed cosmopouma, LF. KATELING OCCURRENCE CONTINUED TO Spieger, "Stern" and "Neue Revue" and his written several books and Reports including "118 Tax Havens". "How to Avoid Taxes". "How to Make Money" and "How to Gain Your Rights". He also published "Kurrz-Brief", a successful financial newsletter, and has written a series of "secret reports" on hot issues such as Tax Evasion.

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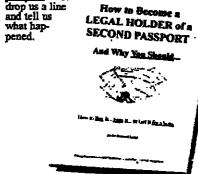
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ECU

Stocks Leap for Joy On News of Growth

Compiled by Our Staff From Dispatches
NEW YORK — Government data showing sustainable Board. It rose 4 to 40%. U.S. economic growth without

erage finished up 55.51 points than analysts had predicted. at 3,930.66, while gaining issues swamped losing ones by a 5-to-

U.S. Stocks

2 ratio on the New York Stock Exchange.

The price of the benchmark 30-year Treasury bond jumped 30/32 point, to 94 25/32, taking the yield down to 7.96 percent from 8.04 percent Thursday and marking the biggest one-day rally in more than two months.

While the Commerce Degrew more strongly in the third quarter than most analysts expected, growth still slowed from the second quarter and inflation eased.

"The bottom line is, it's the best of both worlds: strong growth with continued low inflation," said Brian Wesbury, chief economist at Griffin, Kubik, Stephens & Thompson, a Chicago-based investment firm. Cvrlical issues led the rally,

with General Motors the most actively traded stock on the Big

The oilfield-services compatroublesome inflation spurred a ny Halliburton rose 41/8 to 361/4 rally on Wall Street on Friday. after it reported third-quarter The Dow Jones industrial av- earnings significantly higher

> American Brands fell % to 35 a day after the Federal Trade Commission said it would take legal action to block BAT Industries PLC's proposed \$1 billion purchase of the company's American Tobacco unit.

On the Nasdaq, Perrigo, a maker of nonprescription drugs and personal-care products, fell 2 1/16 to 13 7/16 after reporting little improvement in its first-quarter earnings over the like period last year.

Technology stocks were partment said the economy strong on optimism that sales of personal computers and dynamic random-access memory chips would continue to be strong. Intel rose 14 to 6214. and Microsoft rose ½ to 62%. International Business Ma-

> ple Computer fell % to 42%, on market talk that cooperation between the two companies was not likely to be as sweeping as earlier expected.

> chines rallied 1% to 76, and Ap-

Dollar Records Gains On U.S. Economic Data

Compiled by Our Staff From Dispatches NEW YORK — The dollar soared against other major currencies Friday, scoring its biggest gains against the Deutsche mark in two months, after economic reports indicated that the U.S. economy was growing

Foreign Exchange

steadily without generating higher inflation.

U.S. stocks, bonds and the dollar all rose after the Commerce Department said U.S. gross domestic product grew at a faster-than-expected annual rate of 3.4 percent in the third Foreign Exchange Analytics, quarter. At the same time, the said the day's gains "squared implicit price deflator, a closely the market up" after the dollar's watched inflation gauge, recent sustained losses. showed an annualized rise of only 1.6 percent in the third also were encouraged by a requarter, down from 2.9 percent port showing that U.S. import in the second quarter.

17. That represented the biggest gain by the dollar since Aug. 26.

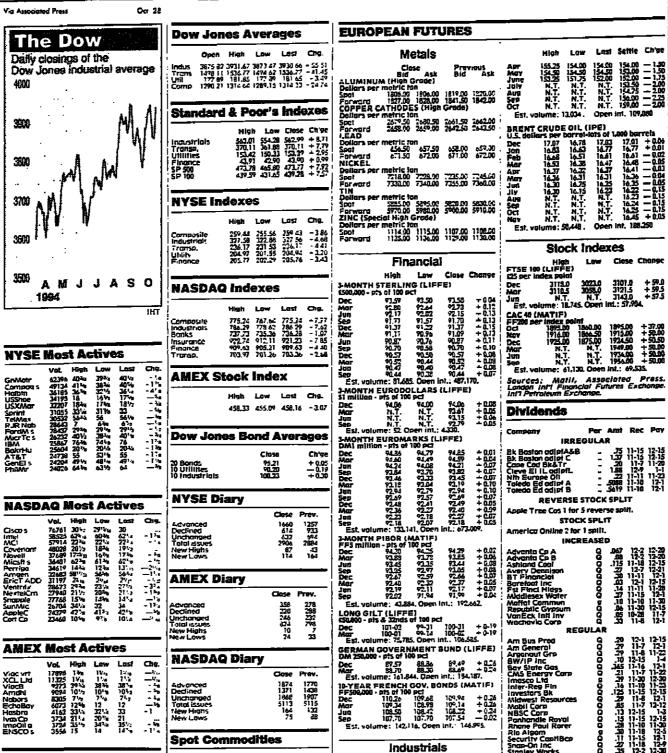
The dollar rose to 97.28 year from 97.00 yen on Thursday. The dollar rose to 5.1665 French francs from 5.1325 francs and to 1.2595 Swiss francs from 1.2542 francs. The pound weakened to \$1.6245 from \$1.6360.

A rumor that officials of the Group of Seven industrialized countries planned to hold an emergency meeting to talk about the dollar's recent weakness also buoyed the currency, traders said, although a U.S. official denied that such a meeting would be held.

Dave Gilmore, an analyst at

Currency and bond traders prices dropped in September The dollar closed in New for the first time since Decem-York on Friday at 1.5100 DM, ber, led by a decline in oil up from 1.4988 DM on Thurs- prices. Import prices fell 0.8 day, its highest level since Oct. percent during the month, the Labor Department said.

(Bloomberg, AFX)



U.S./AT THE CLOSE

PaineWebber Sues 2 Rival Brokers

NEW YORK (AP) - PaineWebber Group Inc. said Friday it sued Dean Witter Reynolds inc. and Donaldson, Lufkin & Jenrette, accusing the rival brokerages of jeopardizing its pact to buy Kidder, Peabody & Co. by offering Kidder brokers "exorbitant" financial incentives to leave the firm. The suits demand the firms stop the raids.

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Kidder's brokerage unit was considered the most attractive asset in PaineWebber's agreement two weeks ago to buy key Kidder assets from General Electric Co. in a \$670 million stock deal. At the time, Kidder had 1,150 brokers who were ranked among Wall Street's most productive.

Donaldson Lufkin termed the allegations "absolutely untrue," saying that Kidder brokers sought jobs at the firm and that its pay was "one of the least aggressive offers out there." A Dean Witter spokesman declined to comment.

Tenneco to Reduce Stake in Case

HOUSTON (Bloomberg) - Tenneco Inc. said Friday that it would reduce its ownership of the farm- and construction-equipment maker Case Corp. from 71 percent to 49 percent by selling an additional 15.6 million Case common shares.

The offering will not have a material effect on Tenneco earnings in 1994, the company said. Tenneco took Case public in April after a successful three-year struggle to return the unit to profitability. Case is the second-largest maker of farm equipment in ? North America and the largest manufacturer of light- and medium-sized construction equipment in the world. Its third-quarter net income rose to \$29 million from \$28 million a year ago. Friday in New York. Tenneco stock was up \$1.50 at \$45.25. Case stock was down 25 cents to \$20.50.

Carson Makes Offer for Younkers

MILWAUKEE (Bloomberg) - Carson Pirie Scott & Co., a -Midwestern department-store company, said Friday it offered to acquire Younkers Inc., which also runs department stores in the; Midwest, for \$17.00 a share, or about \$150 million in cash.

The merged companies would create one of the largest department store chains in the country, with more than 100 stores in a tight geographical region. Younkers shares rose \$3.25 to \$19.

Alliant Nears Deal for Hercules Unit

MINNEAPOLIS (Bloomberg) - Alliant Techsystems Inc. said Friday that it expected to enter into a definitive agreement on Monday to buy Hercules Inc.'s aerospace operations for \$412 million in cash and stock.

The offer involves less cash and more stock than Alliant had announced in July. It also will reduce by 57 percent the number of shares outstanding it plans to buy back after the transaction. In late trading Friday, Alliant's stock was up \$4.75 at \$34.25. while Hercules rose \$10.50 to \$117,375.

For the Record

McDonnell Douglas Corp. said it planned to split its shares 3-for-1, raise its quarterly dividend 71 percent on a post-split basis to 20 cents a share and buy back as many as 15 percent of its

Aetna Life & Casualty Co. said its third-quarter earnings fell 43 percent as it added to reserves for pollution claims and raised its estimates of catastrophe costs. The company earned \$129 million, compared with \$226 million last year.

RUBLE: Currency's Fall Sends an Economic Warning to Russia's Government, but Are Its Officials Listening?

Continued from Page 11

value of the koruna has gone up about 7 percent. A rising real exchange rate means that Czech exports are relatively more expensive and thus harder to sell abroad.

Nevertheless, the Czechs have stuck with their policy because it is the basis for not only the Czech National Bank's

ment's economic policy. Not surprisingly, Mr. Tosovsky said he was "afraid of a sudden change in exchange rates, up or

Today 0.81° 1.25 213.00 0.42 5.385 127.00 N.A. 0.5528

Mr. Tosovksy said the commitment to a stable exchange rate was one reason Czechoslovakia was able to divide itself into two countries at the end of credibility as an economic man- 1992 with separate currencies ager but also, to an extent, the without disrupting the econom-

credibility of the entire govern- 10 transformation in his part of the country.

Law Last Settle Chige

At the same session, Rusdu Saracoglu, head of Turkey's central bank, said a commitment to a stable exchange rate had become the key to stabiliz-

ing that country's economy. In Latvia, a similar policy has stabilized the value of the lat this year, according to Einars Repse, president of the Bank of

dependent since 1991, as in not exist at all. some other East European United States to guide policymakers simply did not exist there. Many central banks, for instance, existed only to help

fund government spending or,

In Latvia, which has been in- in cases such as Latvia, they did just to put a textbook case into

If there are few restrictions countries, the exchange rate has on currency transactions - in been a useful anchor for policy Latvia, holding foreign currenbecause many of the market sig- cy is not restricted — then nals available in places like the movements in the exchange rate are an indication as to whether the central bank is providing the right amount of money for the economy.

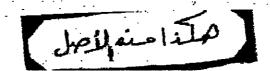
"What we did in Latvia was

practice," Mr. Repse said.
But Russia has not been using a textbook. By some estimates, \$20 billion of U.S. cur-

rency, perhaps more, is circulating within Russia. More and more upscale restaurants, . shops and hotels that cater to people likely to have foreign currency are requiring that their customers pay in dollars or

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EUROPE

Credito Romagnolo Spurns Offer From Credito Italiano

Compiled by Our Staff From Dispatches MILAN - Credito Romagnolo SpA's board Friday unanimously rejected Credito Ita-liano SpA's bid for a 48.2 liano SpA's out and percent stake in the bank.
The board said Credito

The board said Credito Italiano's 2 trillion-lira (\$1.3 billion) offer was "in no way adequate with respect to the objective of taking absolute control of the group."

objective or control of the group."

Italiano already has a 2 pererake in Romagnolo, so the italiano aireauy nas a 2 peacent stake in Romagnolo, so the
purchase of 48.2 percent would
give it a controlling interest in
the smaller bank.
Credito Romagnolo's board

Credito Romagnolo's poaru Credito Romagnolo's poaru said it was contrary to its inter-ests "to agree to an initiative ests "to agree to an initiative that would lead to the renunciafor Younkers tion" of its autonomy to become a part of a rival bank.
Under Romagnolo's bylaws, no shareholder can own more than 10 percent of the bank.
The largest shareholder is Banone Nationale de Paris, with a

Cofide SpA, controlled by the financier Carlo de Benedetti,

with 4.9 percent.
Credito Italiano is offering
19,000 lira a share for Credito Romagnolo, far above the 13,790 lire Romagnolo was trading at before the bid was announced. Romagnolo's shares finished Friday at 16,800 lire, up 700.

Emilio Ottolenghi, president of Credito Romagnolo, said he had learned of the bid only through press reports. "It is difficult, if not impossible, to consider friendly an initiative that wasn't preceded by any contact with me or with the bank," he told the daily newspaper Corriere della Sera.

But Egidio Giuseppe Bruno, managing director of Credito Italiano, said in a magazine interview that his bank would "not let go of the aim of having the majority stake" in Credito Romagnolo

(AFX, Bloomberg, Reuters)

Rift Over OECD Leader

U.S. Rejects Extending Paye's Term

By Alan Friedman rnational Herald Tribune

PARIS - The United States on Friday decisively rejected a compromise proposal by France and Canada that would have allowed Jean-Claude Paye of France to stay on for another two years as secretary-general of the

"It is unacceptable," said a U.S. official in Washington who spoke on the condition he not be named. "It is not going to happen."

The proposal — aimed at settling a long

dispute over who should be the new head of the Organization for Economic Cooperation and Development - called for Donald Johnston of Canada to take over from Mr. Paye after two years and serve a full five-year term.

Mr. Paye, 60, left his office Sept. 30 after failing to win reappointment following 10 years as the OECD chief. The organization's 25 member nations have been deadlocked over the choice of a successor, and Staffan Sohlman, Sweden's ambassador to the OECD, has been serving as a caretaker since

Although France wants Mr. Paye to serve a third five-year term, Washington supports the candidacy of Mr. Johnston, a former Canadian politician.

A U.S. official familiar with the dispute said the proposal from France and Canada had been rejected because "two years more of

Jean-Claude Paye is much too long to wait for new leadership.

The official added, "We have indicated that we support Mr. Johnston, but another important part of our position is that we need new leadership at the OECD, and we are on the record publicly opposing any extension of Mr. Paye's term."

Diplomats involved in the talks said the only way Washington might consider extending Mr. Paye's term would be for a brief transition period, with Mr. Johnston formally designated as his successor.

Canada's external affairs minister, André Ouellet, put the proposal to Strobe Talbott, the U.S. deputy secretary of state, Thursday when they met during a Group of Seven conference on Ukraine in Winnipeg, Manitoba.

"This was not the first time the Canadians have raised the idea with us," the official in Washington said.

On Friday, Mr. Talbott held talks on the matter with a handful of officials at the State Department, including Peter Tarnoff, undersecretary for political affairs. The officials all agreed to reject the Paris-Ottawa proposal.

In Canada, a Foreign Ministry spokesman reacted to the U.S. rejection by saying, "To the extent that there is discomfort with one or another proposal, we will be looking for other ways out of this predicament."

programs that can't be sus-

tained in a nation whose population is growing nearly 4 per-

cent a year, one of the highest

Government subsidies touch

every aspect of Saudi life. In addition to free health care and

est-free loans to businessmen.

Government support holds the

price of gasoline to as little as 25

cents a gallon and makes water,

fraction of the actual cost.

electricity and domestic air

interest-free home loans, the private growth.

state provides free college edu-cation to all citizens and inter-in the Saudi budget equation is

travel available to everyone at a adds \$3 billion a year to the

rates in the world.

BMW's Cars **Lead Sales to** 8.5% Rise

MUNICH - Bayerische Motoren Werke AG said Friday that demand for its luxury cars boosted sales in the first nine months of the year by 8.5 percent, to 23.8 billion Deutsche marks (\$16 billion).

"This will have positive effects on earnings," BMW said. While it did not give a specific earnings forecast, the company said it expects a "satisfactory fiscal year.

BMW said world unit sales through September rose 7 per-cent, to 434,000, led by strong demand for its 3- and 7-series

It said demand for its cars was so high that only a lack of extra capacity kept sales from being even higher.

Demand rose most strongly

overseas. In Southeast Asia, unit sales rose 41 percent, to 17,400; in the United States, they increased 10 percent, to 63,500, and in Japan, they were up 8 percent, to 20,600.

made the kingdom less secure

by saddling it with new finan-

Saudi officials have begun exploring other solutions. This

year, King Fahd endorsed sell-

ing off state-owned industries

such as Saudia, the national air-

line, as a means of paring gov-

ernment expense and spurring

one that not even the king con-

trols — the price of oil. Oil sales

account for about 85 percent of

Saudi revenue. Each \$1 increase

in the price of a barrel of oil

treasury, economists estimate.

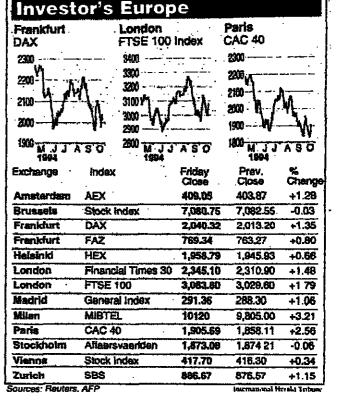
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cial obligations.

(Bloomberg, AFP)



Very briefly:

• Denmark pledged to fully support Scandinavian Airlines System's plans to file suit in the European Court against the Europe an Commission's decision to approve the French government's aid plan for Air France.

• The Association for the Eurotunnel Shareholders asked France to compensate shareholders for delays in granting the company an operating license by buying their shares for 42 francs (\$8.20) each. The shares traded Friday at 19.30 francs, far below their 1987 issue price of 35 francs.

 Argentaria, or Corporación Bancaria de España SA, said its ninemonth net profit excluding minority interests was 57.72 billion pesetas (\$464 million), up 9 percent from a year earlier.

R.J. Reynolds Tobacco International, a unit of RJR Nabisco Holdings Corp., said it would sell a minority stake in its cigarettemanufacturing company in Kazakhstan to Tekel, Turkey's stateowned tobacco company.

Reuters Holdings PLC said its revenue rose 25 percent in the third quarter from a year earlier, to £590 million (\$966 million), Germany will approve a new ownership structure for Vox TV, allowing News Corp. a 49.9 percent stake; Bertelsmann AG and Canal Plus SA will each hold 24.9 percent.

 Brewinvest, a Greek company 50 percent owned by Heineken NV, will buy an 80 percent stake in Zagorka, a state-owned

RTZ Corp. said production of copper, gold, molybdenum and coal rose in the quarter ended Sept. 30, while iron and zinc

Kenya's currency, the shilling, dropped against the dollar in selling caused by the liberalization of the oil industry; a shilling was quoted at 2,282 cents, down from 2,818 cents. Bloomberg, Reners

SAUDI: Despite Mirage of Wealth, Falling Oil Prices and Budget Deficits Leave the Kingdom Strapped for Cash bearings statement

Continued from Page 11

cash surplus has all but van-The than Allian

The largest snarenouser is panduced by look areas to the largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser is panduced by look areas to be largest snarenouser in the largest snarenouser is panduced by look areas to be largest snarenouser in the largest snarenouser is panduced by look areas to be largest snarenouser in the largest snarenouser is panduced by look areas to be largest snarenouser in the largest snarenouser is panduced by look areas to be largest snarenouser in the larges

Control the number Analysts estimate that the kingdom's reserves, which excoeded \$120 billion in the early 1980s, have dropped to about \$15 billion — \$5 billion less than the minimum required by statute to back the currency. The Sandi government needed a \$4.5 billion line of credit from J.P. Morgan & Co. to help make its \$55 billion contribution to the Gulf War effort.

all the coming le Saudi rulers are scrambling to stop the hemorrhage. In January, King Fahd ordered that government spending for 1994 be slashed by 19 percent. This month, he told the U.S. Treasury secretary, Lloyd Bentsen, that he would order similar cuts

PERSONALS

THANK YOU ST. JUDE and Socred

ANNOUNCEMENTS

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nearly doubled government drew fierce resistance from em-spending in the 1980s after two ployers. sharp but short booms in oil

Like any people confronting and Chile, shattering the mys-budget shortfalls, the Saudis tique of limitless wealth.

Rather, it is that they can't seem find such notions far too radito live within their means.

The royal family, which conquickly abandoned its attempt

The Saudis are just as wary of prices in the previous decade. borrowing from foreign lend-When prices tumbled back to ers. Seeking large loans abroad earth, Saudi rulers began run- would place them in the same ning budget deficits rather than category as such resource-rich bringing spending back in line. but cash-poor nations as Brazil

ARTS

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must choose among three opmust choose among three op-tions: borrow more, spend less dom's financial dealings to outor figure out how to shore up government revenue. The Saudis loathe the first option and, thus far, have been unwilling to seriously attempt the latter two. Some Saudi officials insist

that it is time for the government to begin collecting broadbased taxes; a few have urged The danger is not that the consideration of a modest val-

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trols the nation's oil revenue, to tax expatriates when the plan

side scrutiny would expose the billions of dollars in revenue channeled to members of the royal family, a development that could undermine popular support for the regime.

In an interview, Hamad Sayyari, governor of the kingdom's central bank, argued that The danger is not that the consideration of a money all it needed from Saudi banks Sandis will run out of money. ue-added tax. But many Saudis all it needed from Saudi banks his government could borrow

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and state-run agencies. But Va-roads, bridges, seaports, and han Zanoyan, senior director of power plants — a sizable Petroleum Finance Co., a con- amount was diverted to social sulting firm in Washington, said Saudi banks had already taken on as much government debt as they could handle. He predicted that the Saudis would be forced to borrow at least \$30 billion abroad in the next three

These constraints add urgency to King Fahd's budget-cut-ting effort. Virtually all the savings thus far have resulted from the freeze on new projects and the delay in payments to suppliers, according to sources familiar with the budget. But those measures do noth-

ing to plug the two largest drains on the Saudi budget: massive social subsidies and defense spending.

oil windfall of the 1970s was of annual expenditures. But invested wisely - on hospitals, some analysts fear that Saudi

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Defense spending, the other major strain on the budget, soared after the Gulf War and Although much of the Sandi now accounts for nearly a third

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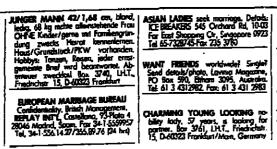
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'Relieved' JAL Surpasses **Expectations on Profit**

TOKYO - A rise in international passenger demand helped Japan Air Lines Co. earn more profit than analysts expected in the six months ended Sept. 30, the company's managing director, Osamu Igarashi, said Friday. "We had the first sales rise in

four years and the first operating and current profit increases in three years. We are relieved." Mr. Igarashi said.

Japan's largest international airline posted operating profit of 18.07 billion yen (\$186 million), reversing a loss of 8.41 billion yen a year earlier, as both fuel and labor costs fell. Net profit stood at 11.68 billion yen, after a loss of 3.36 billion

Current profit, a measure of pretax profit, rebounded to 20.59 billion yen from a loss of 7.92 billion yen.

Revenue in the six months rose 5.2 percent, to 526.36 billion yen, as more Japanese traveled overseas. Passenger vol-ume grew 6.7 percent, the airline said.

Shiseido Profit

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Tokyo Stays Optimistic

TOKYO --- Shiseido Co. said Friday its pretax profit edged up 0.9 percent from a year earlier, to 15.9 billion yen (\$164 million), in the

despite lower sales. The cosmetics company's six-month sales fell 1.5 percent, to 196.8 billion yen, but it said pretax profit exceeded the year-earlier

six months to September

It said sales of cosmetics went up 1.5 percent, to 140.7 billion yen, while sales of toiletries declined 10 percent, to 43.3 billion yen, and sales of foods. pharmaceuticals and other products fell 1.8 percent, to

12.8 billion yen. Shiseido expects pretax profit for the year to be little changed from the previous year, at 32.5 billion yen.

The new air fare system pushed up sales. More tourists with Barclays de Zoete Wedd. thought overseas travel was said JAL was "making solid cheaper than before due to the progress toward recovery," but yen's rise," Mr. Igarashi said. other analysts said the company Japan introduced a fare system must concentrate on cutting in April that allows more dis-

"International passenger demand will remain strong in the second half of this year, and demand from domestic passengers is increasing," he said.

International passenger volume rose 16 percent during the period, and international cargo volume rose 11 percent as the high yen boosted Japanese demand for imports.

Analysts said the increase in international passenger volume should continue for the full year. But the high yen is likely to cause greater price compeution with foreign airlines whose their tickets are denominated in

The airline said the the opening of Kansai International Air- and make cuts in its middle port near Osaka created more managers.

costs further.

JAL said this year's increase in the yen's value against the dollar had caused it large unrealized losses on foreign-ex-change rate contracts. The airline had an unrealized loss of 43.89 billion yen on forward contracts, mostly for use in fleet financing, as of Sept. 30.

Naoto Hashimoto, an industry analyst at Nomura Research Institute, said Japan Air Lines was "moving up after reaching the bottom.

JAL hopes to reduce its num-

ber of employees to 17,400 from

21,396 by March 1988, Mr.

Analysts said JAL should replace high-paid Japanese pilots with less expensive foreign ones

(Bloomberg, Reuters)

Despite Drop in Output

TOKYO - Hopes for Japan's economic recovery remain intact despite a drop in industrial production in September and an unemployment rate stuck near record levels, economists said

The Ministry of International Trade and Industry said that industrial production in September fell 1.5 percent from August, though it grew 1.8 percent from a year earlier.

"The picture is not bad at all. A corrective fall was natural after output grew a huge 3.9 percent in August," Yuji Shimanaka, senior economist at Sanwa Research Institute, said.

"What's important is that the output forecast for October and November is very strong. It shows that the economy is advancing

A ministry forecast projected that manufacturers' output, a major component of industrial production, would rise 0.8 percent month-on-month in October and 2.5 percent in November. Japan's unemployment rate stood at 3 percent in September. just below the record rate of 3.1 percent reached in May 1987, the

Management and Coordination Agency said. But the jobs-to-applicants ratio rose to 64 in September from 63 in August, meaning there were 64 job offers for every 100

Separately, Nippon Steel Corp. said it planned to stop receiving part of its government subsidy for labor adjustments, because of healthy growth in its output.

Tobacco-Ad Ban In China May Slow Foreign Companies

BEIJING — China's new ban on tobacco advertising in news media and public places could hinder international tobacco companies' expansion in the world's

largest cigarette market. The ban, ratified Thursday as part of the nation's first advertising law, comes two months before China must expand foreign access to its cigarette market under an agreement signed with U.S. trade officials two years

The law, which takes effect Feb. 1, bans cigarette advertising from radio and television broadcasts, films, newspapers and periodicals. Cigarette ads also will be

banned from waiting rooms, theaters, meeting halls, sta-diums and other public Any ads that are permitted must carry the warning,

"Smoking is hazardous to your health," according to Half a million deaths in China every year are linked to smoking, according to a recent World Health Orga-

nization study. "Obviously this does damage to tobacco companies," Elaine Ip, general managing director of Saat-chi & Saatchi's Hong Kong office, said of the advertising ban. "They can't afford not

to keep in touch with smok-

At stake is a market of 1.72 trillion cigarettes a year, accounting for 30 percent of all cigarette sales worldwide. As Westerners spurn smoking because of health concerns, Philip Morris Cos. and R.J. Reynolds International Inc. of the United States, BAT Industries PLC of Britain and Rothman's Tobacco Co. of the Netherlands have all signed agreements to manufacture ciga-

rettes in China. "It's still going to be a massive market, the biggest in the world," said Charles Pick, a tobacco analyst at

Panmure Gordon & Co. in London. "But it could be a problem for Western companies who don't already have some sort of brand recognition.

Analysts said, however, that it would be some time before the legislation

squeezed earnings.
The decision will make it difficult at some point, but at this stage it will have only a marginal effect," said Gavin Launder, a topacco analyst at Goldman Sachs.

Analysts pointed out that China had already banned tobacco advertising in print

'It could be a problem for companies who don't already have brand recognition. Charles Pick, analyst at Panmure Gordon

and electronic media for two years, but enforcement has

But the government has begun cracking down on violations in recent months. This summer, a large billboard for Kent cigarettes was torn down from a television tower in Wuhan, and authorities acted against some regional periodicals carrying cigarette advertise-

ments. About 300 million Chinese smoke daily, or about a quarter of the population, according to industry ana-

That proportion may increase after Dec. 31, when Beijing reduces import restrictions that have limited foreign shares of China's cigarette market.

Industry executives say foreign manufacturers' share may grow to 10 percent, from 1 percent or 2 percent now.

China Airs Concern at Job Losses

The Associated Press BEIJING - About 45 percent of China's state-owned enterprises are losing money, and about one-fifth of their employees are not needed, a senior Chinese official said Friday.

More of the companies will be allowed to go bankrupt, but first the government must establish a social-security system to provide a basic standard of living for workers who will be laid off. said Chen Qingtai, vice minister of the State Trade and Economic Commission.

China has 2 million stateowned enterprises of various sizes. They make up a quarter of businesses and account for 60 percent of the country's annual industrial output.

Planners are considering offering early retirement, giving workers money to help them become self-employed and encouraging them to enter service industries, Mr. Chen said. Few large state enterprises

have been allowed to go bankrupt. The government fears social unrest may result if China starts to allow huge layoffs. But millions of Chinese

workers are paid for contributing little to production. Mr. Chen estimated that 20 percent of the workers in state-owned enterprises were unnecessary.

He said there had been demonstrations and other signs of protest in some areas but that most of the country had been quiet. He did not say whether the demonstrations included

Mr. Chen said that about half were state-owned.

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Very briefly:

New Zealand

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NZSE-40

National Index

Manila Hotel Corp. is seeking to raise at least 363.6 million pesos (\$14.6 million) in an initial public share offering.

Nikon Corp. announced a pretax profit of 1.2 billion yen (\$12 million) for the six months to September.

• Citizen Watch Co. cut its pretax profit forecast for the year through March 1995 to 10 billion yen from 17 billion yen. It blamed the strong Japanese currency for the reduction.

 Japan's 1994 rice harvest is the best in 26 years, the Agriculture Ministry said. Last year's crop was the worst since World War II. • Malaysia will be able to hold inflation to no more than 3.8 percent, according to Ministry of Finance projections.

Matsushita Electric Industrial Co. has no plans to relinquish control of MCA Inc., its president said. The chairman and president of the Hollywood giant are demanding more autonomy. China's first television station dedicated to music videos began broadcasting in Shanghai, the Xinhua news agency reported.

1,500 companies had gone • Mazda Motor Corp. of Japan plans to contract Ford Motor Co. bankrupt but that fewer than to make Mazda cars for the European market, a spokesman said.

Taiwan Semiconductor Net Jumps 125%

HSINCHU, Taiwan - Taiwan Semiconductor Manufacturing Co. said Friday its earnings in the first three quarters of lars a year earlier. Philips Elec-1994 soared 125 percent as it introduced advanced manufacturing technology and raised its capacity.

Taiwan's largest semiconduc-

cent of Taiwan Semiconductor.

Rising demand helped propel sales to 14 billion dollars from of the United States, analysts 8.4 billion dollars a year earlier. said.

tor maker said profit climbed to Taiwan Semiconductor's 6.04 billion Taiwan dollars stock climbed 3 dollars to 159 (\$232 million) in the nine after the results were anmonths from 2.68 billion dol- nounced. The stock was also pushed up by news that the tronics NV owns about 38 per-company had signed an agreement to sell microprocessors to Advanced Micro Devices Inc.

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Cost of Hong Kong Traffic

HONG KONG — Hong Kong's traffic jams could be costing the colony 18 billion Hong Kong dollars (\$2.3 billion), or 2 percent of its economic output, in lost working hours each year, according to a report issued by Hang Seng Bank on Friday.

"If the time spent in traffic congestion is put to productive use, a 10-minute daily delay for each worker would equal 124 million

a 10-minute daily delay for each worker would equal 124 million working hours for the whole economy," the report said. The bank estimated each worker's output at 150 dollars an hour.

Hong Kong has 271 vehicles for each kilometer of road (434 per mile), the highest vehicle density in the world, the report said.

If present trends continue, Hong Kong will have more than 375 vehicles per kilometer of road in 2001, and "the overall efficiency of the economy will be seriously impaired." it said.

The bank urged the government to build more roads and railways and promote the use of public transport. In the short term, the government may have to restrict the growth of private cars to ease congestion, it said.

cars to ease congestion, it said.

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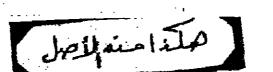
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FIRST COLUMN

The Asset **Class for** The Future?

ECESSITY may well be the mother of invention in some spheres of human activity but, in finance, its relationship to creativity and inspiration is at best tenuous. At worst, it is degrading and inimical to more the child abuser than the loving nother. worthwhile, investment-oriented thought

" Consider the brutish, nasty rape of reason presented by two parallel arguments. One concerns share markets, the other commodities. Both are grounded in simplistic theories of supply and demand. Both are products of an impoverished financial imagination.

Argument number one typically comes to the fore when the world's share markets have had a good run. Investors begin to get nervous about where their investments are headed next and look to find a little reassurance. Investor psychology being what it is, if they can't find a reason to feel comfortable, they look to invent one.

Some put their cash into emerging markets, arguing that developed markets are fully valued (of course, if they are fully valued, the developed markets fall and the emerging-markets investor may find him-

self stuck in an illiquid market).

Others leave their money where it is, claiming that the sheer weight of money rolling into share markets will keep prices buoyant. The 'weight of money' argument was particularly popular just before the crash of 1987, when monetary heft was shown to be illusory.

Similarly, investors should be aware of those who talk up commodities because they can't think of anywhere else to put their money. More than 20 years ago, brokers and analysts were suggesting wine and even timed beans as hedges against inflation. Why? Because they couldn't hink of anything else that would counter

the demon. There are many arguments for and against commodity investment as the asset class of tomorrow. But the idea that commodițies are a 'buy' because paper assets aren't what they were is specious in the extreme.

By Iain Jenkins

HE perfect time was about a year ago. That's when really sharp-eyed investors spotted the na-scent, upward move in prices for many products that you can eat, burn, or use to make things. Such investors have made a tidy profit, as prices of commod-

percent in the last 12 months. Coffee prices, moreover, have soared 161 percent. The bad news, however, is that most private investors have missed out. Commodities are difficult to invest in and are widely perceived as too dangerous — Hil-lary Clinton's well-documented success notwithstanding. Indeed, most people think that commodities are best left to the wild traders of Chicago and London or to daring investors who enjoy playing with

ities such as base metals have risen 52

fire and who can afford to. But the time may have come for a reappraisal. One reason is that some brokers are saying that a bull market in many commodities has only just begun and that

a lot more money remains to be made.

A group of revisionists is also challenging orthodoxy which claims that commodities have historically performed poorly when compared with equities. Using new indexes, they argue that commodities have matched the return on equities since the early 70s.

Furthermore, some new investment theories turn prevailing views of commodities on their heads. Some academics now say that putting part of a portfolio into commodities actually reduces its overall risk since commodities tend to go up when equities and bonds go down.

One argument is that of Neil Bresolin. executive director of Goldman Sachs International. He says: "The best chance of making a lot of money in the next three or four years is in commodities. It is not an inflation story. It is a growth story, as the world economic recovery starts to gather

So far, said Mr. Bresolin, the current pattern is similar to previous cyclical upturns. "The first sign of a change in sentiment is when gold does something funny, like it did last year," he said. "Then base metals go crazy. This then feeds through to other commodities. Crude oil should be next to move."

Essential to the bull argument for commodities are several premises with which many analysts appear to agree: that U.S. recovery is well underway and is feeding though to Europe, that Japan will rise next, and that emerging markets in the Far

Commodities Investing

Page 19 The latest funds Gold's glister Lambent platinum 'Softs' surveyed

East will power away for at least the next few years, despite sporadic corrections. Take copper, which is used in electronic gadgets from mobile-phone circuits to electric windows in cars. As consumer spending picks up, say the bulls, so will the price of copper, which has already surged from a low of 72 cents per pound a

year ago to about \$1.20 now. Furthermore, goes the argument, rises in commodity prices should be non-inflationary. And even if high levels of economic growth do ignite inflation, as the bond market currently seems to fear, commodities couldn't be a better place to be. say observers who insist that commodities can be a hedge against inflation.

Coinciding with growing demand is a shortage of raw materials. After years of low commodity prices, some rubber plantations in Asia have been turned into shopping centers and some copper mines have been shut down.

David Hutchins, who runs a gold and general commodity fund at M&G, the London-based fund manager, says: "We are less than a year into the cycle. Normally, these upturns run from two to two-anda-half years, with prices increasing over 100 percent. There is no reason that this cycle shouldn't be he same."

Mr. Hutchins pointed to the performance of a basket of metals during the last three cyclical rallies. During the February 1986 to January 1988 upturn, metal prices rose an average of 136 percent. In the previous cycle, from February 1978 to February 1980, the same basket of metals increased 126 percent. And from December 1972 to April 1974, they managed a 163 percent advance. Since November 1993, metals are up 56 percent.

Overall, however, when oil and "soft" commodities such as coffee, cotton, pork bellies and soya are included, commodities have increased by only 5 percent since the start of the year, according to the Goldman Sachs Commodity Index, or

A good reason to invest in commodities. say the optimists, is that new research suggests commodities have provided a similar return to that of equities over long-term periods. According to the GSCI,

Commodity Versus Equity Returns

Commodities Markets: Are They Really Just for the Daring Investor?

Annual average returns 1970 to 1994

Goldman Sachs Commodity Index .18.1% FT-SE Actuaries All-Share Index ...18.4%

S & P 500 Index .. Morgan Stanley Capital International World Index New Commodity Funds

Fleming Natural Resources investment Trust, a London Stock Exchange investment trust.
 Manager: Fleming Investment Trust Management, London. Chosen investments: Natural resource company shares. Scheduled to start trading on December 1,1994.

 The Commodity Recovery Fund, a Bermuda-registered open-ended fund. Manager: Sabre Fund Management, London. Chosen investments; Commodity derivatives. Started trading July 1994. Mach J LP, a U.S. limited partnership. Manager: Machado Asset Management, New York.
 Chosen investments: Commodity derivatives, Launched October 1993.

MG Metals Funds, Guernsey registered open-ended fund. Manager: MG, a London-based subsidiary of Metaligeselischaft. Chosen investments: Malniy physical base metals. Launched December 1993.

 BZW Commodities Trust, a London Stock Exchange investment trust. Manager: BZW investment Management, London. Chosen investments: Commodity derivatives. Started trading this week. ...15.0° Gabelli International Gold. Just launched. Focuses on North American, Australian and South African gold mining shares.

Source: Barclays de Zoete Wedd

commodities have had an annual average return of 18.1 percent since 1970, better than the S&P 500 and the MSCI World Index, which each managed an average gain of 15 percent.

This research is controversial because its conclusion runs counter to long-held perceptions that commodities usually perform poorer than equities. This view has been partially based on figures from the Commodity Research Bureau Index. which show substantial underperformance by commodities.

But an increasing number of analysts are saying that the CRB index is no longer appropriate. They argue that it does not paint a realistic picture because it gives equal weighting to commodities such as crude oil and orange juice. And soya products outgun both crude oil and orange juice, with three times their weightings.

The same analysts say that the GSCI is more realistic, since it is based on the capitalization of each product in the \$1.4 trillion global commodities business. BZW Fund Management, which recently launched a \$150 million general commodfor this view, and will use the GSCI as a benchmark for the new fund.

Ronald Gould, managing director of BZW Investment Management says: "Since 1970, you have got roughly the same return from commodities as you have from equities. Furthermore, the volatility characteristics are similar to those of

Mr. Gould also said that by investing in commodities, one can diversify a portfolio in a way that reduces risk but improves

*Commodities are negatively correlated to bond and equity prices, which gives them a powerful diversifying influence on the portfolio," he said. "The diversification benefit is particularly powerful in combination with the historical rates of return."

Mr. Bresolin at Goldmans says: "People take enormous risks with their portfolio by having such a heavy concentration of equities and bonds. To maximize the return to risk, they should have 25 to 30 percent in commodities. But that is too

ity fund, has joined the band of supporters heavy a come-on for the average investor, who should start with perhaps 5 percent."

The odds, say some, appear to favor a continuation of the upward trend in global commodity prices. However, not everyone is convinced that now is the right time to buy into the sector.

Nick Moore, a director at the Australian brokerage Ord Minnett, says that there are still troubling high levels of stock of a number of metals such as lead and nickel. "We have got the prices, but not the fundamentals," he said, Normally, when prices start to charge ahead, stocks

"We are definitely in the foothills of the next upturn in world commodity prices," added Mr. Moore, "But footbills have

downward as well as upward slopes."

Mr. Hutchins at M&G also urged caution. "I wouldn't be surprised to see a setback in the short term," he said, "Some products have gone up in a straight line for almost a year. I still think there is an upside in commodity markets, but I would wait for a pull back in prices before step-

Commodity Indexes Lend Information and Opportunity

OMMODITY indexes, statistical composites that track changes in commodities markets, are of interest to investors for two basic reasons.

First, they can provide advance warning of rises in consumer prices because. over time, commodity prices feed through into market prices for consumer goods.An increase in the price of pork belly futures today, for example, will likely mean more expensive bacon at some point in the fu-

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modity indexes is that they provide investment opportunities in their own right, through securities that track the indexes. Goldman Sachs, the U.S. investment bank that launched a commodity futures index in 1991, for example, boasts an array of

investment products that track it.
The Goldman Sachs Commodity Index, or GSCI, is composed of 20 major energy, agricultural, livestock and metals commodities that have active futures markets. Each commodity is weighted according to Goldman's assessment of its importance to the world economy.

The J.P. Morgan Commodity Index, or JPMCI, is an example of the newer breed of more narrow indexes. Launched about five weeks ago, it does not include "soft" commodities such as livestock, coffee and other agricultural products. Instead, it fo-cuses on the so-called industrial commod-

ities — energy sources and metals.

A broader index is the Knight-Ridder Commodity Research Bureau's Futures Price Index, or CRB. Traded on the New York Futures Exchange, it averages the prices of 21 diverse commodity futures.

-Aline Sullivan

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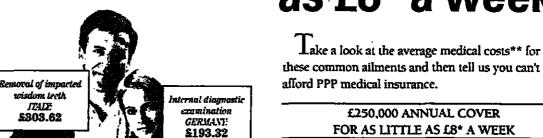
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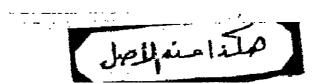
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THE MONEY REPORT

Playing 'Soft' Pork Bellies and Soybeans

By Baie Netzer

LTHOUGH trading actual futures contracts can be complicated, the forces that shape the prices of so-called "soft" agricultural and livestock commodities can be simpler to understand than the factors that influence stock or bond prices. It's basically a matter of supply, which is largely determined by weather, and de-

Futures markets can also signal important economic trends: the first signs of inflation, the direction of consumer preferences, and the changing cost of feeding and nourishing an average family, to name

For investors, however, there is another reason to keep an eye on commodity prices, even if one has no interest in rushmg out to corner the market on soybeans: A number of the world's largest compames (and their share prices) are significantly impacted by changing commodity prices.

Profit margins at the Swiss food giant Nestle SA, for example, will depend partly on the price of cocoa. McDonald's and other fast-food chains have a huge interest in the price of cattle and pork bellies. Most food companies buy sugar. Experts say, moreover, that a number of commod-ities will undergo dramatic price swings this year.

Soybeans appear to be swamping the market. Recent drought in Australia has reduced the world's wheat and cattle supplies while frost in Brazil has hurt coffee production. And corporations that use these commodities may need to hedge against price increases of more than 30 percent. Futures traders may thus have a busy year.

Individuals seeking to take advantage of the anticipated activity in agricultural and livestock derivatives can set up accounts with professional commodity brokers. In general, however, such brokers will only take on high-net-worth clients who can afford a loss of principal and, even then, experts advise investors not to devote more than 10 percent of their overall portfolio to commodities. The risk is simply too high.

Following is a sampling of professional opinion on the commodities markets that are expected to make strong moves up or down in the year ahead.

Foods

Those who believe caffeine makes their hearts race should avoid coffee futures, according to many market observers. After two frosts hit Brazil's crops this past summer, analysts cut their estimates for 1995/96 production in half. As the world's largest coffee producer, Brazil is now expected to harvest 14 million 60-kilogram (132 pound) bags, compared to an earlier estimate of 28 million bags.

But while a tightening in supply has not yet been felt, "we may start to feel it this winter," said Judy Ganes, a commodities analyst for Merrill Lynch in New York. Before the frost, coffee was trading at a 20-year low of 48 cents per pound. Now, futures contracts have topped \$2.00 per pound and Miss Ganes expects the price

to reach \$2.75 this winter. Brazilian weather also threatened to play havoc with the orange juice market, but a big drop in Brazil's output, Miss Ganes said, will largely be offset by increases in Florida's output. Miss Ganes said that futures contracts for oranges, currently trading at around \$1.10 per pound, may rise to \$1.50 but that "gains are likely to be held back because of another record crop expected in Florida."

Terry Roggensack, a partner at the Chicago-based Hightower Report, a newsletter focusing on commodities markets, noted that the price of cocoa has rallied substantially this year. After hitting 10year lows in 1992 of \$1,000 per ton. cocoa futures recently traded at \$1,375 per ton.

Grains

At Merrill Lynch in Chicago, grains analyst Mickey Luth said that "the world's wheat balance sheet is the tightest we've seen in forty years." One reason is that a drought in Australia caused the harvest there to drop by almost half. Production in the United States and Canada has also fallen, and inventories have dropped to minimum levels.

As the drought in Australia progressed this past summer, wheat prices rose to almost \$4.20 per bushel. Now, said Mr. Luth, "it's a seller's market." He said he expects wheat contracts to reach \$4.50 per bushel next year and that "they might even trade at \$5 if there's a weather problem in 1995."

The price of soybeans, however, has yet to hit its low point, according to Mr. Roggensack. He said that the United States is the world's largest soybean pro-ducer, and that this year's crop will likely achieve record yields. Exports to Europe and Brazil, where soybeans are crushed to produce soybean oil and meal, have also soared, he said. Since September 1, nearly 396 million bushels of soybeans have been exported.

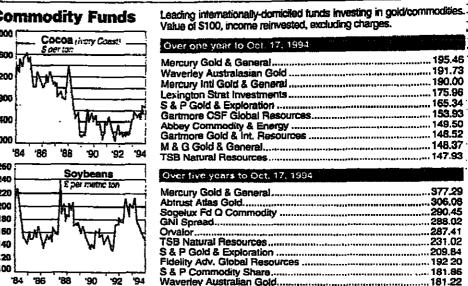
Livestock

Because of record production, U.S. hog farmers have suffered large losses recently. In addition, health-conscious consum-ers have switched from fatty bacon to leaner cuts of meat. That, analysts say, has had a serious impact on commodity

Pork bellies, for example, from which bacon is cut, were trading at a discount to whole hog prices over the past few years. "The parts are sometimes less costly than the whole because of consumer prefer-

ences," explained Mr. Roggensack. But lately, a trend among fast-food restaurants to offer sandwiches that include bacon has given pork belly prices a lift. Pork bellies recently traded at 41 cents per pound, compared with 33 cents per pound

Commodities and Commodity Funds Coffee (Brazil) Cocoa (heny Coast) 200 2200 1800 1400 188 190 192 '84 '86 '88 90 92 Pork Bellies Q87(15 per ib. 220 200 180 140 120 100



Source: Datastroam, Micropal

Mixed Forecasts for Commodity Funds

By Rupert Bruce

HE recent surge in the price of gold and some handed the few veterhanded the few veter-ar commodity funds healthy near their lowest levels in 20 profits and encouraged many imitators.

Indeed, fund providers in New York and London have launched funds designed to benefit from a sustained upturn and, after almost two decades of neglect, the commodity fund seems to be back in favor.

The Fleming Natural Resources Investment Trust, which is scheduled to begin trading on the London Stock Exchange on December 1, is the latest of these funds to be launched. It follows in the footsteps of limited partnerships, offshore funds and investment like BZW Investment Management, Machada Asset Management, Sabre Fund Manage-ment, and MG Ltd., a subsidiary of Metallgesellschaft.

In making its pitch to investors regarding why they should buy shares in the new fund, Fleming uses a classic commodity bull argument. It contends that there are two growing sources of demand converging on the market: one from OECD

rom the economies of Asia and Latin America, which are wideprice of gold and some ly expected to grow much fast-other commodities has er. Fleming adds that oil and vears.

"The expected increase in demand and the low levels of prices in real terms lead Fleming to believe that commodity prices will increase over the life of the company," its marketing document concludes. The investment trust can be liquidated at two-and-a-half years from

launch or later. Fleming's chosen route into the commodities market is by way of shares in natural-resources companies. Mark Lawson-Statham, one of the fund's two managers, says this allows him to choose how highly trusts from investment firms geared to price movements his investments are, and to benefit from expected increases in the volumes of commodities consumed by the world.

invest in physical commodities

But there are words of cau- to around \$16.50 currently. tion. Brian O'Neill, manager of

GDP is forecast to grow by 2.9 Fund Global Resources sub- York, says that it's difficult to percent next year, and another fund, a Jersey registered com- determine which commodities pany, says the rally in commod- will benefit from expansion in ities will not be universal. It is emerging markets. From the likely, he believes, to be limited energy viewpoint, without the just to certain commodities. He infrastructure in place, it is not is not, for example, particularly

accesses commodities by way of structure in place," he said. "In natural-resources company China, for example, you can't shares, is wary about taking bets on rising commodity prices, but he is keen on the theme of increasing volumes.

"We had RTZ in the other day," he said, referring to one of the world's largest mining companies. "And they were talking about volumes rising at 7 or 8 percent in some of their stable, then we might have some growth.'

Recent figures show that while the gold price, for example, is up more than 12 percent over the last two years, the Goldman Sachs Commodity Index is down more than 8 per-Most other commodities cent. This is at least partially funds have chosen to access the due to the fact that the index markets by way of derivative has a weighting of more than 50 instruments such as futures and percent in oil. The oil price has options. Indeed, very few funds performed dismally in the recent past, with the price of because they are sometimes dif- Brent crude falling from about ficult to buy and to sell quickly. \$19 per barrel in early August

Wayne Peterson, a principal countries, where aggregate real the Gartmore Capital Strategy at Morgan Stanley in New

clear that you are going to exbullish on oil.

Mr. O'Neill, whose fund also

pand at the same rate that you would with Western-style infrapand at the same rate that you just clog up the roads with cars.

You need some more roads. "And, although I feel that there are some very positive de-velopments for things like copper in China, there are questions that remain," Mr. Peterson continued. "While more and more people will be connected to the telephone, it is areas. To some extent this may unclear that they will use copoffset falling prices. If prices are per cable — they may use fiber optics. And in some parts of the world, people prefer mobile phones

Other analysts say that commodities tend to reduce the risk element of a typical portfolio consisting chiefly of stocks and bonds. "Commodities tend to perform at times when other assets are not performing," said John Demaine, a director of Sabre Fund Management, a London futures-fund manager that launched the Bermuda-domiciled Commodity Recovery Fund last July. "The (act is that if you have commodities as part of your portfolio, they tend to reduce the overall risk.

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Baring To Target French Investors With Two Funds

Baring International Fund Managers (France) has announced two initiatives aimed primarily at French investors.

The first is a new fund, the Baring French Growth Fund, which will invest in a balanced portfolio of French shares. The second is the marketing of a global equity fund, the Baring Emerging World Fund. that provides exposure to shares in developing economies. This fund was launched in Britain in May 1993 and is now available for distribution in France. For more information, write Baring International Fund Managers (France), 49

53.67.11.00, or fax 40 70 00 52. **Optima to Launch New Fund**

Avenue d'Iéna, 75116, Paris; or call (33.1)

Focused on Eastern Europe Optima Management Partners is launching a new vehicle focused on Russia and Eastern Europe. Managed by Gerry Manolovici, formerly a director of Soros

Fund Management, it is being offered to high-net-worth individuals and institutions. Minimum investment is \$200,000. For more information, call Optima Fund Management in Bermuda on (1.809)

295.8458; or fax (1.809) 292.6274. In next week's Money Report: Media and telecom investing.

The Money Report is edited by Martin Baker

Will Gold Keep Its Historical Shine?

cite as the beginning of an less rosy. According to Gold ongoing bull market in Fields Mineral Services, the in other forms - carries a particularly high value.

Today, however, the jury still appears to be out on two questions: whether there will be a average price fell from 1,385 sistained leap in demand from yen (\$14) per gram to 1,244 yen. those areas, and whether, inlong bull market in gold after have been among the most ac-

Andy Smith, a precious metals analyst at the investment bank UBS in London, is negative on both points. First, he said that forecasts of enormous demand from developing countries were not well founded. As For the gold price itself, which has been hovering around \$390 an ounce, his prediction for a year from now is \$350.

· Conversely, Julian Baring, manager of the Mercury International Gold and General Fund, a Jersey-registered fund, speaks of the present in the same breath as of past bull markets in gold. If previous bull markets are anything to go by. he says, the gold price might rise to \$500 before any sustained fall.

Famed hedge-fund manager George Soros and a well-known speculator, Sir James Goldsmith, brought attention to the gold price's strong upward move in 1993's second quarter when Sir James, in a blaze of publicity, sold gold shares to Mr. Soros. He then was reported to have invested some of the proceeds in gold call options.

Gold rose from around \$330 in January 1993 to crash the \$410 barrier in late July, and then settled back to the \$390 range by the end of the year. Since then, however, it has gencrally stuck in a narrow range between \$370 and \$395. If we are in a buil market, say some pausing for breath.

N MARCH of 1993, a Looked at in other major cur- ing of Mercury Asse: Managetime that many pundits rencies, the recent past is even

gold, one reason offered for op- London-based gold research e mark nrice group, the Deuts affluence in Asia and the Far for an ounce of gold fell from East, regions where possession an average of 674 DM (\$449) in of physical gold - in jewelry or January to about 605 DM in September. In Switzerland, the average price fell from 569 francs (\$458) an ounce to about

Some observers say that Gerdeed, we are in the midst of a man and Japanese investors

> "I think we want to look at the peaks of previous commodity cycles. For gold, we will find that to be at a price of about \$500 an ounce."

Julian Baring, manager of the Mercury International Gold and General Fund.

tive private buyers of gold in recent years, noting that German buyers scooped up coins, bars, and gold proxy accounts from the main German banks in large numbers last year. Many were encouraged, analysts add, by the abolition of value-added tax on gold purchases in Germany.

Meanwhile in Japan, small investors are becoming big players in the gold market by way of monthly gold savings accounts, analysts add.

Gold bulls have various argu-

"I am told by many people that gold has just become another commodity, and, thereand does not go up when there is a political crisis," he said.

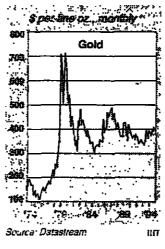
"But what many people have not noticed is that commodities in general are going up. If they would look at the rises we have 505 francs. And in Tokyo, the had so far in commodities, they would see that while the rises are significant, they are not what we would expect in a commodity cycle. I would say that the top of the cycle would be when economies are going flat

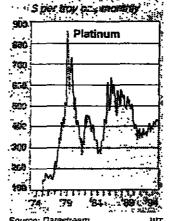
"The American economy might be at that stage, but not the economies of Europe and Japan. I suspect that over the next two or three years we will see the American economy throttled back somewhat but also an improvement in Europe and also in Japan."

Mr. Baring concluded that he expects commodity prices to rise by up to 75 percent from current levels. "Because gold is monetary currency, we would not expect to see it go up nearly as much as base metals, but about a third as much," he said. "I think we want to look at the peaks of previous commodity cycles. For gold, we will find that to be at a price of about \$500 an ounce."

Mr. Smith's long-term pessimism rests on expectations for a stronger dollar and higher interest rates. A stronger dollar makes gold more expensive for holders of other currencies, while higher interest rates make cash returns a more tempting

To many gold investors, however, the short term price may be of little importance. Indeed. people in Asia and other parts spurs a big increase in gold de-bonds. analysts, the dollar price is ments, and one of the most mand, for example, as Indians typical is that used by Mr. Bar- traditionally give 22 or 24 carat





jewelery which is a reliable and

portable store of wealth. But gold has also been long valued by more mainstream Western investors as an effective hedge against inflation. nomic recovery firms up in Many central banks still see it many parts of the world. as the ultimate long-term store of value. While many central banks, including those in Holland and Belgium, were large sellers in 1992, the Bundesbank, in a 1993 statement, reaffirmed the importance of gold reserves.

Even short-term bears like Mr. Smith believe in gold's ulti-mate worth. "In real terms, gold has retained its value over a of the developing world have couple of hundred years," he long had a penchant for gold as said. "It is not subject to system a long-term investment. The risk, and it is not somebody Hindu marriage season in India else's liability like shares and

Platinum's Fate Tied to Auto Sector

By Digby Larner

HOSE who invested in platinum in the midto late 1980s, and throus who've stayed in the game, have found the 1990s dict. rather disappointing.

From a record high of \$670 per ounce in 1986, and despite some further impressive leaps as the 1980s boom played itself out, the price of platinum has since struggled to breach the \$400 mark.

Platinum has long been used widely by the chemical, glass and electrical industries, and its use in catalytic converters has made auto manufacturers the single biggest platinum buyer of the past two decades.

But despite recent growth in demand from jewelry makers. who constituted the largest market for platinum before high auto-industry demand developed, the latter's troubles of late have softened the overall This trend, along with a de-

cline in the number of private investors buying platinum bullion, has led to oversupply in each of the past four years and helped hold down the metal's

However, the link between platinum's fortunes and the global auto industry has an upside: Analysts predict a rise in the price of platinum as eco-

"It's not necessarily bad to accumulate stock if the accumulators are confident they can pass it on at a better price," said Jeremy Coombs, marketing manager at Johnson Matthey PLC, a London metals refiner.

As the average price of platinum continues to head upward, some analysts are heralding the arrival of a long-awaited bull run. But they differ on how strong the recovery will be, and even the most optimistic foreeasts come with numerous financial health warnings. This is because the precious metals to those hoping to benefit from -Rupert Bruce market is notoriously volatile.

Tim Peterson, a mining ana- coins you have to pay a premilyst at James Capel & Co., the um, and they can also be diffi-London-based brokerage, is cult to trade," he said. "They confident that the platinum are not as liquid as gold bullion price will continue to increase coins, which have a bigger marthat the market is hard to pre-

"We're anticipating a price of \$440 per ounce next year, but you have to allow a margin of

"In February, we recommended buying across the whole platinum sector. Right now, we think the market is valued fairly."

Tim Peterson, mining analyst, James Capel & Co.

error in that," he said. "The momentum is upward, but it could be slower than we ex-

Rhona O'Connell, a partner at T. Hoare & Co., a London investment management firm. is more optimistic that the surplus will soon evaporate.
"We're expecting a surplus this year of probably less than

200,000 ounces," she said. "But when Japanese investments are included, the chances are that platinum will have to be pulled from stocks to meet demand." Japan's jewelry market is ex-

tremely important for platinum producers and has helped bolster demand throughout the recession, added Miss O'Connell. Investors wishing to gain exposure to the platinum market can do so in several ways. One is to buy the metal directly in the form of bullion or coins. According to Mr. Peterson.

however, this route is best suit-

ed to coin collectors rather than

rising platinum prices. "With

known mining equities include Rustenburg Platinum Holdings and Impala Platinum Holdings, both South African, and Western Platinum/Eastern Platinum, which is almost wholly owned by the U.K-listed Lonrho PLC.

Unfortunately, the predicted growth in platinum prices may already have been discounted by stock markets, said Mr. Peterson. "In February, we recommended buying across the whole platinum sector. Right now, we think the market is valued fairly."

Mr. Peterson suggested that those who missed the boat in February should stay out of the market for a while longer, even though there may still be some upside in platinum prices in the



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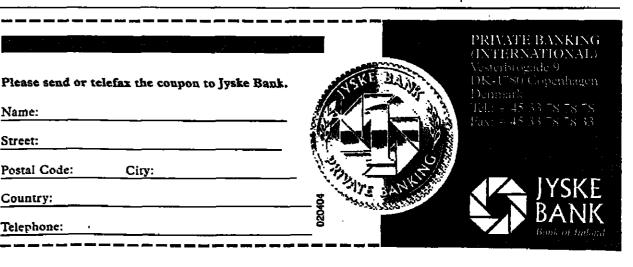
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Bagwell Sweeps NL MVP With a Ruth-Like Record

NEW YORK — Jeff Bag- points. well, the Red Sox reject who led the National League in four key batting categories as a first baseman for the Houston Astation in Boston as the second going of Babe Ruth.

Bagwell, a .368 hitter who led the league with 116 runs batted in, 104 runs scored, 301 total bases and a .750 slugging average in a strike-attenuated 115game season, swept all 28 votes in the balloting by the Baseball Writers Association of Ameri-

In amassing 392 points. Bagwell, Houston's first MVP and the first with a mother who is a police sergeant, in Old Saybrook, Connecticut — became only the 11th player and the third National Leaguer to win by a unanimous vote since the award was created in 1931. The other National Leaguers were Orlando Cepeda of the St. Louis Cardinals in 1967 and Mike Schmidt of the Philadelphia Phillies in 1980.

Matt Williams, the San Fran-cisco Giants' third baseman who led the league with 43 home runs, was second to Bagwell with 201 points. Moises Alou of the Montreal Expos was third with 183, while Barry

By Robert McG. Thomas Jr. won three of the previous four hand after being hit by a pitch awards, was fourth with 144 near the end of the 1993 season.

Following the selection of Frank Thomas of the Chicago White Sox as the American protective pad over his batting League's most valuable player tros, has been unanimously voted the league's most valuable on Wednesday, Bagwell's award Thursday marks the first player, strengthening his repu- time that first basemen from both leagues have won in the same year.

"It's very flattering." Bagwell said of the voting in a conference call. "It means more to me than you can possibly imagine."

The 26-year-old Bagwell. whose 39 home runs were second to Williams's 43, acknowledged that he had had a banner ar in what would have been his third full season.

"I don't think I could have played much better than I did,"

Indeed, few have. Among other things, his .750 slugging average has been exceeded by only three players and his remarkable achievement of driving in an average of more than a run a game over a season has been bettered by only a dozen, all in the era of the 154-game

whose left hand was broken by a pitch from Andy Benes of San Diego in his 110th game, was even more remarkable since he stunning improvement. needed only 109 games to drive in all 116 runs.

Bagwell had broken the same he said, "much less from 4."

He said it had now fully healed. "I learned my lesson," he added, saying that he would wear a

glove next season. A Connecticut native who played for the University of Hartford before being drafted by Boston in 1989. Bagwell played two minor league seasons before being traded to Houston in August 1990 for Larry Andersen, a relief pitcher now with the Phillies.

As Bagwell, the National League's rookie of the year in 1991, emerged as a superstar. the trade was derided by Boston fans as the worst Red Sox deal since Ruth was sold to the Yankees in 1920.

At the time of the trade, Bagwell was a third baseman with a .333 batting average for Boston's New Britain farm club, and the Red Sox, believing Wade Boggs would hold down third for years, felt Bagwell was dispensable. By the 1993 season, Boggs was with the Yan-kees and Bagwell was a starting first baseman.

Out of fairness to the Red Sox management, it should be The achievement by Bagwell, noted that not even Bagwell. who hit only 4 home runs in 136 games with New Britain in 1990, could fully explain his

"I can't even tell you how I went from 20 last year to 39,"



DRIVEN - Bobby Hurley, coming back from near-fatal injuries suffered in an auto accident, driving on Detroit's Lindsay Hunter. The usually accurate Hurley made just 2 of 8 shots and 3 of 7 free throws for 7 points as his Sacramento Kings lost, 107-91.

SIDELINES

Mercedes-McLaren Pact Made Official

STUTTGART (Reuters) - Mercedes confirmed one of Formula One's worst-kept secrets Friday when it announced it had signed a five-year partnership with the McLaren racing team. Mika Hakkinen will drive one car, McLaren chief Ron Dennis

said. "but the remaining seat is an open issue and it will be not be resolved until the end of November."

Dennis said he still hoped to persuade the current Formula One

leader Michael Schumacher to join the British-based team for 1995. But in a statement released later in the day, the German. driver said, "I would like to confirm that I will be driving for Benetton for the 1995 scason."

NHL Offer Easy for Players to Refuse

TORONTO (AP) - NHL players have rejected an ownership proposal to open the season while a study was done on the league's

"Obviously and without any doubt we have no interest in their proposal," union chief Bob Goodenow said Friday, "And we are -

still waiting for a reply to our request for financial data."

Jeffrey Pash, the league's vice-president and general counsel. wrote Goodenow on Wednesday saving the NHL would provide the union with complete financial information if the players returned to work under the league's terms while the teams' books were being independently audited.

For the Record

The Japan Sumo Association said Friday it plans to hold a three-day exhibition tournament in Paris next October that will include 40 upper-division wrestlers, Kyodo News Service report-

Steve Pettengill of the United States became the second solo sailor to finish the first leg of the BOC round-the-world race, reaching Cape Town five days after Isabelle Autissier of France. (Reuters) Chris Mullin, the star swingman of the Golden State Warriors. will miss the first six to eight weeks of the NBA season with a knee

injury, the team said. Dan Duva, the boxing promoter, underwent surgery in New York to remove a tumor from his head. Biopsy results are not

expected for several days. Jock Richardson, 95, the last survivor of the 1924 New Zealand rugby union team known as "The Invincibles," has died in Australia, the New Zealand association announced.

Ouotable

against Dallas last week. Cardinals

Green Bay (3-4) at Chicago (4-3): Packers' Brett Favre has sore hip and

Mark Brunell could start Monday

night. The defense has not allowed a

back to go over 100 yards rushing and

scored opponents, 66-14, in the fourth quarter. Bears by 2.

Open dates: Atlanta, L.A. Rams,

The matchups were compiled by

Timothy W. Smith of The New York

New Orleans, San Francisco.

• Don King, the boxing promoter, on his favorite subject: "I never cease to amaze myself. I say this humbly."

In the Lamed Lions' Den, Pro Bowler Swilling's a Bone of Contention

By Thomas George New York Times Service

NEW YORK - Before the National Football League's 1992 season. the Detroit Lions sought Pat Swilling with vigor. They offered him nearly \$2 million a year, but the New Or-leans Saints simply matched the offer and Swilling, as a restricted free agent, was forced to remain a Saint.

On the day of the 1993 draft, the Lions tried again. This time they won. Swilling was acquired for Detroit's first and fourth-round picks.

The Lions knew what they were getting. A guy who had started the last 63 consecutive games for New Orleans. Who had made four straight Pro Bowls. A terrific, quick, strong linebacker who had 76.5 sacks. A real pro entering his eighth season.

with the Lions, Swilling played most But to just pick him out of the hat, I'd of the year with a troublesome ankle. never do that." His tackles dropped to 29. He had 6.5 sacks, his fewest since 1988. His father died late in the year.

The Lions believed Swilling went into a mental and physical funk, although he made a fifth straight Pro Bowl appearance. He would play out of it this season, they thought, until the Lions a pass rush.

Another teammate said he did think Swilling had played any we than any other defensive player.

Fontes has always been a maste communicating with his players. three straight. The defense had no punch. Coach Wayne Fontes looked around and concluded that Swilling was one reason why.

"I think I was made the scapegoat," Swilling said after he was benched as a starter for Tracy Scroggins, a third-year player, last Sunday. Swilling played mostly on third downs in the 21-16 victory over the Chicago Bears.

"I don't think it's fair," Swilling said. "How is it I get the blame for those three losses? I want to remain in Detroit. I believe we can win. But I don't think I'm getting a straight answer from Wayne on this one." Fontes replies that he has been as

blunt and as honest as any coach can "The thing is, he has always been a great pass rusher. But I didn't think

he was being as physical, throwing his body around, as he had been before his dad died. I know that took a toll Last season, his eighth and his first on him, that and the ankle last year. One teammate said that Scroggins

has been the better player in practice and in games between first and third downs, and that Swilling only gives Another teammate said he didn't

think Swilling had played any worse Fontes has always been a master of

communicating with his players. In past years he has shown that a coach can be both coach and friend to his

But in an era where coaching jobs are at stake every day, and where players are prime to revolt, coaches are edgy. More leadership. That is the

Maybe Fontes has learned that. "I'm gonna do what's best for my team," he said.

The weekend's matchups: New York Giants (3-4) at Detroit (3-4): Barry Sanders leads league in rushing with 889 yards and averages

7.3 yards per carry. Giants have lost four straight, with quarterback Dave Brown having thrown 9 interceptions during losing streak. Oddsmakers favor Giants by 2 points. Dallas (6-1) at Cincinnati (0-7): Emmitt Smith leads NFL in rushing touchdowns with 9. Jeff Blake, Ben-

for David Klinger (knee) and backup Don Hollas (shoulder). Cowboys by Kansas City (5-2) at Buffalo (4-3): Chiefs' plus-9 turnover ratio is best in AFC. Bills' defense allows just 3.3 yards a carry, which ties Raiders for best in AFC. Bruce Smith could make things miserable for Joe Mon-

gals' No. 3 quarterback, might start

game with a concussion on last visit to Buffalo. Bills by 2.

tana, who was knocked out of the

him with Vikings' John Randle for NFL lead. Rookie Gus Frerotte could be making his second consecutive start for Redskins, while Randall Cunningham and Eagles are rolling. Eagles by 7.

New York Jets (4-3) at Indianapolis (3-5): Linebacker Tony Bennett's 7 sacks for Colts ties him for AFC lead with Bruce Smith. But Jets have massive offensive line that should be able to clear way for running back Johany Johnson. Colts counter with Marshall Faulk. Game rated even.

Cleveland (6-1) at Denver (2-5): Browns' offensive line has given up just 7 sacks in seven games and Broncos' defense has gotten just 6 in seven games. But big test will be how Browns stingy defense handles quar-terback John Elway, who has returned to form the last two weeks. Broncos by 2.

Houston (1-6) at L.A. Raiders (3-4): Oilers' defense has at least 1 interception in 13 of last 14 games, while Terry McDaniel's 5 interceptions ties him with Atlanta's D.J. Johnson for second in NFL. But Oilers are averaging just 13.2 points a game, while Raiders seem to have gotten their act together. Raiders by 8.

Miami (5-2) at New England (3-4): Philadelphia (5-2) at Washington (2-6): Eagles' defense has not given up a 300-yard passing game this season, and Ken Harvey's 8.5 sacks ties

NFL in passing yards with 2,314.

And Patriots, with 19 sacks in last 5

games, have improved pass rush since Byron (Bam) Morris had 146 yards these teams opened the season rushing against the Giants in first against each other. But Dolphins are NFL start last week. But he also had 5-0 after a bye week, and Dan Maritwo fumbles, and Cardinals will come after Morris with everything they have. They could be flat, though, afno's quick release gets him out of many jams. Patriots by 1. ter an emotional-filled near victory

Minnesota (5-2) at Tampa Bay (2-5): Vikings have averaged 25.4 points game since Week 3 and are 4-1 in that span. Bucs have scored just 96 points in seven games. Vikings by 712. Seattle (3-4) at San Diego (6-1): Seattle has just 11 sacks (by 9 play-

ers); Chargers' offensive line has permitted just 6, which ties Chiefs for fewest in NFL. Further, Seahawks' run defense, in last four weeks, has given up a total of 572 yards. That does not bode well against Natrone Means, who has rushed for 100-yards or more in three straight games.

Chargers by 7. Timoth
Pittsburgh (5-2) at Arizona (2-5): Times.

NBA Preseason

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has given up just 2 rushing touch-downs this season. Bears have outr Zealand 267-4 (50 overs) io; 271-3 (49.1 evers) kili: India wan by seven wickets TRIANGULAR SERIES

Pokiston vs. South Africa, one day South Africa: 222-4 (50 overs) Pokiston: 223-4 (5.5 overs to spare) Pokiston won by six wickets

NOKIA GRAND PRIX In Essen, Germany Singles, Quarterfinal

lovotna (2), Czech Republic, Sootne ins (6), Belgium, 6-4, 6-3; Karina Hab-Slovokia, del. Martina Hingis, Switd. 6-3, 2-6, 6-2; Iva Majali (5), Croo iel. Anke Huber (3), Germany, 2-6, 6-2, 6-1; lio Medvedevo, Ukraine, Itz (7), Netherlands, 6-3. tz (7), Netherlands, 6-3, 7-5. STOCKHOLM TOURNAMENT

Singles, quarterfinals

Singles, quarterfinals

Boris Becker (6), Germony, def. Michael

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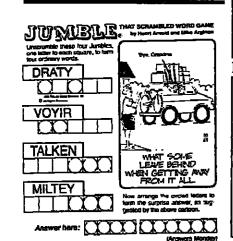
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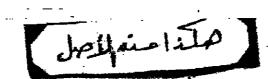
THE FAR SIDE



an ancestor of yours once defiled his crypt, and now you're the last remaining Bailey and ... oh, nething about a curse. Should I send him in?"

BLONDIE





SPORTS

The Curtain Rises on Venus Williams, 14, Tennis Pro By Robin Finn Sional match, but also compete in her first tournament since she was 10. Although WTA Tour officials who happens to have adult qualities on the tennis time for the underprivileged. As part of this interprivileged was a specific to the underprivileged. The Curtain Rises on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged. As part of this is a 14-year-old little kid who happens to have adult qualities on the tennis time for the underprivileged.

By Koom New York Times Service

Venus Williams doesn't talk much, but it wasn't so long ago that her coach, Rick Macci, heard her carrying on an animated chat in the back seat of the time her home after an exhibition King. so long ago that her coach, Kick Macci, neard ner carrying on an animated chat in the back seat of the van that was taking her home after an exhibition doubles appearance with Billie Jean King.

When Macci, curious, took his eyes off the road long enough to glance in the rear-view mirror, he realized she was talking to her doll.

iong enough to grante in the real value realized she was talking to her doll.

Now, two years later, Venus Williams is 14 years old and about to turn professional a scant month old and about to turn professional a scant monum before the implementation of a conscience-ridden rule adopted by the women's tennis circuit to outlaw future 14-year-old pros.

After an extensive study where human exhibits included "burnouts" like Jennifer Capriati, Andrea Jaeger and Tracy Austin, the tennis establishment admitted that there is nothing healthy, except finanadmitted that there is nothing nearly, could be cially, about placing 14-year-olds in the professional workforce.

Verms Williams says she supports the new rule,

workforce.

Venus Williams says she supports the new rule, yet feels duty-bound to circumvent it because she supports the junior wants, after three years of boycotting the junior circuit, to concentrate on learning to play like a pro. Per la fone > see what happens when she actually confronts

So her debut will take place Monday or Tuesday in California, her home state, at the Oakland Coliseum arens where the indoor pairs of the will share a venue with an outdoor concert by the Rolling Stones.

Rolling Stones.

If Venus does not, as Macci euphemistically puts it, "step up to the plate right now and take a swing at it," she'll have to wait until she is 16. And that's too long for a phenom whose handlers conceive of her posing a threat at Wimbledon by the time she's 18.

Next week, she'll not only play her first profes-Happy health as Next week, she'll not only play her first profes-

sional match, but also compete in her first tourna- that's when it hits you: this is a 14-year-old little kid gether. Venus, as part of her religious duty, makes suggested, in the interest of lessening the limelight, court, that Venus make an afternoon debut, it seems that both her father and the International Management Group, the agency that not only owns the tournament but is also energetically pursuing her as a client, prefer she plays an evening feature match.

"I don't like having a big row made over me," said Venus, "but I'm expecting lots of people to come and take a peek at me there."

"Maybe a year ago I wasn't sure about this, but I guess right now I'm ready," she added. "There's no obligations at all to this; I don't think about winning or losing, just about seeing if I can believe in myself and do the things I do in practice. It's a learning

Her father, Richard, swears it won't be a business experience, that Venus will be turning pro without signing with a management firm or committing herself to any sponsorships. Her mother, Brandy, calls it turning pro "for the sake of" turning pro.
"My little girl doesn't need an agent yet," said

Richard Williams, who likens agents to sharks and is, in the time-honored tradition of tennis dads, highly suspicious of any outsider purporting to know what's best for his daughter.

His "little girl" is 6 feet tall, adept at hip-hop dance steps, and above her brand new WTA Tour Tshirt she wears her hair swept to one side in a cascade of blue-beaded braids that click like dice as admits he had an ulterior motive in mind when he she puts in her four-hour afternoon workout.

"She doesn't talk to her dolls anymore," said Macci, who won the competition when the Williams family left California and went shopping for a high-

Macci, a former mentor of Capriati, is aware of the dangers that accompany this debut of a teenager who, like Capriati, was rendered a celebrity without even playing a pro match.
"I don't think Venus is ready for all the stuff that

comes with turning professional," he said. "I don't think any 14-year-old is. But she is ready to play. And because of that new rule, it was my advice to her father that she test the waters now so they're in a better position to pick and choose later."

Richard Williams said he has downgraded his initial public denunciation of his daughter's decision to turn pro.

"She's going to be a ghetto Cinderella queen," he said. "I used to be in front of her, Now I'm behind her all the way. I brought up my children to be able to make decisions, so I support her on this one." "I don't approve of any kid turning professional at 14," said Williams, who last summer suggested

that any parent who allowed such a thing "ought to "But I'm counting on Venus to make a wrong

decision right," he said.

Maybe prodigies are born, not made, but certainly there are ways of facilitating their development. Richard Williams got started early. Literally prema-

Venus had not yet been born when her father, who took up tennis at 38, predicted that she would become a great player.

Richard Williams was fonder of tennis back then; family left California and went shopping for a highprofile Florida coach for their 10-year-old prodigy
in 1991, "but these days you could probably hear her having that same conversation with her dog. And so believe the family that prays together stays tohaving that same conversation with her dog. And so believe the family that prays together stays tohaving left California and went shopping for a highfamily left California
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time for the underprivileged. As part of this commitment, two clinics at schools in Oakland were sched-

Richard Williams said he has made sure Venus has seen "both sides of the tracks" wherever the family has lived or traveled: from Compton, California, where she first tried tennis on a hardscrabble court in a public park that was a second home to gang members and drug dealers, to Florida, where she trained with Macci at the tony Greenlese Resort but lived in working-class Haines City.

"I've taken her to Skid Row, and she's been around enough ghettos, and enough rich people, to see how she wants to live," he said. "She knows the choice is up to her."

Both Venus and her 13-year-old sister Serena, another imminent prospect, are being schooled at home by their mother.

"I'd like her to take it slower, but she seems determined to play, and I'm not that worried about it now," said Brandy Williams. "I can't control her fate or destiny. It's up to her."

But whether Venus is playing for posterity or parental approval is still an unresolved issue for her

"I used to question her, probably weekly, about how sure she is she wants to do this," Brandy Williams said. "I really wanted to know if she's just doing it to please her dad, but she's always said no. that she loves the game, and just vesterday Serena told me the same thing. In my heart I'm hoping they both love it, and that part I worry about a lot, because if not, I know the repercussions that come along later."



Langer Fires 62, Leads Montgomerie by 1 Shot

Compiled by Our Staff From Dispatches

SOTOGRANDE, Spain — 1997 Ryder Cup. SCOREBOAI Bernhard Langer shot a course-record 62 Friday at the Valderrama Golf Club and held a onestroke lead after two rounds of the Volvo Masters, the final event on the European tour.

NBA Preseason

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THE RESERVE

Langer had a 36-hole total of 133 on the par-71, 6,833-yard (6,248-meter) course. He had to the second se nine birdies and the rest pars in his round and led defending purnament champion Colin iontromerie by one stroke.

Montgomerie shot 65 for the second round as overnight rains made the near-perfect greens casy to putt.

Mignel Angel Jiménez, who shared the first-round lead with Peter Mitchell and Sam Torrance at 65, carded 70 after he got a rare double-eagle on the par-5 17th hole. Seve Ballesteros stayed on

The old course record of 65 was set by José Rivero of Spain in 1990 and had been tied several times, the most recent by

Thursday's leaders. Valderrama, in southern Spain, will be the site of the

• Rumor has it that a foursome went around the Olympic Club in 66 Thursday at the Tour Championship in San Francisco.

Word was that Steve Lowery, one of the four, had a hole in one and that Bill Glasson nearly spun a 9-iron shot into the 👸 cup at No. 18 for eagle, and that David Frost needed just 24 putts and Mark McCumber shot 31 on the back nine.

No one actually saw the first round of the Tour Championship, because of a fog that rolled in off the Pacific Ocean. Players came and went, ghostlike apparitions in the cloud that never cleared.

But in the richest event on this or any other tour - the purse is \$3 million with Seve Ballesteros stayed on purse 18 35 minion with the beels of the leaders with a 67 st40,000 to the winner — a little thing like a fog wasn't going to keep the top 30 money-winners. The old course record of 65 mers from their appointed tle thing like a fog wasn't going to keep the top 30 money-win-ners from their appointed rounds. And in one sense, the damp made things a little easier for them, softening and slowing the greens to make them more



receptive to scoring. (AP, NYT) Bernhard Langer had nine birdies and a chipper feeling.

FIFA's Cut of World Cup '94: \$100 Million

NEW YORK -The United States' chances of staging another World Cup, perhaps as early as 2010, have been enhanced considerably by FIFA's release of its financial figures for last summer's tournament.

International soccer's governing body made a net profit of nearly \$100 million from World Cup USA '94, FIFA's general secretary, Joseph Blatter, said Thursday. This was over and above the \$60-million profit already announced by the U.S. organizing committee.

According to the FIFA financial report, the tournament produced revenue to FIFA of \$84,304,500 from ticket sales, \$90,601,644 from television rights and \$60,217,500 from merchandising, for a total of \$235,123,644.

Expenses involved in orgawhat FIFA termed "surplus receipts" of \$99,689,164.

The profit is split, with 30 percent going to the local organizing committee and 70 percent to the national soccer federations. The 24 World Cup '94 teams will each receive more than \$650,000 per team for each game played.

The winner, Brazil, who pocketed nearly \$5 million from its seven-match run at the tourna-In other matters:

 When FIFA awarded the 1994 World Cup to the United States, it insisted the Americans establish a new league. Now, soccer officials say, the new league probably won't happen

For us it is not so important nizing and staging the event to-taled \$135,434,480, leaving tomorrow," Blatter said. "For the league start with a solid financial base."

Alan Rothenberg, who heads Major League Soccer, said an April 1995 launch still was under consideration. But Blatter's statement left little doubt the league's debut would be postponed.

• In keeping with the lifting of United Nations sanctions against Yugoslavia, FIFA lifted 17 Wor its ban on Yugoslav clubs and uador. the national team for a 100-day trial period.

• Former Argentine star Diego Maradona, banned from "all soccer activity" for 15 months after failing a drug test in World Cup '94, will be allowed

to continue coaching Argentine first division team Deportivo Mandiyu. Maradona does not us it is tremendously important have a coaching license, but the Argentine federation's president, Julio Grondona, said that will be remedied.

> From now on, tied games in the later rounds of all FIFA tournaments except the World Cup will go to sudden death, including next year's Women's World Championship in Swe-... den, the under-20 World Youth-Cup in Nigeria and the under-17 World Championship in Ec-

> > "We will call it the 'golden' goal,' not sudden death," Blatter said. Games that remain tied after 30 minutes of extra time will be decided by penalty

(LAT, AP, Reuters)

JUST FOR OPENERS by R. M. Hopkins

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C) Dickens alias

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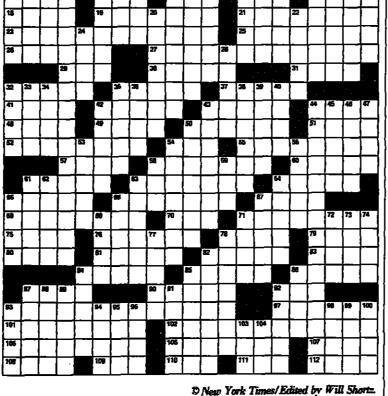
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DAVE BARRY

Perils of a House Guest

MIAMI—There is a simple explanation for why I had to be the most unsafe-lookwound up dangling from a rope 75 feet in the air over a beaver dam somewhere in Idaho: I was a house guest. You know how it is when you're a house guest: If your host suggests an activity, you, as a polite person, tend to say "sure."

My host in this case was my good friend Ridley Pearson, who makes his living writing thriller novels, which means he spends his days thinking up sentences like: "Roger awoke in a dark room and sensed immediately that his body had been surgically removed from his head."

What I'm saying is that Ridley has some spooky closets in the mansion of his mind. This is why I should have been suspicious when, the night I arrived at his house, he casually said, "I thought that tomorrow we could climb a tree."

This struck me as an odd activity for a couple of guys in their forties. Guys our age generally prefer a more mature type of recreation, such as scratching. But I was a house guest, so all I said was "sure."

The next morning we had breakfast with Ridley's brother, Brad, and a friend named Arnos Galpin, then the four of us set off in Ridley's car to find a tree to climb. This enabled me to see some of Idaho (official motto: "Nobody Knows Where It Is").

Most of Idaho is outdoors, the result being that local residents are able to enjoy year-round in-teraction with the natural environment, which gradually drives them insane. At least that's apparently what happened to Ridley. Brad and Amos, because they have turned tree-climbing into a serious, full-fledged sport. with special equipment and ev-

They do not climb just any tree. We drove past several million normal, sturdy, vertical

ing tree in North America. It was next to a beaver pond, and

it was leaning WAY over. "Is this tree safe?" I asked the "Ha ha!" they reassured me.

They then helped me put on the special tree-climbing equipment, which they call a "harness," although what it looks like is an enormous green athletic supporter. It has a pair of 10-foot safety straps attached to it: the idea is that you clip these to the branches as you climb, so that if you fall, instead of smashing into the ground and getting killed, you fall only until your safety strap becomes taut, at which point you turn into a hu-

man pendulum and slam into the side of the tree and get killed.

When we got near the top of the tree, Ridley informed me that we were going to get down by rappelling. The way rappel-ling works is, you close your eyes, jump out of the tree and slide down on a slim, unsafelooking rope, which is attached to your harness via a metal fitting that enables you to slide WAY faster than would be possible under the influence of gravity alone, so that you reach speeds estimated at 450 miles an hour you hurtle toward the ground, crashing through branches while your fellow climbers shout helpful instructions that you cannot hear because you're devoting all of your mental energy to sphincter

All in all, it was an extremely memorable experience that I will devote the rest of my life to trying to forget. I'm looking forward to the day when Ridley is my house guest, so that I can plan an equally fun activity for him. I'm thinking maybe we could play tag.

With chain saws. Knight-Ridder Newspapers

Britain's Ghost Club: Keeping a Skeptical Watch

International Heral, Tribune

ONDON - This is the season of L troubled spirits, unwonted apparitions, unexplained noises and tingling spines. All of which leaves Tom Perrott. for 23 years chairman of the Ghost Club, quite calm. He doesn't believe in

"I would like to believe but I am still waiting to be 100 percent converted." he said in his brown Muswell Hill living

MARY BLUME

room, which is used for Ghost Club meetings and the occasional seance. "I think the hope of finding something genuine is what spurs people on. It's like in days gone by when they were trying to find the source of the river Nile."

The club will spend All Saints' Day, when there are supposed to be a lot of restless spirits about, calmly listening to a talk on Mystical London. There are about 100 members and the aim is not to scare each other with ghost stories but to make scientific investigations of paranormal activities.

Perrott has been working on a reported sighting of the "Flying Dutchman." temporarily in abeyance because of an elusive witness. "We had a lecture on the Loch Ness monster and on corn circles when they were in vogue," he said. "We have occasional visits from mediums and faith healers. How can you understand what's going on in the world unless you know what all schools of thought think?"

There are said to be 10,000 haunted sites in Britain and Perrott has led ghost tours, including a fondly remembered one of Texas millionaires in 1985, which began and ended with dinner at Claridge's. He has also been interviewed on French and German TV: "A lot of foreigners seem to take the view that the English

are amiable eccentrics who spend their spare time chasing spirits," Perrott said. If England's Society for Psychical Research is the larger and more respected group because of its academic members, the Ghost Club is 20 years older, having been founded during the

heyday of spiritualism in 1862. Sir Arthur Conan Doyle and Charles Dickens were among the early members. Perrott, a retired personnel manager, is a member of both groups. "The whole point is if you have a genuine interest - I don't



ines these things in a dispassionate manner."

A major tool in investigations is a simple thermometer. "It is well established that if a phenomenon is about to occur there is a sudden drop in temperature. But," he adds, "a change in temperature can cause old timber to contract or expand and sometimes that can give a cracking noise which could be mistaken for a footstep.

things. There's an awful lot to it, really." A major disappointment occurred a few years back when a lady in Islington reported strange mean just in spiritual titillation - it's rather nice noises which, alas, proved to be caused by mato know there's a serious organization that exam- chinery being used to build an Underground

enough problems.

"It's very difficult to enumerate all these

line. "That's a basic illustration but sometimes people hear noises which you can't on the face of

account for." Perrott doesn't go for what he calls the gothic interpretation of ghosts as wisps in white sheets and he knows that some sightings are invented by pubs to increase their custom or by stately homes hoping to attract visitors, and that some people who claim to have seen spirits have merely been imbibing them. Still, he hopes one day to believe and says there have even been reported hauntings in modern buildings erected on the sites of old ones.

"Sometimes the ghosts appear to be floating" haven't a ghost of a chance.

in the air which might indicate that in the older buildings the ground floor was at a higher level. Sometimes you see only half a ghost which might mean that the ground floor was at a lower level?

The problem is the absence of proof even now when modern devices might replace the old thermometer. "I suppose there is special equipment which can be utilized, special cameras and photoelectric cells and that sort of thing. Or you can be more basic and simply have a piece of cotton tied across the door which would obviously show itself to have been split if someone comes min the room."

He believes in confidentiality - "I would never tell a journalist of a piley case we are working on without clear ance from the people concerned — and is clearly haunted by the publicity over a second selicity over a recent schism when Peter Underwood. author of such books as "Ghosts and How to See Them" and "Nights in Haunted Houses," suddenly resigned as president of the Ghost Club to found his own group. The Ghost Club Society. "Underwood's face just turned purple and . . he vanished," the Ghost Club's honorary treasurer, Bill Bellars. reported at the time. Bellars, a retired naval commander, is a Loch Ness monster expert.

The Underwood affair saddens Perrott. "He's trying to give the impression that his is the only Ghost Club and that the original one has ceased to function altogether. In actual fact, we're very much alive and kicking."

And so, as Underwood's more than 30 books on the subject suggest, is the ghost industry. Recently in York there was a hassle between a divorced couple over who had custody of their successful ghost tours. At present they are in com-

petition, with the wife doing a Victorian Ghost Tour and the husband leading a mile-long Ghostly Tour of York with, he told the BBC, the odd mad monk coming out and scaring the

t market (

- Jan 1

n nanekara napakara

Arthur Conan Doyle would probably spin in his grave but clearly the ectoplasm market is thriving. Just recently a couple spent £430,000 on a 13th-century allegedly haunted house in Lancashire with a view of making it a tourist attraction. It flopped and they are now suing the vendors on grounds of misrepresentation. The case continues but in all likelihood they

WEATHER

Europe North America New York Cay and Washington, D.C., will be warm Sunday with a late-day shower Monday into Tuesday will be day and a little coolar Toronto will have some rain Sunday and possibly Tuesday. Chicago will be dry Sunday, then rain is possible Monday into Tuesday.

Forecast for Sunday through Tuesday, as provided by Accu-Weather. North America Europe A stom Im ASIa
Typhoons Verne and Wilda
will dissipate to the south
and east of Japan by Sunday. A few showers will
reach Tokyo early next
week. Shangha and Boiging
will be sunny and milder
early next week. Manila and
Singapore will be warm and
humd with dails afternoon.

A stormer from the Atlentic will lash the British (sles with high winds and heavy rans Sunday into Monday, Paris through Frankturt will be windy and mild into early next week, with some sunshine. Rome will be sunny and warm Sunday into Tuesday. Windy, mild weather will

G UEST speaker Kermit the Frog, actor, singer, environmentalist and amphibian, urged students at Oxford University's debating society on Friday to think green in every aspect of their lives. "If the Earth is our home then, on behalf of all the animals in the world, I am asking you to please clean up your room." he said. He also warned them against kissing frogs who might turn into princes, saving the scandal-plagued British royal family has

The Beatles are back. Well, sort of, EMI Records is coming out with a new double album, "Live at the BBC," compiled from tracks recorded before the height of their fame. It will be released Nov. 30. EMI said the album was put together by George Martin, who produced all The Beatles' studio recordings for EMI.

Buckingham Palace has denied a New York lawyer's claim that Princess Diana tion deal with her estranged husband Prince Charles. Raoul Felder said on the American Fox network that Diana was expecting the payoff. He added that she has an excellent case: "Don't forget now . . . the prince has written in a book that he is an adulterer." The palace press office responded: "The Princess of Wales has no recollection of ever meeting with Mr.

PEOPLE

Felder nor has she had any discussions about divorce or settlements." The journalist Frédéric Vitoux has won the French Academy's literary prize for "La Comédie de Terracina," a fictional

account of Stendhal's travels across Italy. Walt Disney's housekeeper for 30 years, Thelma Howard, has left half of her \$9

million estate to poor and disabled children. Howard, who died in June, made the money by holding on to her shares of Disney stock, first acquired in the 1950s.

Steven Spielberg will donate more than \$2 million to the U.S. Holocaust Memorial Museum for the creation of an archive of film and video related to the Holocaust.

Elaine Paige, London's first Eva Peron in the Andrew Lloyd Webber stage musical



Elaine Paige: back on stage.

"Evita," will fill in for six weeks as Norma Desmond in "Sunset Boulevard" in London. Paige will take over the week of Nov. 21. She replaces Betty Buckley, who is recovering from a ruptured appendix.

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